



## **Supplementary Financial Information (U.S. GAAP)**

**4th Quarter 2004**

(UNAUDITED)

**Investor Relations Department**

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## Notes to Users

**This document is not audited and should be read in conjunction with the Q4/04 Report to Shareholders, Quarterly Results slides for Q4/04, the Consolidated financial statements for the year ended October 31, 2004 and the Explanation of Certain Terms on page 1 of this document. Certain comparative amounts have been reclassified to conform to the current period's presentations.**

### Significant changes made to this document in Q4/04

#### **Certificates of Deposit**

In Q4/04, we reviewed the presentation of certain items on our consolidated balance sheet and reclassified \$6.8 billion (\$7.8 billion: July 31, 2004, \$5.8 billion: October 31, 2003) of certificates of deposits from Interest-bearing deposits with banks to Available for sale securities in order to more appropriately reflect the nature of these instruments. Amounts for the previous quarters have been similarly reclassified.

#### **Revenue reclassifications**

In Q4/04, we revisited and reclassified \$1.0 million ( \$1.0 million in Q3/04 and \$15.0 million in Q4/03) of revenues from Trading revenues to Underwriting and other advisory fees. Amounts for the previous quarters have been similarly reclassified. These reclassifications did not impact total revenues.

#### **US\$ Term Deposits**

In Q4/04, we revisited our segment reporting and reclassified certain average balances to more appropriately reflect the pricing and funding of these instruments, as well as the way management reviews these results. US\$ term deposit balance were reclassified from RBC Capital Markets to RBC Banking and RBC Investments. We reclassified US\$ term deposit balances totalling C\$4.6 billion during Q4/04 (C\$4.5 billion during Q3/04 and C\$4.9 billion during Q4/03) from RBC Capital Markets to RBC Banking and RBC Investments. Amounts for the previous quarters have been similarly reclassified. These reclassifications did not impact our segment and total revenues and expenses.

#### **Capital Ratios**

Our capital ratios that are filed with the regulators are calculated in accordance with OSFI regulations based on Canadian GAAP. We manage capital to the OSFI-mandated ratios and our own targets.

#### **Items in Transit**

During Q4/04, we reviewed the presentation of certain items in transit accounts and reclassified, commencing November 1, 2003, balances owing to other banks that arise from the clearing settlement system. These amounts were previously recorded in Cash and due from banks and have been reclassified to Deposit interest-bearing, Other liabilities and Other assets in order to more appropriately reflect the nature of these balances. Balances due from other banks that arise from the clearing settlement system will continue to be classified in Cash and due from banks. At October 31, 2004, Cash and due from banks of \$180 million (July 31, 2004 - \$37 million), \$1.7 billion (July 31, 2004 - \$1.9 billion), and \$1.1 billion (July 31, 2004-nil) were reclassified to Deposit interest-bearing, Other liabilities and Other assets, respectively.

### Significant changes made to this document in Q3/04

#### **RBC Capital Markets reclassifications**

This quarter, we have corrected a misclassification of revenues in the second quarter of 2004 relating to our capital markets segment. This resulted in an increase of \$45 million in Trading revenues included in U.S. net interest income, increase in total net interest margin of 4 basis points and a \$45 million reduction in Trading revenues included in U.S. non-interest income. This reclassification did not impact total revenues and total trading revenues.

#### **EPS restatements**

Basic earnings per share for Q2/04, Q4/03, Q3/03 and Q3/02 and diluted earnings per share for Q1/04 have been restated downwards by one cent per share, in accordance with EITF 03-6 as discussed in Note 1 of Q3/04 financial statements in the Report to Shareholders. Diluted earnings per share for the nine months ended July 31, 2003 was restated to reflect a reduction of one cent per share.

#### **Revenue and expense reclassifications**

During the quarter, we revisited and reclassified certain revenue and expense amounts for previous periods. Revenues were reclassified between the categories of Underwriting and other advisory fees, Trading revenues (included in both net interest income and non-interest income) and Securities brokerage commissions and Other. Expenses were reclassified between Equipment, Communications, Professional fees and Other. These reclassifications did not impact total revenues and expenses.

#### **Loans information**

During the quarter, we corrected a misclassification, in prior periods, of our categorization of certain loan products. Accordingly, we reclassified Business and government loans to Personal loans. The reclassification had no effect on total loans or net interest income in any period.

### Non-GAAP financial measures

#### **General Caution**

We believe the use of non-GAAP financial measures, such as core earnings, cash earnings, economic profit, and average balances, can provide useful information to investors regarding the company's financial condition and results of operations. Readers are cautioned that non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and therefore are unlikely to be comparable to similar measures presented by other companies. Further explanations of non-GAAP financial measures are provided in the **Explanation of Certain Terms on page 1**.

#### **Special Items/Core Earnings**

Our management evaluates our performance primarily on the basis of our results as reported in our consolidated financial statements prepared in accordance with United States generally accepted accounting principles (GAAP) as well as on a "core" basis (i.e., excluding "special items", which are transactions or events that affect our reported results but that, in our view, are not part of our normal day-to-day business operations). We believe that the impact of special items may obscure or distort trends in the results of our ongoing operations and that investors evaluating our results may find core earnings information, which excludes such impact, to be a useful supplement to GAAP information. However, it should be noted that determining whether an item is a "special item" involves judgment by management. The impact of special items could be material to our operating results computed in accordance with GAAP in a period.

#### **Cash Basis Measures**

Cash basis measures, such as cash earnings, and cash ROE, are computed by adding back to net income the after-tax amount of amortization of goodwill and other intangibles (and other non-cash charges such as depreciation). We believe that some investors can find it useful to review cash basis measures because non-cash charges such as the amortization of goodwill and other intangibles are accounting concepts that do not deplete an issuer's cash reserves. We believe these measures provide additional information on our ability to meet our fixed charges and present them solely as supplemental measures.

#### **Common Equity**

GAAP does not prescribe a method for allocating equity to business segments. For management and reporting purposes, we attribute common equity to our business segments (including the Other segment) based on methodologies designed to measure the equity capital necessary to underpin the risks of the businesses in each segment, as discussed on page 54 of our 2003 Annual Report. The methodology used to allocate capital involves judgment by management, is revised from time to time, and significantly impacts other measures such as business segment ROE and Economic Profit.

#### **Economic Profit**

Economic Profit is calculated using cash operating earnings (i.e., net income available to common shareholders excluding the after-tax impact of special items and amortization of goodwill and other intangibles), less a charge for the cost of common equity. We disclose Economic Profit as it is used by our management to evaluate the performance of our business segments and because some investors may also find it useful in evaluating our financial performance and analyzing trends in our businesses. It should be recognized that this measure reflects numerous judgments by management, including those related to the cost of capital and the allocation of common equity among business segments.

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## Explanation of Certain Terms

### Average assets

Calculated using methods intended to approximate the average of the daily balances for the period.

### Average deposits

Calculated using methods intended to approximate the average of the daily balances for the period.

### Average allocated common equity

For RBC, calculated as the average of the month-end common equity balances for the period. For the segments, calculated using methods intended to approximate the average of the daily common equity balances for the period. Attributed to the segments as discussed under "Common Equity" in Notes to Users.

### Average earning assets

Calculated using methods intended to approximate the average of the daily earning asset balances for the period. Earning assets include deposits with other banks, securities, assets purchased under reverse repurchase agreements and loans.

### Average loans and acceptances

Calculated using methods intended to approximate the average of the daily loans and acceptances for the period.

### Cash basis measures

Computed by adding back to net income the after-tax amount of amortization of goodwill and intangibles.

### Economic capital

An estimate of the amount of equity required to underpin risks consistent with the bank's desired solvency standard and debt rating. Specifically, Economic Capital is determined based on an assessment of credit, insurance, goodwill and intangible, trading market, operational, business, fixed asset and non-trading market risks taken to generate profits in a particular business segment.

### Economic profit

Net income available to common shareholders excluding the after-tax impact of special items and amortization of goodwill and other intangibles, less a charge for the cost of common equity. See "Economic Profit" in "Notes to Users".

### Efficiency ratio

Non-interest expenses as a percentage of total revenues.

### Market capitalization

End of period shares outstanding multiplied by the closing share price.

### Net interest margin

Net interest income divided by average assets, or by average earning assets.

### Regulation G

A regulation under the United States Securities Exchange Act of 1934, which requires certain disclosure when a company provides financial information that is calculated and presented on the basis of methodologies other than in accordance with GAAP.

### Reported basis

Based on information found in the financial statements prepared in accordance with United States generally accepted accounting principles (GAAP).

### Return on assets

Net income divided by average assets.

### Return on equity (ROE)

Net income available to common shareholders divided by average common equity for the period.

### Special items

Certain transactions or events that affect our reported results that in management's view are not part of our normal day-to-day business operations.

**INCOME STATEMENT<sup>1</sup>**

(C\$ MM)

|                                                                 | Q4/04   | Q3/04   | Q2/04   | Q1/04   | Q4/03   | Q3/03   | Q2/03   | Q1/03   | Q4/02   |
|-----------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Interest income                                                 | 3,641   | 3,543   | 3,356   | 3,409   | 3,392   | 3,529   | 3,433   | 3,627   | 3,662   |
| Interest expense                                                | (1,916) | (1,826) | (1,754) | (1,769) | (1,800) | (1,885) | (1,805) | (1,913) | (1,938) |
| Net interest income                                             | 1,725   | 1,717   | 1,602   | 1,640   | 1,592   | 1,644   | 1,628   | 1,714   | 1,724   |
| Non-interest income                                             | 2,673   | 2,688   | 2,750   | 2,555   | 2,657   | 2,658   | 2,433   | 2,621   | 2,542   |
| Total revenues                                                  | 4,398   | 4,405   | 4,352   | 4,195   | 4,249   | 4,302   | 4,061   | 4,335   | 4,266   |
| Provision for credit losses (PCL)                               |         |         |         |         |         |         |         |         |         |
| Allocated specific provision for credit losses                  | (122)   | (125)   | (153)   | (122)   | (137)   | (167)   | (211)   | (200)   | (235)   |
| General provision for credit losses                             | 25      | -       | -       | 150     | -       | -       | -       | -       | -       |
| Insurance policyholder benefits, claims and acquisition expense | (414)   | (422)   | (343)   | (330)   | (386)   | (335)   | (312)   | (371)   | (355)   |
| Non-interest expense <sup>2</sup>                               | (2,790) | (2,720) | (2,729) | (2,781) | (2,582) | (2,581) | (2,514) | (2,559) | (2,601) |
| Business realignment charges                                    | (192)   | -       | -       | -       | -       | -       | -       | -       | -       |
| Goodwill impairment                                             | (130)   | -       | -       | -       | -       | -       | -       | -       | -       |
| Income taxes                                                    | (235)   | (342)   | (328)   | (289)   | (316)   | (413)   | (304)   | (410)   | (315)   |
| Non-controlling interest                                        | (36)    | (28)    | (25)    | (30)    | (24)    | (30)    | (31)    | (28)    | (28)    |
| Net income                                                      | 504     | 768     | 774     | 793     | 804     | 776     | 689     | 767     | 732     |
| Preferred dividends                                             | (11)    | (12)    | (11)    | (11)    | (11)    | (12)    | (22)    | (23)    | (24)    |
| Net income available to common shareholders                     | 493     | 756     | 763     | 782     | 793     | 764     | 667     | 744     | 708     |
| Effective tax rate                                              | 30.3%   | 30.1%   | 29.1%   | 26.0%   | 27.6%   | 33.9%   | 29.7%   | 34.0%   | 29.3%   |

|                                                                 | 2004     | 2003     | 2002     | 2001     | 2000     |
|-----------------------------------------------------------------|----------|----------|----------|----------|----------|
| Interest income                                                 | 13,949   | 13,981   | 14,389   | 17,101   | 16,025   |
| Interest expense                                                | (7,265)  | (7,403)  | (7,520)  | (10,810) | (10,830) |
| Net interest income                                             | 6,684    | 6,578    | 6,869    | 6,291    | 5,195    |
| Non-interest income                                             | 10,666   | 10,369   | 10,191   | 9,514    | 7,536    |
| Total revenues                                                  | 17,350   | 16,947   | 17,060   | 15,805   | 12,731   |
| Provision for credit losses (PCL)                               |          |          |          |          |          |
| Allocated specific provision for credit losses                  | (522)    | (715)    | (1,065)  | (1,049)  | (571)    |
| General provision for credit losses                             | 175      | -        | -        | (70)     | (120)    |
| Insurance policyholder benefits, claims and acquisition expense | (1,509)  | (1,404)  | (1,330)  | (1,153)  | (772)    |
| Non-interest expense <sup>2</sup>                               | (11,020) | (10,236) | (10,244) | (9,603)  | (7,628)  |
| Business realignment charges                                    | (192)    | -        | -        | -        | -        |
| Goodwill impairment                                             | (130)    | -        | -        | (38)     | -        |
| Income taxes                                                    | (1,194)  | (1,443)  | (1,415)  | (1,350)  | (1,412)  |
| Non-controlling interest                                        | (119)    | (113)    | (108)    | (107)    | (20)     |
| Net income                                                      | 2,839    | 3,036    | 2,898    | 2,435    | 2,208    |
| Preferred dividends                                             | (45)     | (68)     | (98)     | (135)    | (134)    |
| Net income available to common shareholders                     | 2,794    | 2,968    | 2,800    | 2,300    | 2,074    |
| Effective tax rate                                              | 28.8%    | 31.4%    | 32.0%    | 34.7%    | 38.8%    |

**PROFITABILITY MEASURES**

|                                            |        |        |        |        |        |        |        |        |        |
|--------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Earnings per share (EPS) - basic           | \$0.77 | \$1.17 | \$1.17 | \$1.20 | \$1.20 | \$1.15 | \$1.00 | \$1.12 | \$1.06 |
| - diluted                                  | \$0.76 | \$1.15 | \$1.16 | \$1.18 | \$1.19 | \$1.14 | \$0.99 | \$1.10 | \$1.05 |
| Return on common equity (ROE)              | 11.0%  | 16.8%  | 17.3%  | 18.1%  | 18.0%  | 17.4%  | 15.4%  | 16.9%  | 16.3%  |
| Return on assets                           | 0.44%  | 0.66%  | 0.69%  | 0.73%  | 0.78%  | 0.77%  | 0.71%  | 0.77%  | 0.76%  |
| Return on assets after preferred dividends | 0.43%  | 0.65%  | 0.68%  | 0.72%  | 0.77%  | 0.75%  | 0.68%  | 0.74%  | 0.73%  |
| Return on risk adjusted assets             | 1.09%  | 1.66%  | 1.75%  | 1.81%  | 1.91%  | 1.82%  | 1.71%  | 1.82%  | 1.76%  |

|                                            |        |        |        |        |        |
|--------------------------------------------|--------|--------|--------|--------|--------|
| Earnings per share (EPS) - basic           | \$4.31 | \$4.47 | \$4.16 | \$3.58 | \$3.42 |
| - diluted                                  | \$4.25 | \$4.42 | \$4.12 | \$3.55 | \$3.40 |
| Return on common equity (ROE)              | 15.9%  | 17.0%  | 16.6%  | 16.6%  | 19.3%  |
| Return on assets                           | 0.63%  | 0.76%  | 0.78%  | 0.73%  | 0.78%  |
| Return on assets after preferred dividends | 0.62%  | 0.74%  | 0.75%  | 0.69%  | 0.73%  |
| Return on risk adjusted assets             | 1.57%  | 1.82%  | 1.73%  | 1.47%  | 1.44%  |

**BALANCE SHEET INFORMATION**

|                                                                       |         |         |         |         |         |         |         |         |         |
|-----------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net loans, acceptances and reverse repurchase agreements <sup>3</sup> | 228,556 | 237,065 | 232,157 | 220,652 | 212,724 | 219,342 | 212,066 | 213,506 | 213,202 |
| Total assets                                                          | 447,682 | 455,366 | 455,797 | 442,444 | 412,591 | 409,404 | 398,251 | 392,296 | 382,000 |
| Average assets                                                        | 454,300 | 462,200 | 457,100 | 432,000 | 406,500 | 402,400 | 399,700 | 397,400 | 382,300 |
| Deposits                                                              | 271,575 | 278,169 | 272,202 | 265,880 | 260,518 | 257,733 | 251,566 | 248,631 | 245,040 |
| Common shareholders equity                                            | 17,562  | 17,892  | 18,002  | 17,340  | 17,304  | 17,602  | 17,612  | 17,765  | 17,240  |
| Average allocated common shareholders equity                          | 17,850  | 17,900  | 17,900  | 17,150  | 17,450  | 17,450  | 17,700  | 17,500  | 17,200  |

|                                                                       |         |         |         |         |         |
|-----------------------------------------------------------------------|---------|---------|---------|---------|---------|
| Net loans, acceptances and reverse repurchase agreements <sup>3</sup> | 228,556 | 212,724 | 213,202 | 214,692 | 184,244 |
| Total assets                                                          | 447,682 | 412,591 | 382,000 | 362,562 | 294,173 |
| Average assets                                                        | 451,400 | 402,000 | 371,800 | 331,700 | 284,200 |
| Deposits                                                              | 271,575 | 260,518 | 245,040 | 235,687 | 206,237 |
| Common shareholders equity                                            | 17,562  | 17,304  | 17,240  | 16,215  | 11,296  |
| Average allocated common shareholders equity                          | 17,550  | 17,500  | 16,900  | 13,900  | 10,700  |

**COMMON SHARE INFORMATION**

|                                                        |         |         |         |         |         |         |         |         |         |
|--------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Shares outstanding (000s) - end of period <sup>4</sup> | 644,748 | 649,066 | 653,280 | 655,963 | 656,021 | 658,612 | 662,427 | 666,439 | 665,257 |
| - average (basic)                                      | 641,166 | 645,074 | 647,737 | 650,044 | 656,952 | 660,810 | 664,634 | 666,006 | 668,868 |
| - average (diluted)                                    | 651,279 | 654,768 | 658,144 | 659,356 | 664,450 | 668,133 | 671,991 | 674,035 | 676,010 |
| Shares repurchased - (000s)                            | 4,743   | 4,566   | 3,780   | 1,512   | 3,569   | 5,011   | 5,074   | 885     | 6,963   |
| - (\$ MM)                                              | 289     | 272     | 237     | 94      | 214     | 296     | 293     | 49      | 368     |
| Market capitalization (\$ MM)                          | 40,877  | 39,918  | 39,817  | 41,450  | 41,644  | 38,792  | 39,613  | 36,854  | 36,197  |
| Common share price - High (intraday)                   | \$63.77 | \$61.88 | \$65.64 | \$65.90 | \$65.00 | \$61.64 | \$59.91 | \$59.86 | \$57.55 |
| - Low (intraday)                                       | \$58.94 | \$58.04 | \$60.56 | \$60.26 | \$57.50 | \$56.75 | \$53.26 | \$53.91 | \$48.80 |
| - Close                                                | \$63.40 | \$61.50 | \$60.95 | \$63.19 | \$63.48 | \$58.90 | \$59.80 | \$55.30 | \$54.41 |
| Dividends per share                                    | \$0.52  | \$0.52  | \$0.52  | \$0.46  | \$0.46  | \$0.43  | \$0.43  | \$0.40  | \$0.40  |
| Dividend yield                                         | 3.4%    | 3.5%    | 3.3%    | 2.9%    | 3.0%    | 2.9%    | 3.0%    | 2.8%    | 3.0%    |
| Dividend payout ratio                                  | 68%     | 44%     | 44%     | 38%     | 38%     | 37%     | 43%     | 36%     | 38%     |
| Common dividends paid (C\$ MM)                         | 333     | 336     | 336     | 298     | 301     | 284     | 285     | 267     | 266     |
| Preferred dividends paid (C\$ MM)                      | 11      | 12      | 11      | 11      | 11      | 12      | 22      | 23      | 24      |
| P/E ratio (4-quarters trailing earnings) <sup>5</sup>  | 14.4    | 12.8    | 13.5    | 14.0    | 13.8    | 13.8    | 13.6    | 13.6    | 12.9    |
| Book value per share                                   | \$27.49 | \$27.81 | \$27.78 | \$26.80 | \$26.38 | \$26.73 | \$26.59 | \$26.66 | \$25.91 |
| Market price/book value                                | 231%    | 221%    | 219%    | 236%    | 241%    | 220%    | 225%    | 207%    | 210%    |

|                                                        |         |         |         |         |         |
|--------------------------------------------------------|---------|---------|---------|---------|---------|
| Shares outstanding (000s) - end of period <sup>4</sup> | 644,748 | 656,021 | 665,257 | 674,021 | 602,398 |
| - average (basic)                                      | 646,023 | 662,080 | 672,571 | 641,516 | 606,389 |
| - average (diluted)                                    | 656,047 | 669,625 | 679,153 | 647,216 | 609,865 |
| Shares repurchased - (000s)                            | 14,601  | 14,539  | 14,293  | 10,927  | 19,737  |
| - (\$ MM)                                              | 892     | 852     | 764     | 509     | 660     |
| Market capitalization (\$ MM)                          | 40,877  | 41,644  | 36,197  | 31,544  | 29,096  |
| Common share price - High (intraday)                   | \$65.90 | \$65.00 | \$58.89 | \$53.25 | \$48.88 |
| - Low (intraday)                                       | \$58.04 | \$53.26 | \$45.05 | \$41.60 | \$27.25 |
| - Close                                                | \$63.40 | \$63.48 | \$54.41 | \$46.80 | \$48.30 |
| Dividends per share                                    | \$2.02  | \$1.72  | \$1.52  | \$1.38  | \$1.14  |
| Dividend yield                                         | 3.3%    | 2.9%    | 2.9%    | 2.9%    | 3.0%    |
| Dividend payout ratio                                  | 47%     | 38%     | 37%     | 39%     | 33%     |
| Common dividends paid (C\$ MM)                         | 1,303   | 1,137   | 1,022   | 897     | 689     |
| Preferred dividends paid (C\$ MM)                      | 45      | 68      | 98      | 135     | 134     |
| P/E ratio (4-quarters trailing earnings) <sup>5</sup>  | 14.6    | 13.3    | 12.6    | 13.4    | 11.2    |
| Book value per share                                   | \$27.49 | \$26.38 | \$25.91 | \$24.06 | \$18.75 |
| Market price/book value                                | 231%    | 241%    | 210%    | 195%    | 258%    |

<sup>1</sup>As a result of adopting FASB standards on Business Combinations (FAS 141) and Goodwill and Other Intangible Assets (FAS 142) net income, diluted EPS and ROE exclude goodwill amortization effective 2002.<sup>2</sup>Q1/04 non-interest expense includes Rabobank settlement costs.<sup>3</sup>Net of allowances<sup>4</sup>Included is Treasury stock (shares acquired and held by subsidiaries for reasons other than cancellation): 5,815,487 in Q4/04, 5,659,821 in Q3/04, 5,182,558 in Q2/04 and 7,731,453 in Q1/04.<sup>5</sup>Average of high and low common share price divided by diluted earnings per share.

**RESULTS BY BUSINESS SEGMENT**

(CS MM)

**RBC Banking**
**Personal and Commercial Banking**
**Income Statement**

|                                                | Q4/04   | Q3/04   | Q2/04   | Q1/04   | Q4/03   | Q3/03   | Q2/03   | Q1/03   | Q4/02   |
|------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income                            | 1,397   | 1,407   | 1,356   | 1,357   | 1,378   | 1,422   | 1,352   | 1,394   | 1,426   |
| Non-interest income                            | 492     | 504     | 528     | 512     | 487     | 538     | 516     | 565     | 505     |
| Total revenues                                 | 1,889   | 1,911   | 1,884   | 1,869   | 1,865   | 1,960   | 1,868   | 1,959   | 1,931   |
| Allocated specific provision for credit losses | (133)   | (128)   | (152)   | (141)   | (131)   | (135)   | (158)   | (130)   | (122)   |
| General provision for credit losses            | -       | -       | -       | 76      | -       | -       | -       | -       | -       |
| Non-interest expense                           | (1,264) | (1,220) | (1,204) | (1,153) | (1,148) | (1,163) | (1,153) | (1,178) | (1,161) |
| Business realignment charges                   | (75)    | -       | -       | -       | -       | -       | -       | -       | -       |
| Goodwill impairment                            | (130)   | -       | -       | -       | -       | -       | -       | -       | -       |
| Other <sup>1</sup>                             | (149)   | (187)   | (184)   | (222)   | (207)   | (248)   | (208)   | (239)   | (246)   |
| Net income - total                             | 138     | 376     | 344     | 429     | 379     | 414     | 349     | 412     | 402     |
| - U.S. (included in total)                     | (175)   | 3       | (17)    | 6       | 1       | 41      | 39      | 60      | 57      |
| Contribution to total RBC net income           | 27%     | 49%     | 44%     | 54%     | 47%     | 53%     | 51%     | 54%     | 55%     |
| ROE                                            | 8.0%    | 21.1%   | 20.1%   | 24.5%   | 20.5%   | 22.6%   | 18.8%   | 21.5%   | 19.8%   |
| Efficiency ratio <sup>2</sup>                  | 66.9%   | 63.8%   | 63.9%   | 61.7%   | 61.6%   | 59.3%   | 61.7%   | 60.1%   | 60.1%   |

**Average Balances**

|                         |         |         |         |         |         |         |         |         |         |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Assets                  | 176,400 | 175,700 | 169,800 | 167,300 | 165,800 | 162,300 | 160,700 | 160,600 | 159,300 |
| Earning assets          | 168,200 | 167,300 | 161,600 | 159,200 | 157,800 | 154,200 | 152,200 | 151,900 | 150,400 |
| Loans and acceptances   | 164,600 | 162,200 | 157,100 | 155,400 | 153,600 | 149,800 | 147,800 | 147,000 | 146,300 |
| Deposits                | 143,200 | 143,000 | 139,300 | 137,300 | 135,300 | 134,000 | 132,900 | 132,700 | 131,700 |
| Allocated common equity | 7,050   | 7,050   | 6,900   | 6,950   | 7,300   | 7,250   | 7,400   | 7,500   | 7,850   |

**Other Statistics**

|                                              |        |        |        |        |        |        |        |        |        |
|----------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Net interest margin (average assets)         | 3.15%  | 3.19%  | 3.25%  | 3.23%  | 3.30%  | 3.48%  | 3.45%  | 3.44%  | 3.55%  |
| Net interest margin (average earning assets) | 3.30%  | 3.35%  | 3.41%  | 3.39%  | 3.46%  | 3.66%  | 3.64%  | 3.64%  | 3.76%  |
| Number of employees (FTE)                    | 37,884 | 38,598 | 37,061 | 37,221 | 37,475 | 37,089 | 36,012 | 36,003 | 35,014 |

**Credit Quality**

|                                                                  |       |       |       |       |       |       |       |       |       |
|------------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Nonaccrual loans                                                 |       |       |       |       |       |       |       |       |       |
| Domestic - Residential mortgages                                 | 96    | 90    | 105   | 108   | 110   | 101   | 102   | 103   | 102   |
| - Personal                                                       | 178   | 182   | 205   | 207   | 213   | 229   | 240   | 257   | 270   |
| - Commercial                                                     | 359   | 386   | 452   | 477   | 471   | 454   | 508   | 499   | 534   |
| U.S. and Other International                                     | 219   | 213   | 235   | 216   | 213   | 242   | 246   | 233   | 251   |
| Total nonaccrual loans                                           | 852   | 871   | 997   | 1,008 | 1,007 | 1,026 | 1,096 | 1,092 | 1,157 |
| Net charge-offs                                                  |       |       |       |       |       |       |       |       |       |
| Domestic - Residential mortgages                                 | 3     | 1     | 1     | 1     | 1     | 2     | 2     | 1     | 2     |
| - Personal                                                       | 98    | 113   | 128   | 103   | 106   | 113   | 139   | 100   | 99    |
| - Commercial                                                     | 44    | 27    | 24    | 16    | 36    | 35    | 28    | 16    | 50    |
| U.S. and Other International                                     | 13    | 11    | 17    | 15    | 25    | 14    | 15    | 15    | 16    |
| Total net charge-offs                                            | 158   | 152   | 170   | 135   | 168   | 164   | 184   | 132   | 167   |
| Net charge-offs as a percentage of average loans and acceptances | 0.38% | 0.37% | 0.44% | 0.35% | 0.43% | 0.43% | 0.51% | 0.36% | 0.45% |

|                                                | 2004    | 2003    | 2002    | 2001    | 2000    |
|------------------------------------------------|---------|---------|---------|---------|---------|
| Net interest income                            | 5,517   | 5,546   | 5,557   | 5,343   | 4,699   |
| Non-interest income                            | 2,036   | 2,106   | 2,090   | 1,873   | 1,569   |
| Total revenues                                 | 7,553   | 7,652   | 7,647   | 7,216   | 6,268   |
| Allocated specific provision for credit losses | (554)   | (554)   | (626)   | (662)   | (539)   |
| General provision for credit losses            | 76      | -       | -       | (70)    | (110)   |
| Non-interest expense                           | (4,841) | (4,642) | (4,520) | (4,388) | (3,776) |
| Business realignment charges                   | (75)    | -       | -       | -       | -       |
| Goodwill impairment                            | (130)   | -       | -       | -       | -       |
| Other <sup>1</sup>                             | (742)   | (902)   | (955)   | (922)   | (779)   |
| Net income - total                             | 1,287   | 1,554   | 1,546   | 1,174   | 1,064   |
| - U.S. (included in total)                     | (183)   | 141     | 206     | (36)    | n/a     |
| Contribution to total RBC net income           | 45%     | 51%     | 53%     | 48%     | 48%     |
| ROE                                            | 18.4%   | 20.8%   | 19.2%   | 16.8%   | 19.5%   |
| Efficiency ratio <sup>2</sup>                  | 64.1%   | 60.7%   | 59.1%   | 60.8%   | 60.2%   |

|                         |         |         |         |         |         |
|-------------------------|---------|---------|---------|---------|---------|
| Assets                  | 172,300 | 162,400 | 156,500 | 143,000 | 129,700 |
| Earning assets          | 164,100 | 154,000 | 147,600 | 135,200 | 122,900 |
| Loans and acceptances   | 159,800 | 149,600 | 144,400 | 135,400 | 125,700 |
| Deposits                | 140,700 | 133,700 | 128,900 | 118,200 | 105,000 |
| Allocated common equity | 7,000   | 7,350   | 7,850   | 6,700   | 5,100   |

|                                              |        |        |        |        |        |
|----------------------------------------------|--------|--------|--------|--------|--------|
| Net interest margin (average assets)         | 3.20%  | 3.42%  | 3.55%  | 3.74%  | 3.62%  |
| Net interest margin (average earning assets) | 3.36%  | 3.60%  | 3.76%  | 3.95%  | 3.82%  |
| Number of employees (FTE)                    | 37,884 | 37,475 | 35,014 | 34,845 | 31,246 |

|                                                                  |       |       |       |       |       |
|------------------------------------------------------------------|-------|-------|-------|-------|-------|
| Nonaccrual loans                                                 |       |       |       |       |       |
| Domestic - Residential mortgages                                 | 96    | 110   | 102   | 142   | 185   |
| - Personal                                                       | 178   | 213   | 270   | 305   | 243   |
| - Commercial                                                     | 359   | 471   | 534   | 657   | 593   |
| U.S. and Other International                                     | 219   | 213   | 251   | 197   | 48    |
| Total nonaccrual loans                                           | 852   | 1,007 | 1,157 | 1,301 | 1,069 |
| Net charge-offs                                                  |       |       |       |       |       |
| Domestic - Residential mortgages                                 | 6     | 6     | 10    | 15    | 11    |
| - Personal                                                       | 442   | 458   | 480   | 478   | 457   |
| - Commercial                                                     | 111   | 115   | 189   | 193   | 180   |
| U.S. and Other International                                     | 56    | 69    | 65    | 38    | 4     |
| Total net charge-offs                                            | 615   | 648   | 744   | 724   | 652   |
| Net charge-offs as a percentage of average loans and acceptances | 0.38% | 0.43% | 0.52% | 0.53% | 0.52% |

<sup>1</sup>Includes income taxes and non-controlling interest.

<sup>2</sup>Defined on page 1.

**RESULTS BY BUSINESS SEGMENT**

(CS MM)

**RBC Investments**
**Wealth Management**
**Income Statement**

|                                                |       |       |       |       |       |       |       |       |       |
|------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net interest income                            | 113   | 108   | 104   | 104   | 93    | 103   | 107   | 116   | 96    |
| Non-interest income                            | 803   | 817   | 877   | 825   | 821   | 801   | 721   | 768   | 784   |
| Total revenues                                 | 916   | 925   | 981   | 929   | 914   | 904   | 828   | 884   | 880   |
| Allocated specific provision for credit losses | -     | (2)   | (1)   | (1)   | 2     | -     | -     | -     | (1)   |
| General provision for credit losses            | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Non-interest expense                           | (760) | (755) | (772) | (728) | (722) | (733) | (731) | (725) | (733) |
| Business realignment charges                   | (17)  | -     | -     | -     | -     | -     | -     | -     | -     |
| Goodwill impairment                            | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Other <sup>1</sup>                             | (42)  | (55)  | (68)  | (60)  | (68)  | (58)  | (28)  | (55)  | (50)  |
| Net income - total                             | 97    | 113   | 140   | 140   | 126   | 113   | 69    | 104   | 96    |
| - U.S. (included in total)                     | 25    | 31    | 30    | 32    | 35    | 31    | 9     | 13    | 11    |
| Contribution to total RBC net income           | 19%   | 15%   | 18%   | 18%   | 16%   | 15%   | 10%   | 14%   | 13%   |
| ROE                                            | 14.6% | 16.0% | 22.3% | 21.4% | 19.0% | 16.7% | 9.8%  | 14.7% | 12.2% |

**Average Balances**

|                         |        |        |        |        |        |        |        |        |        |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Assets                  | 17,800 | 18,800 | 16,900 | 17,100 | 16,600 | 17,600 | 18,300 | 17,800 | 17,500 |
| Loans and acceptances   | 5,000  | 5,300  | 4,900  | 3,200  | 3,500  | 3,500  | 4,300  | 4,600  | 4,500  |
| Deposits                | 18,500 | 19,400 | 20,200 | 19,500 | 19,100 | 18,900 | 18,600 | 18,600 | 16,700 |
| Allocated common equity | 2,600  | 2,750  | 2,500  | 2,550  | 2,600  | 2,650  | 2,700  | 2,700  | 3,000  |

**Other Statistics**

|                           |        |        |        |        |        |        |        |        |        |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Net interest margin       | 2.53%  | 2.29%  | 2.50%  | 2.42%  | 2.22%  | 2.32%  | 2.40%  | 2.59%  | 2.18%  |
| Number of employees (FTE) | 10,748 | 10,816 | 10,678 | 10,463 | 10,464 | 10,563 | 10,886 | 11,151 | 12,001 |

**Credit Quality**

|                                                                  |       |       |       |       |       |   |       |   |       |
|------------------------------------------------------------------|-------|-------|-------|-------|-------|---|-------|---|-------|
| Nonaccrual loans                                                 |       |       |       |       |       |   |       |   |       |
| Domestic - Personal                                              | -     | -     | -     | -     | -     | - | 1     | 3 | 5     |
| - Commercial                                                     | -     | -     | -     | -     | -     | - | -     | - | -     |
| U.S. and Other International                                     | 1     | 1     | 1     | 1     | 1     | 2 | 2     | 2 | 2     |
| Total nonaccrual loans                                           | 1     | 1     | 1     | 1     | 1     | 2 | 3     | 5 | 7     |
| Total net charge-offs                                            | 1     | 2     | 1     | 1     | 2     | - | 2     | - | 4     |
| Net charge-offs as a percentage of average loans and acceptances | 0.08% | 0.15% | 0.08% | 0.12% | 0.23% | - | 0.19% | - | 0.35% |

| 2004    | 2003    | 2002    | 2001    | 2000    |
|---------|---------|---------|---------|---------|
| 429     | 419     | 371     | 384     | 359     |
| 3,322   | 3,111   | 3,276   | 2,859   | 1,958   |
| 3,751   | 3,530   | 3,647   | 3,243   | 2,317   |
| (4)     | 2       | 1       | (2)     | 1       |
| -       | -       | -       | -       | -       |
| (3,015) | (2,911) | (3,144) | (2,472) | (1,666) |
| (17)    | -       | -       | -       | -       |
| -       | -       | -       | (38)    | -       |
| (225)   | (209)   | (158)   | (223)   | (239)   |
| 490     | 412     | 346     | 508     | 413     |
| 118     | 88      | (1)     | (81)    | n/a     |
| 17%     | 14%     | 12%     | 21%     | 19%     |
| 18.4%   | 15.1%   | 11.1%   | 27.0%   | 47.8%   |

|        |        |        |        |        |
|--------|--------|--------|--------|--------|
| 17,700 | 17,600 | 15,100 | 11,300 | 8,000  |
| 4,600  | 4,000  | 4,200  | 4,000  | 2,600  |
| 19,400 | 18,800 | 17,000 | 16,600 | 15,400 |
| 2,600  | 2,650  | 3,000  | 1,800  | 800    |

|        |        |        |        |       |
|--------|--------|--------|--------|-------|
| 2.42%  | 2.38%  | 2.46%  | 3.40%  | 4.49% |
| 10,748 | 10,464 | 12,001 | 10,512 | 7,553 |

|       |       |       |       |   |
|-------|-------|-------|-------|---|
| -     | -     | 5     | 5     | 4 |
| -     | -     | -     | 4     | - |
| 1     | 1     | 2     | 2     | 2 |
| 1     | 1     | 7     | 11    | 6 |
| 5     | 4     | 5     | 1     | - |
| 0.11% | 0.10% | 0.12% | 0.03% | - |

<sup>1</sup>Includes income taxes and non-controlling interest.

**RESULTS BY BUSINESS SEGMENT**

(C\$ MM)

**RBC Insurance**  
**Insurance**
**Income Statement**

|                                                                 |       |
|-----------------------------------------------------------------|-------|
| Net interest income                                             | -     |
| Non-interest income                                             | 621   |
| Total revenues                                                  | 621   |
| Insurance policyholder benefits, claims and acquisition expense | (414) |
| Non-interest expense                                            | (132) |
| Business realignment charges                                    | (8)   |
| Other <sup>1</sup>                                              | 3     |
| Net income - total                                              | 70    |
| - U.S. (included in total)                                      | 5     |
| Contribution to total RBC net income                            | 14%   |
| ROE                                                             | 25.0% |

| Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | Q4/02 |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| -     | -     | -     | -     | -     | -     | -     | -     | -     |
| 621   | 632   | 516   | 498   | 548   | 505   | 466   | 526   | 527   |
| 621   | 632   | 516   | 498   | 548   | 505   | 466   | 526   | 527   |
| (414) | (422) | (343) | (330) | (386) | (335) | (312) | (371) | (355) |
| (132) | (128) | (105) | (107) | (108) | (117) | (98)  | (101) | (121) |
| (8)   | -     | -     | -     | -     | -     | -     | -     | -     |
| 3     | (7)   | (3)   | -     | 7     | 4     | -     | -     | -     |
| 70    | 75    | 65    | 61    | 61    | 57    | 56    | 54    | 51    |
| 5     | 4     | (2)   | 6     | (5)   | -     | 7     | 6     | 7     |
| 14%   | 10%   | 8%    | 8%    | 8%    | 7%    | 8%    | 7%    | 7%    |
| 25.0% | 25.3% | 27.0% | 23.9% | 26.4% | 24.4% | 28.6% | 26.8% | 26.7% |

| 2004    | 2003    | 2002    | 2001    | 2000  |
|---------|---------|---------|---------|-------|
| -       | -       | -       | -       | -     |
| 2,267   | 2,045   | 1,910   | 1,695   | 1,019 |
| 2,267   | 2,045   | 1,910   | 1,695   | 1,019 |
| (1,509) | (1,404) | (1,330) | (1,153) | (772) |
| (472)   | (424)   | (399)   | (375)   | (173) |
| (8)     | -       | -       | -       | -     |
| (7)     | 11      | 9       | 6       | 29    |
| 271     | 228     | 190     | 173     | 103   |
| 13      | 8       | 22      | 29      | n/a   |
| 10%     | 8%      | 7%      | 7%      | 5%    |
| 25.3%   | 26.4%   | 25.7%   | 20.0%   | 38.6% |

**Average Balances**

|                         |        |
|-------------------------|--------|
| Assets                  | 13,300 |
| Loans and acceptances   | 800    |
| Allocated common equity | 1,100  |

|        |        |        |        |        |       |       |       |       |
|--------|--------|--------|--------|--------|-------|-------|-------|-------|
| 13,300 | 12,800 | 10,600 | 11,700 | 11,600 | 8,900 | 7,500 | 7,700 | 7,100 |
| 800    | 900    | 800    | 800    | 900    | 700   | 300   | 300   | 400   |
| 1,100  | 1,150  | 950    | 1,000  | 900    | 900   | 800   | 800   | 750   |

|        |       |       |       |       |
|--------|-------|-------|-------|-------|
| 12,100 | 8,900 | 7,000 | 6,400 | 2,300 |
| 800    | 600   | 400   | 300   | -     |
| 1,050  | 850   | 700   | 800   | 300   |

**Other Statistics**

|                                                                 |       |
|-----------------------------------------------------------------|-------|
| Net interest margin                                             | -     |
| Non-interest income                                             | -     |
| Net earned premiums                                             | 481   |
| Investment income                                               | 90    |
| Fee income                                                      | 50    |
| Insurance policyholder benefits, claims and acquisition expense | (340) |
| Policyholder benefits and claims                                | (74)  |
| Policy acquisition expense                                      | (74)  |
| Gross premiums & deposits                                       | 839   |
| Number of employees (FTE)                                       | 3,575 |

|       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| -     | -     | -     | -     | -     | -     | -     | -     | -     |
| 481   | 474   | 377   | 339   | 418   | 372   | 380   | 406   | 424   |
| 90    | 112   | 88    | 109   | 79    | 104   | 57    | 77    | 46    |
| 50    | 46    | 51    | 50    | 51    | 29    | 29    | 43    | 57    |
| (340) | (360) | (284) | (284) | (320) | (280) | (246) | (320) | (283) |
| (74)  | (62)  | (59)  | (46)  | (66)  | (55)  | (66)  | (51)  | (72)  |
| 839   | 830   | 791   | 725   | 869   | 725   | 551   | 608   | 625   |
| 3,575 | 3,644 | 2,932 | 2,919 | 2,883 | 2,856 | 2,738 | 2,712 | 2,641 |

|         |         |         |       |       |
|---------|---------|---------|-------|-------|
| -       | -       | -       | -     | -     |
| 1,671   | 1,576   | 1,564   | 1,419 |       |
| 399     | 317     | 188     | 159   |       |
| 197     | 152     | 158     | 117   |       |
| (1,268) | (1,166) | (1,025) | (925) |       |
| (241)   | (238)   | (305)   | (228) |       |
| 3,185   | 2,753   | 2,313   | 2,091 | 1,465 |
| 3,575   | 2,883   | 2,641   | 2,583 | 1,318 |

<sup>1</sup>Includes income taxes and non-controlling interest.



## (CS MM)

Net interest income<sup>1</sup>  
Non-interest income  
Total revenues  
Allocated specific provision for credit losses  
General provision for credit losses  
Non-interest expense<sup>2</sup>  
Business realignment charges  
Other<sup>3</sup>  
Net income - total<sup>4</sup>  
- U.S. (included in total)  
Contribution to total RBC net income  
ROE

| Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | Q4/02 | 2004    | 2003    | 2002    | 2001    | 2000    |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|---------|---------|---------|---------|
| 201   | 196   | 154   | 165   | 125   | 88    | 107   | 108   | 104   | 716     | 428     | 532     | 408     | 21      |
| 486   | 485   | 579   | 573   | 507   | 600   | 511   | 579   | 540   | 2,123   | 2,197   | 2,142   | 2,352   | 2,287   |
| 687   | 681   | 733   | 738   | 632   | 688   | 618   | 687   | 644   | 2,839   | 2,625   | 2,674   | 2,760   | 2,308   |
| 1     | (3)   | (13)  | 10    | (15)  | (39)  | (58)  | (77)  | (117) | (5)     | (189)   | (465)   | (407)   | (81)    |
| 25    | -     | -     | 60    | -     | -     | -     | -     | -     | 85      | -       | -       | -       | (10)    |
| (468) | (463) | (486) | (635) | (431) | (420) | (394) | (426) | (407) | (2,052) | (1,671) | (1,627) | (1,804) | (1,456) |
| (25)  | -     | -     | -     | -     | -     | -     | -     | -     | (25)    | -       | -       | -       | -       |
| (56)  | (50)  | (55)  | (23)  | (55)  | (82)  | (69)  | (68)  | (24)  | (184)   | (274)   | (143)   | (200)   | (259)   |
| 164   | 165   | 179   | 150   | 131   | 147   | 97    | 116   | 96    | 658     | 491     | 439     | 349     | 502     |
| 60    | 38    | 59    | (71)  | 54    | 19    | 25    | 24    | (9)   | 86      | 122     | (36)    | (77)    | n/a     |
| 33%   | 21%   | 23%   | 19%   | 16%   | 19%   | 14%   | 15%   | 13%   | 23%     | 16%     | 15%     | 14%     | 23%     |
| 18.7% | 18.0% | 21.0% | 17.2% | 13.5% | 15.9% | 9.8%  | 11.1% | 9.3%  | 18.7%   | 12.6%   | 10.5%   | 9.6%    | 20.8%   |

- Assets
- Loans and acceptances
- Deposits
- Allocated common equity

|         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 229,900 | 240,300 | 245,900 | 220,400 | 192,800 | 205,400 | 199,400 | 199,600 | 187,400 | 234,000 | 199,300 | 180,700 | 159,500 | 131,900 |
| 32,000  | 32,500  | 30,400  | 21,200  | 21,700  | 20,800  | 24,200  | 25,300  | 25,100  | 29,000  | 23,000  | 26,700  | 30,000  | 31,400  |
| 82,300  | 82,100  | 78,500  | 80,600  | 74,700  | 74,500  | 71,600  | 77,700  | 77,500  | 80,900  | 74,600  | 74,200  | 65,800  | 54,800  |
| 3,500   | 3,600   | 3,450   | 3,450   | 3,700   | 3,650   | 3,950   | 3,950   | 3,850   | 3,500   | 3,800   | 3,950   | 3,300   | 2,300   |

Net interest margin

Number of employees (FTE)

|       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 0.35% | 0.32% | 0.25% | 0.30% | 0.26% | 0.17% | 0.22% | 0.21% | 0.22% | 0.31% | 0.21% | 0.29% | 0.26% | 0.02% |
| 3,084 | 3,104 | 2,918 | 2,893 | 2,912 | 2,943 | 2,903 | 2,874 | 2,938 | 3,084 | 2,912 | 2,938 | 2,954 | 2,541 |

|                                        |  |
|----------------------------------------|--|
| Nonaccrual loans                       |  |
| Domestic corporate                     |  |
| U.S. and Other International corporate |  |
| Total nonaccrual loans                 |  |

|     |     |     |     |     |     |       |       |       |     |     |       |       |     |
|-----|-----|-----|-----|-----|-----|-------|-------|-------|-----|-----|-------|-------|-----|
| 150 | 184 | 212 | 228 | 270 | 312 | 450   | 350   | 361   | 150 | 270 | 361   | 510   | 344 |
| 255 | 365 | 427 | 539 | 448 | 538 | 592   | 898   | 733   | 255 | 448 | 733   | 604   | 216 |
| 405 | 549 | 639 | 767 | 718 | 850 | 1.042 | 1.248 | 1.094 | 405 | 718 | 1.094 | 1.114 | 560 |

Domestic corporate  
U.S. and Other International corporate

|    |    |    |      |    |    |    |    |     |     |     |     |     |     |
|----|----|----|------|----|----|----|----|-----|-----|-----|-----|-----|-----|
| -  | 16 | 19 | (32) | 18 | 32 | -  | -  | 15  | 3   | 50  | 66  | 44  | (3) |
| 58 | 21 | 88 | 24   | 32 | 38 | 44 | 14 | 119 | 191 | 128 | 444 | 188 | 53  |

Total net charge-offs  
Net charge-offs as a percentage of average loans  
and acceptances

|       |       |       |         |       |       |       |       |       |       |       |       |       |       |
|-------|-------|-------|---------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 58    | 37    | 107   | (8)     | 50    | 70    | 44    | 14    | 134   | 194   | 178   | 510   | 232   | 50    |
| 0.72% | 0.45% | 1.43% | (0.15%) | 0.91% | 1.34% | 0.75% | 0.22% | 2.12% | 0.67% | 0.77% | 1.91% | 0.77% | 0.16% |

<sup>4</sup>Includes \$74 million after-tax cost of Rabobank settlement in Q1/04.

**RESULTS BY BUSINESS SEGMENT**

(CS MM)

**RBC Global Services**
**Transaction Processing**
**Income Statement**

|                                                |       |       |       |       |       |       |       |       |       |
|------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net interest income                            | 48    | 44    | 40    | 45    | 41    | 42    | 36    | 45    | 33    |
| Non-interest income                            | 183   | 195   | 189   | 175   | 175   | 176   | 162   | 167   | 170   |
| Total revenues                                 | 231   | 239   | 229   | 220   | 216   | 218   | 198   | 212   | 203   |
| Allocated specific provision for credit losses | 2     | -     | 3     | -     | -     | -     | (2)   | -     | (3)   |
| General provision for credit losses            | -     | -     | -     | 14    | -     | -     | -     | -     | -     |
| Non-interest expense                           | (159) | (157) | (154) | (155) | (159) | (149) | (143) | (144) | (137) |
| Business realignment charges                   | (3)   | -     | -     | -     | -     | -     | -     | -     | -     |
| Other <sup>1</sup>                             | (20)  | (22)  | (22)  | (22)  | (13)  | (20)  | (16)  | (20)  | (19)  |
| Net income - total                             | 51    | 60    | 56    | 57    | 44    | 49    | 37    | 48    | 44    |
| - U.S. (included in total)                     | 1     | 1     | 2     | 4     | 2     | 2     | 1     | 2     | 1     |
| Contribution to total RBC net income           | 10%   | 8%    | 7%    | 7%    | 5%    | 6%    | 5%    | 6%    | 6%    |
| ROE                                            | 32.3% | 36.5% | 35.6% | 36.6% | 27.0% | 30.4% | 23.2% | 30.2% | 29.6% |

**Average Balances**

|                         |        |        |        |        |        |        |        |        |       |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|-------|
| Assets                  | 1,800  | 1,900  | 2,000  | 1,900  | 1,800  | 1,900  | 2,000  | 2,300  | 2,500 |
| Loans and acceptances   | 1,200  | 1,300  | 1,400  | 1,300  | 1,200  | 1,300  | 1,400  | 1,700  | 1,900 |
| Deposits                | 12,100 | 12,600 | 12,100 | 11,900 | 11,600 | 11,300 | 10,700 | 10,900 | 8,700 |
| Allocated common equity | 650    | 650    | 650    | 600    | 650    | 650    | 650    | 600    | 600   |

**Other Statistics**

|                           |        |       |       |       |       |       |       |       |       |
|---------------------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net interest margin       | 10.61% | 9.21% | 8.13% | 9.42% | 9.04% | 8.77% | 7.38% | 7.76% | 5.24% |
| Number of employees (FTE) | 2,504  | 2,542 | 2,489 | 2,488 | 2,550 | 2,601 | 2,556 | 2,582 | 2,571 |

**Credit Quality**

|                                                                  |       |   |       |    |    |    |       |    |         |
|------------------------------------------------------------------|-------|---|-------|----|----|----|-------|----|---------|
| Nonaccrual loans                                                 | -     | - | -     | -  | -  | -  | -     | -  | -       |
| Domestic                                                         | 1     | 1 | 1     | 20 | 19 | 21 | 22    | 29 | 30      |
| U.S. and Other International                                     | 1     | 1 | 1     | 20 | 19 | 21 | 22    | 29 | 30      |
| Total nonaccrual loans                                           | 1     | 1 | 1     | 20 | 19 | 21 | 22    | 29 | 30      |
| Total net charge-offs - International                            | 1     | - | 7     | -  | -  | -  | 5     | -  | (1)     |
| Net charge-offs as a percentage of average loans and acceptances | 0.33% | - | 2.03% | -  | -  | -  | 1.46% | -  | (0.21%) |

| 2004  | 2003  | 2002  | 2001  | 2000  |
|-------|-------|-------|-------|-------|
| 177   | 164   | 136   | 148   | 160   |
| 742   | 680   | 672   | 710   | 691   |
| 919   | 844   | 808   | 858   | 851   |
| 5     | (2)   | (10)  | 2     | 21    |
| 14    | -     | -     | -     | -     |
| (625) | (595) | (548) | (485) | (547) |
| (3)   | -     | -     | -     | -     |
| (86)  | (69)  | (77)  | (109) | (140) |
| 224   | 178   | 173   | 266   | 185   |
| 8     | 7     | 9     | 17    | n/a   |
| 8%    | 6%    | 6%    | 11%   | 8%    |
| 35.3% | 27.7% | 28.7% | 49.3% | 39.5% |

|        |        |       |       |       |
|--------|--------|-------|-------|-------|
| 1,900  | 2,000  | 2,400 | 2,400 | 1,600 |
| 1,300  | 1,400  | 1,900 | 2,000 | 1,200 |
| 12,200 | 11,100 | 8,300 | 7,700 | 7,600 |
| 650    | 650    | 600   | 500   | 400   |

|       |       |       |       |        |
|-------|-------|-------|-------|--------|
| 9.32% | 8.20% | 5.67% | 6.17% | 10.00% |
| 2,504 | 2,550 | 2,571 | 2,557 | 2,425  |

|       |       |         |       |       |
|-------|-------|---------|-------|-------|
| -     | -     | -       | -     | -     |
| 1     | 19    | 30      | 8     | 15    |
| 1     | 19    | 30      | 8     | 15    |
| 8     | 5     | (1)     | 7     | 2     |
| 0.62% | 0.36% | (0.05%) | 0.35% | 0.17% |

<sup>1</sup>Includes income taxes and non-controlling interest.

**RESULTS BY BUSINESS SEGMENT**

(C\$ MM)

**Other**
**Income Statement**

|                                                | Q4/04  | Q3/04  | Q2/04  | Q1/04  | Q4/03 | Q3/03  | Q2/03 | Q1/03 | Q4/02 |
|------------------------------------------------|--------|--------|--------|--------|-------|--------|-------|-------|-------|
| Net interest income                            | (34)   | (38)   | (52)   | (31)   | (45)  | (11)   | 26    | 51    | 65    |
| Non-interest income                            | 88     | 55     | 61     | (28)   | 119   | 38     | 57    | 16    | 16    |
| Total revenues                                 | 54     | 17     | 9      | (59)   | 74    | 27     | 83    | 67    | 81    |
| Allocated specific provision for credit losses | 8      | 8      | 10     | 10     | 7     | 7      | 7     | 7     | 8     |
| General provision for credit losses            | -      | -      | -      | -      | -     | -      | -     | -     | -     |
| Non-interest expense                           | (7)    | 3      | (8)    | (3)    | (14)  | 1      | 5     | 15    | (42)  |
| Business realignment charges                   | (64)   | -      | -      | -      | -     | -      | -     | -     | -     |
| Other <sup>1</sup>                             | (7)    | (49)   | (21)   | 8      | (4)   | (39)   | (14)  | (56)  | (4)   |
| Net income - total                             | (16)   | (21)   | (10)   | (44)   | 63    | (4)    | 81    | 33    | 43    |
| - U.S. (included in total)                     | -      | 1      | (3)    | (10)   | (1)   | (2)    | -     | -     | (3)   |
| Contribution to total RBC net income           | (3%)   | (3%)   | 0%     | (6%)   | 8%    | 0%     | 12%   | 4%    | 6%    |
| ROE                                            | (2.7%) | (3.1%) | (1.4%) | (7.1%) | 10.4% | (0.8%) | 14.9% | 6.3%  | 14.0% |

**Average Balances**

|                         |         |         |         |         |         |         |         |         |         |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Assets                  | 15,100  | 12,700  | 11,900  | 13,600  | 17,900  | 6,300   | 11,800  | 9,400   | 8,500   |
| Loans and acceptances   | (2,100) | (2,400) | (1,900) | (3,000) | (2,700) | (1,700) | (2,000) | (1,900) | (2,200) |
| Deposits                | 17,500  | 15,500  | 17,200  | 12,700  | 11,600  | 12,800  | 14,900  | 14,200  | 14,200  |
| Allocated common equity | 2,950   | 2,700   | 3,450   | 2,600   | 2,300   | 2,350   | 2,200   | 1,950   | 1,150   |

**Other Statistics**

|                           |         |         |         |         |         |         |       |       |       |
|---------------------------|---------|---------|---------|---------|---------|---------|-------|-------|-------|
| Net interest margin       | (0.90%) | (1.19%) | (1.78%) | (0.91%) | (1.00%) | (0.69%) | 0.90% | 2.15% | 3.03% |
| Number of employees (FTE) | 4,771   | 4,802   | 4,697   | 4,689   | 4,528   | 4,569   | 4,480 | 4,448 | 4,384 |

**Credit Quality**

|                                                                  |       |       |       |       |       |       |       |       |         |
|------------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|---------|
| Nonaccrual loans                                                 |       |       |       |       |       |       |       |       |         |
| Domestic                                                         | -     | -     | -     | -     | -     | -     | -     | -     | -       |
| U.S. and Other International                                     | -     | -     | -     | -     | -     | -     | -     | -     | -       |
| Total nonaccrual loans                                           | -     | -     | -     | -     | -     | -     | -     | -     | -       |
| Total net charge-offs <sup>2</sup>                               | (8)   | (8)   | (10)  | (10)  | (9)   | (7)   | (7)   | (6)   | 26      |
| Net charge-offs as a percentage of average loans and acceptances | 1.52% | 1.33% | 2.14% | 1.33% | 1.32% | 1.63% | 1.44% | 1.25% | (4.69%) |

| 2004   | 2003  | 2002  | 2001   | 2000   |
|--------|-------|-------|--------|--------|
| (155)  | 21    | 273   | 8      | (44)   |
| 176    | 230   | 101   | 25     | 12     |
| 21     | 251   | 374   | 33     | (32)   |
| 36     | 28    | 35    | 20     | 27     |
| -      | -     | -     | -      | -      |
| (15)   | 7     | (6)   | (79)   | (10)   |
| (64)   | -     | -     | -      | -      |
| (69)   | (113) | (199) | (9)    | (44)   |
| (91)   | 173   | 204   | (35)   | (59)   |
| (12)   | (3)   | (3)   | -      | n/a    |
| (3%)   | 5%    | 7%    | (1%)   | (3%)   |
| (3.6%) | 7.7%  | 25.0% | (5.3%) | (3.7%) |

|         |         |         |        |        |
|---------|---------|---------|--------|--------|
| 13,400  | 11,800  | 10,100  | 9,100  | 10,700 |
| (2,300) | (2,100) | (2,200) | (300)  | (900)  |
| 15,700  | 13,500  | 13,900  | 13,100 | 13,300 |
| 2,750   | 2,200   | 800     | 800    | 1,800  |

|         |       |       |       |         |
|---------|-------|-------|-------|---------|
| (1.16%) | 0.18% | 2.70% | 0.09% | (0.41%) |
| 4,771   | 4,528 | 4,384 | 4,117 | 4,149   |

|       |       |         |       |       |
|-------|-------|---------|-------|-------|
| -     | -     | -       | -     | -     |
| -     | -     | -       | 31    | 28    |
| -     | -     | -       | 31    | 28    |
| (36)  | (29)  | 1       | (24)  | (27)  |
| 1.57% | 1.38% | (0.05%) | 8.00% | 3.00% |

<sup>1</sup>Includes income taxes and non-controlling interest.

<sup>2</sup>Charge-offs are impacted by securitizations. In Q4/02, included \$33 million for LDC loans.

## RESULTS BY BUSINESS SEGMENT

(C\$ MM)

| <i>Total</i>                                                    |
|-----------------------------------------------------------------|
| <b>Income Statement</b>                                         |
| Net interest income                                             |
| Non-interest income                                             |
| Total revenues                                                  |
| Provision for credit losses (PCL)                               |
| Allocated specific provision for credit losses                  |
| General provision for credit losses                             |
| Insurance policyholder benefits, claims and acquisition expense |
| Non-interest expense <sup>1</sup>                               |
| Business realignment charges                                    |
| Goodwill impairment                                             |
| Other <sup>2</sup>                                              |
| Net income - total                                              |
| - U.S. (included in total)                                      |
| ROE                                                             |

### Average Balances

|                         |
|-------------------------|
| Assets                  |
| Loans and acceptances   |
| Deposits                |
| Allocated common equity |

### Other Statistics

|                                      |
|--------------------------------------|
| Net interest margin (average assets) |
| Number of employees (FTE)            |
| - U.S.                               |
| - Other                              |
| - Total                              |

### Credit Quality

|                                  |
|----------------------------------|
| Nonaccrual loans                 |
| Domestic - Residential mortgages |
| - Personal                       |
| - Commercial                     |
| - Corporate                      |
| U.S. and Other International     |
| Total nonaccrual loans           |

### Net charge-offs

|                                  |
|----------------------------------|
| Domestic - Residential mortgages |
| - Personal                       |
| - Commercial                     |
| - Corporate                      |
| U.S. and Other International     |
| Total net charge-offs            |

Net charge-offs as a percentage of average loans and acceptances

| Q4/04   | Q3/04   | Q2/04   | Q1/04   | Q4/03   | Q3/03   | Q2/03   | Q1/03   | Q4/02   |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 1,725   | 1,717   | 1,602   | 1,640   | 1,592   | 1,644   | 1,628   | 1,714   | 1,724   |
| 2,673   | 2,688   | 2,750   | 2,555   | 2,657   | 2,658   | 2,433   | 2,621   | 2,542   |
| 4,398   | 4,405   | 4,352   | 4,195   | 4,249   | 4,302   | 4,061   | 4,335   | 4,266   |
| (122)   | (125)   | (153)   | (122)   | (137)   | (167)   | (211)   | (200)   | (235)   |
| 25      | -       | -       | 150     | -       | -       | -       | -       | -       |
| (414)   | (422)   | (343)   | (330)   | (386)   | (335)   | (312)   | (371)   | (355)   |
| (2,790) | (2,720) | (2,729) | (2,781) | (2,582) | (2,581) | (2,514) | (2,559) | (2,601) |
| (192)   | -       | -       | -       | -       | -       | -       | -       | -       |
| (130)   | -       | -       | -       | -       | -       | -       | -       | -       |
| (271)   | (370)   | (353)   | (319)   | (340)   | (443)   | (335)   | (438)   | (343)   |
| 504     | 768     | 774     | 793     | 804     | 776     | 689     | 767     | 732     |
| (84)    | 78      | 69      | (33)    | 86      | 91      | 81      | 105     | 64      |
| 11.0%   | 16.8%   | 17.3%   | 18.1%   | 18.0%   | 17.4%   | 15.4%   | 16.9%   | 16.3%   |

|         |         |         |         |         |         |         |         |         |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 454,300 | 462,200 | 457,100 | 432,000 | 406,500 | 402,400 | 399,700 | 397,400 | 382,300 |
| 201,500 | 199,800 | 192,700 | 178,900 | 178,200 | 174,400 | 176,000 | 177,000 | 176,000 |
| 273,600 | 272,600 | 267,300 | 262,000 | 252,300 | 251,500 | 248,700 | 254,100 | 248,800 |
| 17,850  | 17,900  | 17,900  | 17,150  | 17,450  | 17,450  | 17,700  | 17,500  | 17,200  |

|        |        |        |        |        |        |        |        |        |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 1.51%  | 1.48%  | 1.43%  | 1.51%  | 1.55%  | 1.62%  | 1.67%  | 1.71%  | 1.79%  |
| 46,386 | 47,313 | 44,829 | 45,022 | 44,950 | 45,361 | 44,821 | 44,880 | 44,639 |
| 12,377 | 12,416 | 12,248 | 11,964 | 12,159 | 11,512 | 11,028 | 11,124 | 11,104 |
| 3,803  | 3,777  | 3,698  | 3,687  | 3,703  | 3,748  | 3,726  | 3,766  | 3,806  |
| 62,566 | 63,506 | 60,775 | 60,673 | 60,812 | 60,621 | 59,575 | 59,770 | 59,549 |

|       |       |       |       |       |       |       |       |       |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 96    | 90    | 105   | 108   | 110   | 101   | 102   | 103   | 102   |
| 178   | 182   | 205   | 207   | 213   | 229   | 241   | 260   | 275   |
| 359   | 386   | 452   | 477   | 471   | 454   | 508   | 499   | 534   |
| 150   | 184   | 212   | 228   | 270   | 312   | 450   | 350   | 361   |
| 476   | 580   | 664   | 776   | 681   | 803   | 862   | 1,162 | 1,016 |
| 1,259 | 1,422 | 1,638 | 1,796 | 1,745 | 1,899 | 2,163 | 2,374 | 2,288 |
| 3     | 1     | 1     | 1     | 1     | 2     | 2     | 1     | 2     |
| 90    | 105   | 118   | 93    | 97    | 106   | 134   | 94    | 92    |
| 44    | 27    | 24    | 16    | 36    | 35    | 28    | 16    | 53    |
| -     | 16    | 19    | (32)  | 18    | 32    | -     | -     | 15    |
| 73    | 34    | 113   | 40    | 59    | 52    | 64    | 29    | 168   |
| 210   | 183   | 275   | 118   | 211   | 227   | 228   | 140   | 330   |
| 0.41% | 0.36% | 0.58% | 0.26% | 0.47% | 0.52% | 0.53% | 0.31% | 0.74% |

| 2004     | 2003     | 2002     | 2001    | 2000    |
|----------|----------|----------|---------|---------|
| 6,684    | 6,578    | 6,869    | 6,291   | 5,195   |
| 10,666   | 10,369   | 10,191   | 9,514   | 7,536   |
| 17,350   | 16,947   | 17,060   | 15,805  | 12,731  |
| (522)    | (715)    | (1,065)  | (1,049) | (571)   |
| 175      | -        | -        | (70)    | (120)   |
| (1,509)  | (1,404)  | (1,330)  | (1,153) | (772)   |
| (11,020) | (10,236) | (10,244) | (9,603) | (7,628) |
| (192)    | -        | -        | -       | -       |
| (130)    | -        | -        | (38)    | -       |
| (1,313)  | (1,556)  | (1,523)  | (1,457) | (1,432) |
| 2,839    | 3,036    | 2,898    | 2,435   | 2,208   |
| 30       | 363      | 197      | (148)   | 71      |
| 15.9%    | 17.0%    | 16.6%    | 16.6%   | 19.3%   |

|         |         |         |         |         |
|---------|---------|---------|---------|---------|
| 451,400 | 402,000 | 371,800 | 331,700 | 284,200 |
| 193,200 | 176,500 | 175,400 | 171,400 | 160,000 |
| 268,900 | 251,700 | 242,300 | 221,400 | 196,100 |
| 17,550  | 17,500  | 16,900  | 13,900  | 10,700  |

|        |        |        |        |        |
|--------|--------|--------|--------|--------|
| 1.48%  | 1.64%  | 1.85%  | 1.90%  | 1.83%  |
| 46,386 | 44,950 | 44,639 | 44,384 | 44,256 |
| 12,377 | 12,159 | 11,104 | 9,508  | 1,650  |
| 3,803  | 3,703  | 3,806  | 3,676  | 3,326  |
| 62,566 | 60,812 | 59,549 | 57,568 | 49,232 |

|       |       |       |       |       |
|-------|-------|-------|-------|-------|
| 96    | 110   | 102   | 142   | 185   |
| 178   | 213   | 275   | 310   | 247   |
| 359   | 471   | 534   | 661   | 593   |
| 150   | 270   | 361   | 510   | 344   |
| 476   | 681   | 1,016 | 842   | 309   |
| 1,259 | 1,745 | 2,288 | 2,465 | 1,678 |
| 6     | 6     | 11    | 15    | 11    |
| 406   | 431   | 448   | 454   | 430   |
| 111   | 115   | 192   | 194   | 180   |
| 3     | 50    | 66    | 44    | (3)   |
| 260   | 204   | 542   | 233   | 59    |
| 786   | 806   | 1,259 | 940   | 677   |
| 0.41% | 0.46% | 0.72% | 0.55% | 0.42% |

<sup>1</sup>Q1/04 non-interest expense includes Rabobank settlement costs.

<sup>2</sup>Includes income taxes and non-controlling interest.

**RESULTS BY GEOGRAPHIC**
**SEGMENT**

(C\$ MM)

**Canada**

|                                                                 | Q4/04   | Q3/04   | Q2/04   | Q1/04   | Q4/03   | Q3/03   | Q2/03   | Q1/03   | Q4/02   |
|-----------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income                                             | 1,339   | 1,342   | 1,202   | 1,290   | 1,216   | 1,287   | 1,245   | 1,357   | 1,372   |
| Non-interest income                                             | 1,529   | 1,481   | 1,480   | 1,307   | 1,379   | 1,349   | 1,206   | 1,245   | 1,058   |
| Total revenues                                                  | 2,868   | 2,823   | 2,682   | 2,597   | 2,595   | 2,636   | 2,451   | 2,602   | 2,430   |
| Allocated specific provision for credit losses                  | (103)   | (109)   | (127)   | (79)    | (107)   | (130)   | (181)   | (103)   | (84)    |
| General provision for credit losses                             | 3       | -       | -       | 71      | -       | -       | -       | -       | -       |
| Insurance policyholder benefits, claims and acquisition expense | (239)   | (237)   | (141)   | (152)   | (141)   | (116)   | (115)   | (171)   | (64)    |
| Non-interest expense                                            | (1,674) | (1,599) | (1,606) | (1,464) | (1,457) | (1,495) | (1,442) | (1,428) | (1,429) |
| Business realignment charges                                    | (142)   | -       | -       | -       | -       | -       | -       | -       | -       |
| Goodwill impairment                                             | -       | -       | -       | -       | -       | -       | -       | -       | -       |
| Other <sup>1</sup>                                              | (247)   | (344)   | (289)   | (331)   | (305)   | (378)   | (264)   | (363)   | (312)   |
| Net income                                                      | 466     | 534     | 519     | 642     | 585     | 517     | 449     | 537     | 541     |

**U.S.**

|                                                                 |       |       |       |         |       |       |       |       |       |
|-----------------------------------------------------------------|-------|-------|-------|---------|-------|-------|-------|-------|-------|
| Net interest income                                             | 327   | 249   | 287   | 254     | 283   | 299   | 310   | 317   | 299   |
| Non-interest income                                             | 729   | 833   | 851   | 847     | 821   | 843   | 783   | 901   | 963   |
| Total revenues                                                  | 1,056 | 1,082 | 1,138 | 1,101   | 1,104 | 1,142 | 1,093 | 1,218 | 1,262 |
| Allocated specific provision for credit losses                  | (19)  | (31)  | (22)  | (54)    | (25)  | (27)  | (13)  | (43)  | (105) |
| General provision for credit losses                             | 11    | -     | -     | 54      | -     | -     | -     | 2     | -     |
| Insurance policyholder benefits, claims and acquisition expense | (90)  | (95)  | (103) | (111)   | (97)  | (105) | (79)  | (95)  | (119) |
| Non-interest expense                                            | (846) | (867) | (909) | (1,073) | (858) | (868) | (867) | (911) | (958) |
| Business realignment charges                                    | (44)  | -     | -     | -       | -     | -     | -     | -     | -     |
| Goodwill impairment                                             | (130) | -     | -     | -       | -     | -     | -     | -     | -     |
| Other <sup>1</sup>                                              | (22)  | (11)  | (35)  | 50      | (38)  | (51)  | (53)  | (66)  | (16)  |
| Net income                                                      | (84)  | 78    | 69    | (33)    | 86    | 91    | 81    | 105   | 64    |

**Other International**

|                                                                 |       |       |       |       |       |       |       |       |       |
|-----------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net interest income                                             | 59    | 126   | 113   | 96    | 93    | 58    | 73    | 40    | 53    |
| Non-interest income                                             | 415   | 374   | 419   | 401   | 457   | 466   | 444   | 475   | 521   |
| Total revenues                                                  | 474   | 500   | 532   | 497   | 550   | 524   | 517   | 515   | 574   |
| Allocated specific provision for credit losses                  | -     | 15    | (4)   | 11    | (5)   | (10)  | (17)  | (54)  | (46)  |
| General provision for credit losses                             | 11    | -     | -     | 25    | -     | -     | -     | (2)   | -     |
| Insurance policyholder benefits, claims and acquisition expense | (85)  | (90)  | (99)  | (67)  | (148) | (114) | (118) | (105) | (172) |
| Non-interest expense                                            | (270) | (254) | (214) | (244) | (267) | (218) | (205) | (220) | (214) |
| Business realignment charges                                    | (6)   | -     | -     | -     | -     | -     | -     | -     | -     |
| Other <sup>1</sup>                                              | (2)   | (15)  | (29)  | (38)  | 3     | (14)  | (18)  | (9)   | (15)  |
| Net income                                                      | 122   | 156   | 186   | 184   | 133   | 168   | 159   | 125   | 127   |

**Total**

|                                                                 |         |         |         |         |         |         |         |         |         |
|-----------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Net interest income                                             | 1,725   | 1,717   | 1,602   | 1,640   | 1,592   | 1,644   | 1,628   | 1,714   | 1,724   |
| Non-interest income                                             | 2,673   | 2,688   | 2,750   | 2,555   | 2,657   | 2,658   | 2,433   | 2,621   | 2,542   |
| Total revenues                                                  | 4,398   | 4,405   | 4,352   | 4,195   | 4,249   | 4,302   | 4,061   | 4,335   | 4,266   |
| Allocated specific provision for credit losses                  | (122)   | (125)   | (153)   | (122)   | (137)   | (167)   | (211)   | (200)   | (235)   |
| General provision for credit losses                             | 25      | -       | -       | 150     | -       | -       | -       | -       | -       |
| Insurance policyholder benefits, claims and acquisition expense | (414)   | (422)   | (343)   | (330)   | (386)   | (335)   | (312)   | (371)   | (355)   |
| Non-interest expense                                            | (2,790) | (2,720) | (2,729) | (2,781) | (2,582) | (2,581) | (2,514) | (2,559) | (2,601) |
| Business realignment charges                                    | (192)   | -       | -       | -       | -       | -       | -       | -       | -       |
| Goodwill impairment                                             | (130)   | -       | -       | -       | -       | -       | -       | -       | -       |
| Other <sup>1</sup>                                              | (271)   | (370)   | (353)   | (319)   | (340)   | (443)   | (335)   | (438)   | (343)   |
| Net income                                                      | 504     | 768     | 774     | 793     | 804     | 776     | 689     | 767     | 732     |

| 2004     | 2003     | 2002     | 2001    |
|----------|----------|----------|---------|
| 5,173    | 5,105    | 5,407    | 5,493   |
| 5,797    | 5,179    | 4,791    | 5,267   |
| 10,970   | 10,284   | 10,198   | 10,760  |
| (418)    | (521)    | (529)    | (689)   |
| 74       | -        | -        | (68)    |
| (769)    | (543)    | (356)    | (337)   |
| (6,343)  | (5,822)  | (5,748)  | (6,176) |
| (142)    | -        | -        | -       |
| -        | -        | -        | (38)    |
| (1,211)  | (1,310)  | (1,418)  | (1,499) |
| 2,161    | 2,088    | 2,147    | 1,953   |
| 1,117    | 1,209    | 1,106    | 371     |
| 3,260    | 3,348    | 3,643    | 2,737   |
| 4,377    | 4,557    | 4,749    | 3,108   |
| (126)    | (108)    | (440)    | (377)   |
| 65       | 2        | -        | (2)     |
| (399)    | (376)    | (394)    | (230)   |
| (3,695)  | (3,504)  | (3,668)  | (2,712) |
| (44)     | -        | -        | -       |
| (130)    | -        | -        | -       |
| (18)     | (208)    | (50)     | 65      |
| 30       | 363      | 197      | (148)   |
| 394      | 264      | 356      | 427     |
| 1,609    | 1,842    | 1,757    | 1,510   |
| 2,003    | 2,106    | 2,113    | 1,937   |
| 22       | (86)     | (96)     | 17      |
| 36       | (2)      | -        | -       |
| (341)    | (485)    | (580)    | (586)   |
| (982)    | (910)    | (828)    | (715)   |
| (6)      | -        | -        | -       |
| (84)     | (38)     | (55)     | (23)    |
| 648      | 585      | 554      | 630     |
| 6,684    | 6,578    | 6,869    | 6,291   |
| 10,666   | 10,369   | 10,191   | 9,514   |
| 17,350   | 16,947   | 17,060   | 15,805  |
| (522)    | (715)    | (1,065)  | (1,049) |
| 175      | -        | -        | (70)    |
| (1,509)  | (1,404)  | (1,330)  | (1,153) |
| (11,020) | (10,236) | (10,244) | (9,603) |
| (192)    | -        | -        | -       |
| (130)    | -        | -        | (38)    |
| (1,313)  | (1,556)  | (1,523)  | (1,457) |
| 2,839    | 3,036    | 2,898    | 2,435   |

<sup>1</sup>Includes non-controlling interest and income taxes.

**CASH BASIS MEASURES <sup>1</sup>**

(C\$ MM)

**RBC Banking**

|                                                                 |       |       |       |       |       |       |       |       |       |
|-----------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net income                                                      | 138   | 376   | 344   | 429   | 379   | 414   | 349   | 412   | 402   |
| After-tax impact of goodwill and other intangibles <sup>2</sup> | 139   | 10    | 10    | 9     | 8     | 8     | 13    | 12    | 12    |
| Cash net income                                                 | 277   | 386   | 354   | 438   | 387   | 422   | 362   | 424   | 414   |
| Cash ROE                                                        | 15.9% | 21.6% | 20.6% | 25.0% | 20.9% | 23.1% | 19.5% | 22.1% | 20.4% |

**RBC Investments**

|                                                                 |       |       |       |       |       |       |       |       |       |
|-----------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net income                                                      | 97    | 113   | 140   | 140   | 126   | 113   | 69    | 104   | 96    |
| After-tax impact of goodwill and other intangibles <sup>2</sup> | 5     | 5     | 9     | 4     | 4     | 3     | 4     | 4     | 4     |
| Cash net income                                                 | 102   | 118   | 149   | 144   | 130   | 116   | 73    | 108   | 100   |
| Cash ROE                                                        | 15.3% | 16.7% | 23.7% | 21.9% | 19.6% | 17.3% | 10.4% | 15.3% | 12.7% |

**RBC Insurance**

|                                                                 |       |       |       |       |       |       |       |       |       |
|-----------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net income                                                      | 70    | 75    | 65    | 61    | 61    | 57    | 56    | 54    | 51    |
| After-tax impact of goodwill and other intangibles <sup>2</sup> | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Cash net income                                                 | 70    | 75    | 65    | 61    | 61    | 57    | 56    | 54    | 51    |
| Cash ROE                                                        | 25.0% | 25.3% | 27.0% | 23.9% | 26.4% | 24.4% | 28.6% | 26.8% | 26.7% |

**RBC Capital Markets**

|                                                                 |       |       |       |       |       |       |      |       |      |
|-----------------------------------------------------------------|-------|-------|-------|-------|-------|-------|------|-------|------|
| Net income                                                      | 164   | 165   | 179   | 150   | 131   | 147   | 97   | 116   | 96   |
| After-tax impact of goodwill and other intangibles <sup>2</sup> | -     | (1)   | 1     | -     | -     | -     | -    | -     | 1    |
| Cash net income                                                 | 164   | 164   | 180   | 150   | 131   | 147   | 97   | 116   | 97   |
| Cash ROE                                                        | 18.7% | 17.9% | 21.1% | 17.2% | 13.5% | 15.9% | 9.8% | 11.1% | 9.3% |

**RBC Global Services**

|                                                                 |       |       |       |       |       |       |       |       |       |
|-----------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net income                                                      | 51    | 60    | 56    | 57    | 44    | 49    | 37    | 48    | 44    |
| After-tax impact of goodwill and other intangibles <sup>2</sup> | -     | -     | -     | -     | 1     | -     | -     | -     | 1     |
| Cash net income                                                 | 51    | 60    | 56    | 57    | 45    | 49    | 37    | 48    | 45    |
| Cash ROE                                                        | 32.5% | 36.7% | 35.9% | 36.8% | 27.2% | 30.6% | 23.4% | 30.3% | 29.7% |

**Other**

|                                                                 |        |        |        |        |       |        |       |      |       |
|-----------------------------------------------------------------|--------|--------|--------|--------|-------|--------|-------|------|-------|
| Net income                                                      | (16)   | (21)   | (10)   | (44)   | 63    | (4)    | 81    | 33   | 43    |
| After-tax impact of goodwill and other intangibles <sup>2</sup> | 1      | 1      | (2)    | -      | -     | 2      | (1)   | 1    | (1)   |
| Cash net income                                                 | (15)   | (20)   | (12)   | (44)   | 63    | (2)    | 80    | 34   | 42    |
| Cash ROE                                                        | (2.7%) | (3.0%) | (1.5%) | (7.1%) | 10.4% | (0.8%) | 14.8% | 6.3% | 14.0% |

| 2004   | 2003  | 2002  | 2001   | 2000   |
|--------|-------|-------|--------|--------|
| 1,287  | 1,554 | 1,546 | 1,174  | 1,064  |
| 168    | 41    | 48    | 80     | 9      |
| 1,455  | 1,595 | 1,594 | 1,254  | 1,073  |
| 20.8%  | 21.4% | 19.9% | 18.0%  | 19.6%  |
| 490    | 412   | 346   | 508    | 413    |
| 23     | 15    | 12    | 118    | 24     |
| 513    | 427   | 358   | 626    | 437    |
| 19.3%  | 15.6% | 11.5% | 33.5%  | 50.8%  |
| 271    | 228   | 190   | 173    | 103    |
| -      | -     | -     | 15     | -      |
| 271    | 228   | 190   | 188    | 103    |
| 25.3%  | 26.4% | 25.7% | 21.9%  | 39.4%  |
| 658    | 491   | 439   | 349    | 502    |
| -      | -     | 1     | 41     | 25     |
| 658    | 491   | 440   | 390    | 527    |
| 18.7%  | 12.6% | 10.5% | 11.0%  | 22.0%  |
| 224    | 178   | 173   | 266    | 185    |
| -      | 1     | 1     | 8      | 8      |
| 224    | 179   | 174   | 274    | 193    |
| 35.5%  | 27.9% | 28.8% | 50.8%  | 39.5%  |
| (91)   | 173   | 204   | (35)   | (59)   |
| -      | 2     | 2     | 24     | 22     |
| (91)   | 175   | 206   | (11)   | (37)   |
| (3.6%) | 7.7%  | 25.2% | (2.5%) | (2.4%) |

<sup>1</sup>Cash basis measures are defined on page 1.

<sup>2</sup>As a result of adopting FASB standards on Business Combinations (FAS 141) and Goodwill and Other Intangible Assets (FAS 142), effective 2002, goodwill is no longer amortized as impairment testing takes place on an annual basis.

**CASH BASIS MEASURES <sup>1</sup>**

(C\$ MM)

**Total Bank**

|                                                                   |        |        |        |        |        |        |        |        |        |
|-------------------------------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Net income                                                        | 504    | 768    | 774    | 793    | 804    | 776    | 689    | 767    | 732    |
| After-tax impact of goodwill and other intangibles <sup>2,3</sup> | 145    | 15     | 18     | 13     | 13     | 13     | 16     | 17     | 17     |
| Cash net income                                                   | 649    | 783    | 792    | 806    | 817    | 789    | 705    | 784    | 749    |
| Preferred dividends                                               | (11)   | (12)   | (11)   | (11)   | (11)   | (12)   | (22)   | (23)   | (24)   |
| Cash net income available to common shareholders                  | 638    | 771    | 781    | 795    | 806    | 777    | 683    | 761    | 725    |
| <b>Profitability measures</b>                                     |        |        |        |        |        |        |        |        |        |
| EPS - diluted                                                     | \$0.76 | \$1.15 | \$1.16 | \$1.18 | \$1.19 | \$1.14 | \$0.99 | \$1.10 | \$1.05 |
| After-tax impact of goodwill and other intangibles <sup>2</sup>   | \$0.22 | \$0.03 | \$0.03 | \$0.02 | \$0.02 | \$0.02 | \$0.02 | \$0.03 | \$0.02 |
| Cash EPS - diluted                                                | \$0.98 | \$1.18 | \$1.19 | \$1.20 | \$1.21 | \$1.16 | \$1.01 | \$1.13 | \$1.07 |
| Cash ROE                                                          | 14.2%  | 17.1%  | 17.8%  | 18.5%  | 18.3%  | 17.6%  | 15.8%  | 17.2%  | 16.7%  |

**Canada**

|                                                                 |     |     |     |     |     |     |     |     |     |
|-----------------------------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Net income                                                      | 466 | 534 | 519 | 642 | 585 | 517 | 449 | 537 | 541 |
| After-tax impact of goodwill and other intangibles <sup>2</sup> | 3   | 2   | 1   | 2   | 3   | 4   | 2   | -   | -   |
| Cash net income                                                 | 469 | 536 | 520 | 644 | 588 | 521 | 451 | 537 | 541 |

**U.S.**

|                                                                   |      |    |    |      |    |    |    |     |    |
|-------------------------------------------------------------------|------|----|----|------|----|----|----|-----|----|
| Net income                                                        | (84) | 78 | 69 | (33) | 86 | 91 | 81 | 105 | 64 |
| After-tax impact of goodwill and other intangibles <sup>2,3</sup> | 138  | 9  | 13 | 8    | 7  | 7  | 12 | 14  | 13 |
| Cash net income                                                   | 54   | 87 | 82 | (25) | 93 | 98 | 93 | 119 | 77 |

**Other International**

|                                                                 |     |     |     |     |     |     |     |     |     |
|-----------------------------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Net income                                                      | 122 | 156 | 186 | 184 | 133 | 168 | 159 | 125 | 127 |
| After-tax impact of goodwill and other intangibles <sup>2</sup> | 4   | 4   | 4   | 3   | 3   | 2   | 2   | 3   | 4   |
| Cash net income                                                 | 126 | 160 | 190 | 187 | 136 | 170 | 161 | 128 | 131 |

| 2004   | 2003   | 2002   | 2001   | 2000   |
|--------|--------|--------|--------|--------|
| 2,839  | 3,036  | 2,898  | 2,435  | 2,208  |
| 191    | 59     | 64     | 286    | 88     |
| 3,030  | 3,095  | 2,962  | 2,721  | 2,296  |
| (45)   | (68)   | (98)   | (135)  | (134)  |
| 2,985  | 3,027  | 2,864  | 2,586  | 2,162  |
| \$4.25 | \$4.42 | \$4.12 | \$3.55 | \$3.40 |
| \$0.29 | \$0.09 | \$0.09 | \$0.44 | \$0.15 |
| \$4.54 | \$4.51 | \$4.21 | \$3.99 | \$3.55 |
| 17.0%  | 17.3%  | 17.0%  | 18.6%  | 20.2%  |
| 2,161  | 2,088  | 2,147  | 1,953  | 1,623  |
| 8      | 9      | 11     | 119    | 70     |
| 2,169  | 2,097  | 2,158  | 2,072  | 1,693  |
| 30     | 363    | 197    | (148)  | 71     |
| 168    | 40     | 44     | 154    | 7      |
| 198    | 403    | 241    | 6      | 78     |
| 648    | 585    | 554    | 630    | 514    |
| 15     | 10     | 9      | 13     | 11     |
| 663    | 595    | 563    | 643    | 525    |

<sup>1</sup>Cash basis measures are defined on page 1.

<sup>2</sup>As a result of adopting FASB standards on Business Combinations (FAS 141) and Goodwill and Other Intangible Assets (FAS 142), effective 2002, goodwill is no longer amortized as impairment testing takes place on an annual basis.

<sup>3</sup>Includes \$130 million of Goodwill impairment for Q4/04.

**ECONOMIC PROFIT<sup>1</sup>**

(C\$ MM)

**RBC Banking**

|                                                |       |       |       |       |       |       |       |       |       |
|------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net income                                     | 138   | 376   | 344   | 429   | 379   | 414   | 349   | 412   | 402   |
| Attributed preferred dividends                 | (9)   | (9)   | (9)   | (9)   | (9)   | (9)   | (9)   | (9)   | (10)  |
| Net income available to common shareholders    | 129   | 367   | 335   | 420   | 370   | 405   | 340   | 403   | 392   |
| Special items <sup>2</sup>                     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Amortization of goodwill and other intangibles | 139   | 10    | 10    | 9     | 8     | 8     | 13    | 12    | 12    |
| Capital charge <sup>3</sup>                    | (177) | (165) | (170) | (174) | (183) | (182) | (181) | (218) | (227) |
| Economic profit                                | 91    | 212   | 175   | 255   | 195   | 231   | 172   | 197   | 177   |

**RBC Investments**

|                                                |      |      |      |      |      |      |      |      |      |
|------------------------------------------------|------|------|------|------|------|------|------|------|------|
| Net income                                     | 97   | 113  | 140  | 140  | 126  | 113  | 69   | 104  | 96   |
| Attributed preferred dividends                 | (3)  | (3)  | (3)  | (3)  | (3)  | (3)  | (3)  | (3)  | (4)  |
| Net income available to common shareholders    | 94   | 110  | 137  | 137  | 123  | 110  | 66   | 101  | 92   |
| Special items <sup>2</sup>                     | -    | -    | -    | -    | -    | -    | -    | -    | -    |
| Amortization of goodwill and other intangibles | 5    | 5    | 9    | 4    | 4    | 3    | 4    | 4    | 4    |
| Capital charge <sup>3</sup>                    | (66) | (70) | (63) | (65) | (66) | (66) | (67) | (79) | (87) |
| Economic profit                                | 33   | 45   | 83   | 76   | 61   | 47   | 3    | 26   | 9    |

**RBC Insurance**

|                                                |      |      |      |      |      |      |      |      |      |
|------------------------------------------------|------|------|------|------|------|------|------|------|------|
| Net income                                     | 70   | 75   | 65   | 61   | 61   | 57   | 56   | 54   | 51   |
| Attributed preferred dividends                 | (1)  | (1)  | (1)  | (1)  | (1)  | (1)  | (1)  | (1)  | (1)  |
| Net income available to common shareholders    | 69   | 74   | 64   | 60   | 60   | 56   | 55   | 53   | 50   |
| Special items <sup>2</sup>                     | -    | -    | -    | -    | -    | -    | -    | -    | -    |
| Amortization of goodwill and other intangibles | -    | -    | -    | -    | -    | -    | -    | -    | -    |
| Capital charge <sup>3</sup>                    | (28) | (30) | (24) | (26) | (25) | (23) | (19) | (22) | (22) |
| Economic profit                                | 41   | 44   | 40   | 34   | 35   | 33   | 36   | 31   | 28   |

**RBC Capital Markets**

|                                                |      |      |      |      |      |      |      |       |       |
|------------------------------------------------|------|------|------|------|------|------|------|-------|-------|
| Net income                                     | 164  | 165  | 179  | 150  | 131  | 147  | 97   | 116   | 96    |
| Attributed preferred dividends                 | (4)  | (5)  | (4)  | (4)  | (5)  | (5)  | (5)  | (5)   | (5)   |
| Net income available to common shareholders    | 160  | 160  | 175  | 146  | 126  | 142  | 92   | 111   | 91    |
| Special items <sup>2</sup>                     | -    | -    | -    | -    | -    | -    | -    | -     | -     |
| Amortization of goodwill and other intangibles | -    | (1)  | 1    | -    | -    | -    | -    | -     | 1     |
| Capital charge <sup>3</sup>                    | (88) | (90) | (85) | (86) | (92) | (92) | (97) | (115) | (113) |
| Economic profit                                | 72   | 69   | 91   | 60   | 34   | 50   | (5)  | (4)   | (21)  |

**RBC Global Services**

|                                                |      |      |      |      |      |      |      |      |      |
|------------------------------------------------|------|------|------|------|------|------|------|------|------|
| Net income                                     | 51   | 60   | 56   | 57   | 44   | 49   | 37   | 48   | 44   |
| Attributed preferred dividends                 | (1)  | (1)  | (1)  | (1)  | (1)  | (1)  | (1)  | (1)  | (1)  |
| Net income available to common shareholders    | 50   | 59   | 55   | 56   | 43   | 48   | 36   | 47   | 43   |
| Special items <sup>2</sup>                     | -    | -    | -    | -    | -    | -    | -    | -    | -    |
| Amortization of goodwill and other intangibles | -    | -    | -    | -    | 1    | -    | -    | -    | 1    |
| Capital charge <sup>3</sup>                    | (15) | (16) | (15) | (15) | (17) | (15) | (15) | (18) | (16) |
| Economic profit                                | 35   | 43   | 40   | 41   | 27   | 33   | 21   | 29   | 28   |

**Other**

|                                                |      |      |      |       |      |      |      |      |      |
|------------------------------------------------|------|------|------|-------|------|------|------|------|------|
| Net income                                     | (16) | (21) | (10) | (44)  | 63   | (4)  | 81   | 33   | 43   |
| Attributed preferred dividends                 | 7    | 7    | 7    | 7     | 8    | 7    | (3)  | (4)  | (3)  |
| Net income available to common shareholders    | (9)  | (14) | (3)  | (37)  | 71   | 3    | 78   | 29   | 40   |
| Special items <sup>2</sup>                     | -    | -    | -    | -     | -    | -    | -    | -    | -    |
| Amortization of goodwill and other intangibles | 1    | 1    | (2)  | -     | -    | 2    | (1)  | 1    | (1)  |
| Capital charge <sup>3</sup>                    | (74) | (79) | (83) | (65)  | (57) | (62) | (53) | (56) | (34) |
| Economic profit                                | (82) | (92) | (88) | (102) | 14   | (57) | 24   | (26) | 5    |

**Total Bank**

|                                                |       |       |       |       |       |       |       |       |       |
|------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net income                                     | 504   | 768   | 774   | 793   | 804   | 776   | 689   | 767   | 732   |
| Attributed preferred dividends                 | (11)  | (12)  | (11)  | (11)  | (11)  | (12)  | (22)  | (23)  | (24)  |
| Net income available to common shareholders    | 493   | 756   | 763   | 782   | 793   | 764   | 667   | 744   | 708   |
| Special items <sup>2</sup>                     | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Amortization of goodwill and other intangibles | 145   | 15    | 18    | 13    | 13    | 13    | 16    | 17    | 17    |
| Capital charge <sup>3</sup>                    | (448) | (450) | (440) | (431) | (440) | (440) | (432) | (508) | (499) |
| Economic profit                                | 190   | 321   | 341   | 364   | 366   | 337   | 251   | 253   | 226   |
| Cost of equity                                 | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 10.0% | 11.5% | 11.5% |

| 2004    | 2003    | 2002    | 2001    | 2000    |
|---------|---------|---------|---------|---------|
| 1,287   | 1,554   | 1,546   | 1,174   | 1,064   |
| (36)    | (36)    | (40)    | (73)    | (56)    |
| 1,251   | 1,518   | 1,506   | 1,101   | 1,008   |
| -       | -       | -       | 96      | -       |
| 168     | 41      | 48      | 80      | 9       |
| (686)   | (764)   | (940)   | (858)   | (699)   |
| 733     | 795     | 614     | 419     | 318     |
| 490     | 412     | 346     | 508     | 413     |
| (12)    | (12)    | (16)    | (20)    | (8)     |
| 478     | 400     | 330     | 488     | 405     |
| -       | -       | -       | (274)   | -       |
| 23      | 15      | 12      | 118     | 24      |
| (264)   | (278)   | (356)   | (235)   | (120)   |
| 237     | 137     | (14)    | 97      | 309     |
| 271     | 228     | 190     | 173     | 103     |
| (4)     | (4)     | (4)     | (8)     | (4)     |
| 267     | 224     | 186     | 165     | 99      |
| -       | -       | -       | -       | -       |
| -       | -       | -       | 15      | -       |
| (108)   | (89)    | (86)    | (108)   | (32)    |
| 159     | 135     | 100     | 72      | 67      |
| 658     | 491     | 439     | 349     | 502     |
| (17)    | (20)    | (20)    | (37)    | (26)    |
| 641     | 471     | 419     | 312     | 476     |
| -       | -       | -       | 27      | -       |
| -       | -       | 1       | 41      | 25      |
| (349)   | (396)   | (475)   | (424)   | (307)   |
| 292     | 75      | (55)    | (44)    | 194     |
| 224     | 178     | 173     | 266     | 185     |
| (4)     | (4)     | (4)     | (4)     | (4)     |
| 220     | 174     | 169     | 262     | 181     |
| -       | -       | -       | (77)    | -       |
| -       | 1       | 1       | 8       | 8       |
| (61)    | (65)    | (70)    | (71)    | (66)    |
| 159     | 110     | 100     | 122     | 123     |
| (91)    | 173     | 204     | (35)    | (59)    |
| 28      | 8       | (14)    | 7       | (36)    |
| (63)    | 181     | 190     | (28)    | (95)    |
| -       | -       | -       | 24      | -       |
| -       | 2       | 2       | 24      | 22      |
| (301)   | (228)   | (99)    | (103)   | (224)   |
| (364)   | (45)    | 93      | (83)    | (297)   |
| 2,839   | 3,036   | 2,898   | 2,435   | 2,208   |
| (45)    | (68)    | (98)    | (135)   | (134)   |
| 2,794   | 2,968   | 2,800   | 2,300   | 2,074   |
| -       | -       | -       | (204)   | -       |
| 191     | 59      | 64      | 286     | 88      |
| (1,769) | (1,820) | (2,026) | (1,799) | (1,448) |
| 1,216   | 1,207   | 838     | 583     | 714     |
| 10.0%   | 10.4%   | 12.0%   | 12.9%   | 13.5%   |

<sup>1</sup>Economic profit is defined on page 1.

<sup>2</sup>Special items in 2001 are detailed on page 26.

<sup>3</sup>The capital charge is derived by multiplying the cost of equity by the amount of average allocated common equity. Average allocated common equity is attributed to the business segments based on methodologies designed to measure the capital necessary to underpin the risks of the businesses in each segment. The cost of equity is a proxy for the after-tax return required by shareholders for the use of their capital.



**NET INTEREST INCOME  
(C\$ MM)**
***Net interest income***

|                                                      |       |       |       |       |       |       |       |       |       |
|------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net interest income                                  | 1,725 | 1,717 | 1,602 | 1,640 | 1,592 | 1,644 | 1,628 | 1,714 | 1,724 |
| Net interest income as a % of average assets         | 1.51% | 1.48% | 1.43% | 1.51% | 1.55% | 1.62% | 1.67% | 1.71% | 1.79% |
| Net interest income as a % of average earning assets | 1.82% | 1.79% | 1.76% | 1.85% | 1.87% | 1.96% | 2.02% | 2.04% | 2.14% |

**REVENUE FROM TRADING ACTIVITIES**
***Total trading revenues***

|                     |     |     |     |     |     |     |     |     |     |
|---------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Net interest income | 107 | 71  | 65  | 79  | 42  | 5   | 18  | 30  | 2   |
| Non-interest income | 333 | 344 | 409 | 440 | 415 | 520 | 463 | 524 | 471 |
| Total               | 440 | 415 | 474 | 519 | 457 | 525 | 481 | 554 | 473 |

***Trading revenues by product***

|                                         |     |     |     |     |     |     |     |     |     |
|-----------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Equity                                  | 154 | 91  | 154 | 134 | 140 | 120 | 114 | 167 | 164 |
| Fixed income and money markets          | 228 | 257 | 241 | 311 | 252 | 336 | 280 | 307 | 250 |
| Foreign exchange contracts <sup>1</sup> | 58  | 67  | 79  | 74  | 65  | 69  | 87  | 80  | 59  |
| Total                                   | 440 | 415 | 474 | 519 | 457 | 525 | 481 | 554 | 473 |

**INTEREST RATE SENSITIVITY POSITION<sup>2</sup>**
***After tax impact of 1% increase in rates on:***

|                                      |       |       |       |       |       |       |       |       |       |
|--------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Net interest income using simulation | 45    | 55    | 74    | 84    | 73    | 92    | 79    | 57    | 61    |
| Common shareholders' equity          | (267) | (286) | (282) | (282) | (269) | (285) | (219) | (243) | (181) |

***After tax impact of 1% decrease in rates on:***

|                                      |      |      |      |      |      |      |      |      |      |
|--------------------------------------|------|------|------|------|------|------|------|------|------|
| Net interest income using simulation | (97) | (61) | (66) | (89) | (80) | (97) | (87) | (92) | (89) |
| Common shareholders' equity          | 140  | 177  | 169  | 173  | 166  | 154  | 92   | 121  | 85   |

| 2004  | 2003  | 2002  | 2001  | 2000  |
|-------|-------|-------|-------|-------|
| 6,684 | 6,578 | 6,869 | 6,291 | 5,195 |
| 1.48% | 1.64% | 1.85% | 1.90% | 1.83% |
| 1.80% | 1.98% | 2.20% | 2.22% | 2.10% |

|       |       |       |       |       |
|-------|-------|-------|-------|-------|
| 322   | 95    | 127   | (68)  | (365) |
| 1,526 | 1,922 | 1,690 | 1,770 | 1,594 |
| 1,848 | 2,017 | 1,817 | 1,702 | 1,229 |

|       |       |       |       |       |
|-------|-------|-------|-------|-------|
| 533   | 541   | 657   | 607   | 495   |
| 1,037 | 1,175 | 896   | 753   | 432   |
| 278   | 301   | 264   | 342   | 302   |
| 1,848 | 2,017 | 1,817 | 1,702 | 1,229 |

<sup>1</sup>Includes commodity and precious metals.

<sup>2</sup>Incorporates management assumptions based on empirical research on consumer behaviour relating to the exercise of embedded options and on the rate paid on liabilities not linked to market rates. All interest rate measures are based upon our current exposures at a specific time. The exposures change continually as a result of day-to-day business activities and our risk management initiatives.

**NON-INTEREST INCOME**  
**(C\$ MM)**

Deposit & payment service charges:

Deposit accounts  
Other payment services

Insurance premiums, investment and fee income

Underwriting and other advisory fees

Securities brokerage commissions

Trading revenues

Investment management and custodial fees

Mutual fund revenues

Card service revenues

Foreign exchange revenues, other than trading

Credit fees

Securitization revenues

Gain (loss) on sale of available for sale securities

Gain from divestitures<sup>1</sup>

Gain (loss) on disposal of premises and equip.<sup>2</sup>

Mortgage banking revenues<sup>3</sup>

Other <sup>4</sup>

Total

Non-interest income as a % of total revenues

|  | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | Q4/02 |  | 2004   | 2003   | 2002   | 2001  | 2000  |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|--------|--------|--------|-------|-------|
|  | 195   | 186   | 199   | 193   | 199   | 202   | 196   | 214   | 206   |  | 773    | 811    | 800    | 689   | 569   |
|  | 72    | 71    | 70    | 64    | 69    | 68    | 65    | 65    | 69    |  | 277    | 267    | 241    | 198   | 187   |
|  | 267   | 257   | 269   | 257   | 268   | 270   | 261   | 279   | 275   |  | 1,050  | 1,078  | 1,041  | 887   | 756   |
|  | 621   | 632   | 516   | 498   | 548   | 505   | 466   | 526   | 527   |  | 2,267  | 2,045  | 1,910  | 1,695 | 1,019 |
|  | 217   | 214   | 268   | 210   | 241   | 237   | 173   | 162   | 181   |  | 909    | 813    | 755    | 573   | 643   |
|  | 260   | 262   | 320   | 324   | 265   | 277   | 234   | 255   | 260   |  | 1,166  | 1,031  | 1,187  | 1,000 | 841   |
|  | 333   | 344   | 409   | 440   | 415   | 520   | 463   | 524   | 471   |  | 1,526  | 1,922  | 1,690  | 1,770 | 1,594 |
|  | 274   | 298   | 323   | 303   | 306   | 278   | 278   | 281   | 278   |  | 1,198  | 1,143  | 1,177  | 1,094 | 857   |
|  | 218   | 216   | 214   | 202   | 175   | 168   | 161   | 169   | 170   |  | 850    | 673    | 723    | 692   | 624   |
|  | 93    | 87    | 72    | 72    | 85    | 82    | 63    | 73    | 74    |  | 324    | 303    | 285    | 290   | 420   |
|  | 74    | 72    | 112   | 73    | 75    | 75    | 63    | 66    | 68    |  | 331    | 279    | 274    | 291   | 299   |
|  | 60    | 59    | 55    | 50    | 43    | 58    | 63    | 63    | 52    |  | 224    | 227    | 223    | 237   | 212   |
|  | 54    | 23    | 56    | 63    | 61    | 29    | 41    | 34    | 45    |  | 196    | 165    | 172    | 125   | 104   |
|  | 26    | 31    | 18    | 7     | 13    | (11)  | 47    | (30)  | (113) |  | 82     | 19     | (112)  | (130) | (16)  |
|  | -     | -     | -     | -     | -     | -     | -     | -     | -     |  | -      | -      | -      | 445   | -     |
|  | 2     | 4     | 26    | -     | (3)   | -     | (2)   | -     | (7)   |  | 32     | (5)    | 15     | 22    | (16)  |
|  | 6     | (3)   | 46    | 2     | (12)  | 63    | 59    | 70    | 57    |  | 51     | 180    | 240    | 206   | -     |
|  | 168   | 192   | 46    | 54    | 177   | 107   | 63    | 149   | 204   |  | 460    | 496    | 611    | 317   | 199   |
|  | 2,673 | 2,688 | 2,750 | 2,555 | 2,657 | 2,658 | 2,433 | 2,621 | 2,542 |  | 10,666 | 10,369 | 10,191 | 9,514 | 7,536 |
|  | 60.8% | 61.0% | 63.2% | 60.9% | 62.5% | 61.8% | 59.9% | 60.5% | 59.6% |  | 61.5%  | 61.2%  | 59.7%  | 60.2% | 59.2% |

**ASSETS UNDER ADMINISTRATION**  
**AND UNDER MANAGEMENT**

Institutional

Personal

Retail mutual funds

Total assets under administration

Institutional

Personal

Retail mutual funds

Total assets under management

|  |           |           |           |           |           |           |           |           |           |  |           |           |           |           |           |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|-----------|-----------|-----------|-----------|-----------|
|  | 1,236,400 | 1,226,300 | 1,227,600 | 1,202,700 | 1,133,400 | 1,091,100 | 1,029,300 | 1,083,200 | 1,005,000 |  | 1,236,400 | 1,133,400 | 1,005,000 | 970,200   | 932,800   |
|  | 333,000   | 346,200   | 355,100   | 336,400   | 314,700   | 317,400   | 305,000   | 316,900   | 326,700   |  | 333,000   | 314,700   | 326,700   | 337,500   | 207,200   |
|  | 40,800    | 39,900    | 37,500    | 36,600    | 35,800    | 35,500    | 33,900    | 34,100    | 34,200    |  | 40,800    | 35,800    | 34,200    | 34,800    | 35,200    |
|  | 1,610,200 | 1,612,400 | 1,620,200 | 1,575,700 | 1,483,900 | 1,444,000 | 1,368,200 | 1,434,200 | 1,365,900 |  | 1,610,200 | 1,483,900 | 1,365,900 | 1,342,500 | 1,175,200 |
|  | 20,600    | 21,900    | 20,600    | 19,600    | 20,200    | 19,800    | 18,600    | 19,800    | 19,100    |  | 20,600    | 20,200    | 19,100    | 17,700    | 36,700    |
|  | 15,400    | 15,900    | 16,900    | 17,100    | 17,700    | 18,700    | 20,100    | 21,000    | 20,300    |  | 15,400    | 17,700    | 20,300    | 36,000    | 21,500    |
|  | 57,500    | 57,800    | 57,700    | 55,600    | 51,000    | 50,700    | 50,000    | 50,800    | 51,400    |  | 57,500    | 51,000    | 51,400    | 46,300    | 34,100    |
|  | 93,500    | 95,600    | 95,200    | 92,300    | 88,900    | 89,200    | 88,700    | 91,600    | 90,800    |  | 93,500    | 88,900    | 90,800    | 100,000   | 92,300    |

<sup>1</sup>In 2001, we sold RT Capital Management for a gain of \$313 million (\$251 million after tax). For other special items in 2001 refer to page 26.

<sup>2</sup>Includes gain of \$27 million in Q2/04 on the sale of our ownership interest in an office complex.

<sup>3</sup>Associated with mortgages originated with the intent to sell. This relates to U.S. mortgage operations.

<sup>4</sup>Includes net gains (losses) on credit derivatives of \$14 million in Q1/03, \$13 million in Q4/02, \$(51) million in Q3/02 and \$75 million in Q2/02.

**NON-INTEREST EXPENSE**

(C\$ MM)

|                                         | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | Q4/02 | 2004   | 2003   | 2002   | 2001  | 2000  |
|-----------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------|-------|-------|
| <b>Human resources</b>                  |       |       |       |       |       |       |       |       |       |        |        |        |       |       |
| Salaries                                | 848   | 822   | 814   | 818   | 792   | 805   | 801   | 849   | 812   | 3,302  | 3,247  | 3,189  | 2,747 | 2,319 |
| Variable compensation                   | 555   | 566   | 606   | 546   | 529   | 565   | 479   | 511   | 449   | 2,273  | 2,084  | 2,095  | 2,056 | 1,839 |
| Acquisition retention compensation      | 5     | 9     | 9     | 13    | 21    | 15    | 18    | 30    | 36    | 36     | 84     | 158    | 176   | -     |
| Benefits <sup>1</sup>                   | 291   | 282   | 273   | 274   | 227   | 224   | 242   | 232   | 212   | 1,120  | 925    | 783    | 694   | 485   |
| Stock compensation <sup>2</sup>         | 23    | 24    | 21    | 17    | 18    | 12    | 18    | 9     | 3     | 85     | 57     | 38     | 23    | 52    |
| Total Human resources                   | 1,722 | 1,703 | 1,723 | 1,668 | 1,587 | 1,621 | 1,558 | 1,631 | 1,512 | 6,816  | 6,397  | 6,263  | 5,696 | 4,695 |
| <b>Occupancy</b>                        |       |       |       |       |       |       |       |       |       |        |        |        |       |       |
| Premises rent                           | 94    | 103   | 95    | 89    | 83    | 94    | 90    | 95    | 93    | 381    | 362    | 387    | 348   | 265   |
| Premises repairs and maintenance        | 62    | 56    | 50    | 50    | 51    | 48    | 45    | 48    | 49    | 218    | 192    | 177    | 184   | 137   |
| Depreciation                            | 24    | 23    | 23    | 23    | 23    | 23    | 24    | 25    | 27    | 93     | 95     | 103    | 91    | 81    |
| Property taxes                          | 25    | 23    | 19    | 17    | 20    | 26    | 20    | 16    | 23    | 84     | 82     | 84     | 73    | 73    |
| Total Occupancy                         | 205   | 205   | 187   | 179   | 177   | 191   | 179   | 184   | 192   | 776    | 731    | 751    | 696   | 556   |
| <b>Equipment</b>                        |       |       |       |       |       |       |       |       |       |        |        |        |       |       |
| Depreciation                            | 77    | 76    | 66    | 72    | 73    | 71    | 70    | 71    | 70    | 291    | 285    | 285    | 296   | 288   |
| Computer rental and maintenance         | 141   | 130   | 129   | 120   | 125   | 116   | 116   | 113   | 133   | 520    | 470    | 473    | 399   | 340   |
| Office equipment rental and maintenance | 16    | 14    | 19    | 15    | 21    | 17    | 21    | 19    | 15    | 64     | 78     | 67     | 54    | 50    |
| Total Equipment                         | 234   | 220   | 214   | 207   | 219   | 204   | 207   | 203   | 218   | 875    | 833    | 825    | 749   | 678   |
| <b>Communications</b>                   |       |       |       |       |       |       |       |       |       |        |        |        |       |       |
| Telecommunications                      | 58    | 58    | 60    | 65    | 73    | 71    | 73    | 73    | 82    | 241    | 290    | 317    | 270   | 225   |
| Postage and courier                     | 26    | 27    | 31    | 21    | 24    | 30    | 29    | 30    | 33    | 105    | 113    | 121    | 108   | 170   |
| Marketing and public relations          | 78    | 62    | 58    | 40    | 62    | 48    | 57    | 45    | 61    | 238    | 212    | 211    | 180   | 173   |
| Stationery and printing                 | 26    | 27    | 28    | 24    | 28    | 25    | 28    | 23    | 27    | 105    | 104    | 108    | 108   | 127   |
| Total Communications                    | 188   | 174   | 177   | 150   | 187   | 174   | 187   | 171   | 203   | 689    | 719    | 757    | 666   | 695   |
| <b>Professional fees</b>                | 151   | 121   | 124   | 97    | 133   | 112   | 104   | 111   | 132   | 493    | 460    | 416    | 408   | 267   |
| <b>Outsourced item processing</b>       | 72    | 74    | 79    | 69    | 73    | 69    | 76    | 74    | 74    | 294    | 292    | 306    | 303   | -     |
| <b>Amortization</b>                     |       |       |       |       |       |       |       |       |       |        |        |        |       |       |
| Amortization of goodwill <sup>3</sup>   | -     | -     | -     | -     | -     | -     | -     | -     | -     | -      | -      | -      | 214   | 80    |
| Amortization of other intangibles       | 16    | 16    | 21    | 16    | 16    | 16    | 20    | 19    | 20    | 69     | 71     | 72     | 36    | 11    |
| Total Amortization                      | 16    | 16    | 21    | 16    | 16    | 16    | 20    | 19    | 20    | 69     | 71     | 72     | 250   | 91    |
| <b>Other</b>                            |       |       |       |       |       |       |       |       |       |        |        |        |       |       |
| Business and capital taxes              | 42    | 40    | 39    | 34    | 36    | 45    | 31    | 32    | 25    | 155    | 144    | 129    | 171   | 134   |
| Travel and relocation                   | 40    | 38    | 36    | 30    | 38    | 35    | 33    | 34    | 45    | 144    | 140    | 144    | 121   | 85    |
| Employee training                       | 13    | 9     | 10    | 7     | 10    | 9     | 12    | 8     | 16    | 39     | 39     | 46     | 43    | 38    |
| Donations                               | 13    | 9     | 8     | 12    | 9     | 9     | 9     | 11    | 13    | 42     | 38     | 41     | 35    | 26    |
| Other <sup>4</sup>                      | 94    | 111   | 111   | 312   | 97    | 96    | 98    | 81    | 151   | 628    | 372    | 494    | 465   | 363   |
| Total Other                             | 202   | 207   | 204   | 395   | 190   | 194   | 183   | 166   | 250   | 1,008  | 733    | 854    | 835   | 646   |
| Total non-interest expense              | 2,790 | 2,720 | 2,729 | 2,781 | 2,582 | 2,581 | 2,514 | 2,559 | 2,601 | 11,020 | 10,236 | 10,244 | 9,603 | 7,628 |

<sup>1</sup>Includes pension expense of \$78 million in Q4/04 (\$83 million in Q3/04, and \$64 million in Q4/03).

<sup>2</sup>Stock compensation includes the cost of stock options, stock appreciation rights and performance deferred shares.

<sup>3</sup>As a result of adopting FASB standards on Business Combinations (FAS 141) and Goodwill and Other Intangible Assets (FAS 142), effective 2002 goodwill is no longer amortized as impairment testing takes place on an annual basis.

<sup>4</sup>In Q2/04, includes a \$33 million valuation allowance against certain mortgage loans, and a \$29 million goods and services tax recovery. In Q1/04, includes costs of Rabobank settlement, before a reduction of compensation expenses which were recorded in variable compensation.

**BALANCE SHEET**

(C\$ MM)

**Period-end balances**
**ASSETS**

|                                                      |         |         |         |         |         |         |         |         |         |
|------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cash and due from banks                              | 4,758   | 6,931   | 4,208   | 4,197   | 2,887   | 2,474   | 2,669   | 3,001   | 2,534   |
| Interest-bearing deposits with banks                 | 5,236   | 4,633   | 3,330   | 4,827   | 3,092   | 6,231   | 5,144   | 3,293   | 4,095   |
| Securities <sup>1</sup>                              |         |         |         |         |         |         |         |         |         |
| Trading account                                      | 87,635  | 90,795  | 95,613  | 94,092  | 86,719  | 78,000  | 81,946  | 76,711  | 76,730  |
| Available for sale                                   | 39,861  | 45,673  | 44,064  | 43,771  | 41,619  | 42,962  | 36,702  | 36,887  | 33,287  |
| Total securities                                     | 127,496 | 136,468 | 139,677 | 137,863 | 128,338 | 120,962 | 118,648 | 113,598 | 110,017 |
| Assets purchased under reverse repurchase agreements | 34,862  | 37,988  | 37,187  | 32,612  | 36,289  | 43,371  | 38,879  | 39,396  | 37,085  |
| Loans <sup>1</sup>                                   |         |         |         |         |         |         |         |         |         |
| Residential mortgage <sup>2</sup>                    | 84,172  | 82,211  | 80,201  | 78,577  | 78,819  | 77,201  | 74,431  | 73,417  | 72,842  |
| Personal                                             | 36,848  | 38,947  | 37,701  | 36,057  | 32,186  | 31,444  | 30,857  | 30,525  | 30,588  |
| Credit card <sup>3</sup>                             | 6,456   | 7,158   | 6,739   | 6,225   | 4,816   | 5,625   | 5,327   | 5,214   | 4,914   |
| Business and government <sup>4</sup>                 | 61,678  | 65,955  | 65,877  | 63,334  | 56,726  | 57,466  | 57,710  | 59,929  | 61,925  |
| Total loans                                          | 189,154 | 194,271 | 190,518 | 184,193 | 172,547 | 171,736 | 168,325 | 169,085 | 170,269 |
| Allowance for loan losses                            | (1,644) | (1,693) | (1,739) | (1,846) | (2,055) | (2,156) | (2,226) | (2,267) | (2,203) |
| Total loans, net of allowance for loan losses        | 187,510 | 192,578 | 188,779 | 182,347 | 170,492 | 169,580 | 166,099 | 166,818 | 168,066 |
| Customers' liability under acceptances               | 6,184   | 6,499   | 6,191   | 5,693   | 5,943   | 6,391   | 7,088   | 7,292   | 8,051   |
| Derivative-related amounts                           | 40,081  | 31,215  | 35,398  | 39,607  | 36,640  | 35,782  | 37,127  | 37,300  | 31,250  |
| Premises and equipment                               | 1,731   | 1,735   | 1,755   | 1,734   | 1,655   | 1,563   | 1,570   | 1,612   | 1,639   |
| Goodwill                                             | 4,416   | 4,894   | 5,030   | 4,800   | 4,633   | 4,778   | 4,844   | 5,095   | 5,040   |
| Other intangibles                                    | 523     | 570     | 594     | 580     | 580     | 624     | 654     | 681     | 665     |
| Reinsurance recoverables                             | 1,701   | 1,756   | 1,989   | 1,909   | 3,321   | 3,390   | 1,629   | 1,662   | 1,946   |
| Separate account assets                              | 120     | 122     | 154     | 183     | 224     | 317     | 66      | 70      | 68      |
| Other assets                                         | 33,064  | 29,977  | 31,505  | 26,092  | 18,497  | 13,941  | 13,834  | 12,478  | 11,544  |
| Total assets                                         | 447,682 | 455,366 | 455,797 | 442,444 | 412,591 | 409,404 | 398,251 | 392,296 | 382,000 |

**LIABILITIES AND SHAREHOLDERS' EQUITY**

|                                                                 |         |         |         |         |         |         |         |         |         |
|-----------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Deposits                                                        |         |         |         |         |         |         |         |         |         |
| Canada                                                          |         |         |         |         |         |         |         |         |         |
| Non-interest-bearing                                            | 28,273  | 28,356  | 26,649  | 25,166  | 24,388  | 23,507  | 22,652  | 21,904  | 23,222  |
| Interest-bearing                                                | 141,177 | 139,720 | 137,533 | 131,580 | 130,135 | 130,421 | 125,504 | 119,863 | 119,737 |
| International <sup>1</sup>                                      |         |         |         |         |         |         |         |         |         |
| Non-interest-bearing                                            | 3,169   | 3,190   | 2,640   | 3,920   | 3,183   | 3,148   | 2,744   | 2,833   | 2,969   |
| Interest-bearing                                                | 98,956  | 106,903 | 105,380 | 105,214 | 102,812 | 100,657 | 100,666 | 104,031 | 99,112  |
| Total deposits                                                  | 271,575 | 278,169 | 272,202 | 265,880 | 260,518 | 257,733 | 251,566 | 248,631 | 245,040 |
| Acceptances                                                     | 6,184   | 6,499   | 6,191   | 5,693   | 5,943   | 6,391   | 7,088   | 7,292   | 8,051   |
| Obligations related to securities sold short                    | 23,815  | 25,061  | 25,576  | 24,632  | 22,743  | 20,238  | 23,389  | 18,923  | 17,990  |
| Obligations related to assets sold under repurchase agreements  | 21,705  | 23,738  | 25,726  | 20,361  | 23,735  | 24,589  | 22,104  | 23,387  | 21,109  |
| Derivative-related amounts                                      | 42,870  | 33,446  | 38,244  | 41,591  | 38,427  | 36,367  | 37,365  | 38,433  | 32,737  |
| Insurance claims and policy benefit liabilities                 | 9,352   | 9,331   | 7,612   | 7,235   | 8,630   | 8,840   | 4,699   | 4,841   | 4,747   |
| Separate account liabilities                                    | 120     | 122     | 154     | 183     | 224     | 317     | 66      | 70      | 68      |
| Other liabilities <sup>1</sup>                                  | 43,640  | 49,996  | 50,889  | 49,162  | 26,199  | 28,271  | 24,587  | 23,122  | 25,074  |
| Subordinated debentures                                         | 8,522   | 8,730   | 8,803   | 8,031   | 6,581   | 6,780   | 6,828   | 6,885   | 6,960   |
| Non-controlling interest in subsidiaries                        | 1,524   | 1,569   | 1,585   | 1,493   | 1,474   | 1,454   | 1,475   | 1,445   | 1,469   |
| Shareholders' equity                                            |         |         |         |         |         |         |         |         |         |
| Preferred stock                                                 | 813     | 813     | 813     | 813     | 813     | 822     | 1,472   | 1,502   | 1,515   |
| Common stock                                                    | 6,966   | 7,002   | 7,037   | 7,035   | 6,999   | 7,001   | 7,012   | 7,029   | 6,963   |
| Additional paid-in capital <sup>5</sup>                         | 229     | 227     | 198     | 177     | 88      | 86      | 78      | 80      | 76      |
| Retained earnings                                               | 12,347  | 12,424  | 12,227  | 11,997  | 11,591  | 11,278  | 11,053  | 10,910  | 10,473  |
| Treasury stock                                                  | (348)   | (338)   | (310)   | (473)   | -       | -       | -       | -       | -       |
| Accumulated other comprehensive income (loss)                   | (1,632) | (1,423) | (1,150) | (1,366) | (1,374) | (763)   | (531)   | (254)   | (272)   |
| Total shareholders' equity                                      | 18,375  | 18,705  | 18,815  | 18,183  | 18,117  | 18,424  | 19,084  | 19,267  | 18,755  |
| Total liabilities and shareholders' equity                      | 447,682 | 455,366 | 455,797 | 442,444 | 412,591 | 409,404 | 398,251 | 392,296 | 382,000 |
| Cash, deposits with banks and securities as a % of total assets | 31%     | 33%     | 32%     | 33%     | 33%     | 32%     | 32%     | 31%     | 31%     |

| 2004    | 2003    | 2002    | 2001    | 2000    |
|---------|---------|---------|---------|---------|
| 4,758   | 2,887   | 2,534   | 1,792   | 947     |
| 5,236   | 3,092   | 4,095   | 4,433   | 6,202   |
| 87,635  | 86,719  | 76,730  | 65,713  | 54,202  |
| 39,861  | 41,619  | 33,287  | 26,678  | 18,518  |
| 127,496 | 128,338 | 110,017 | 92,391  | 72,720  |
| 34,862  | 36,289  | 37,085  | 37,401  | 18,303  |
| 84,172  | 78,819  | 72,842  | 67,444  | 62,984  |
| 36,848  | 32,186  | 30,588  | 31,395  | 27,087  |
| 6,456   | 4,816   | 4,914   | 4,283   | 4,666   |
| 61,678  | 56,726  | 61,925  | 66,524  | 61,447  |
| 189,154 | 172,547 | 170,269 | 169,646 | 156,184 |
| (1,644) | (2,055) | (2,203) | (2,278) | (1,871) |
| 187,510 | 170,492 | 168,066 | 167,368 | 154,313 |
| 6,184   | 5,943   | 8,051   | 9,923   | 11,628  |
| 40,081  | 36,640  | 31,250  | 28,642  | 19,334  |
| 1,731   | 1,655   | 1,639   | 1,598   | 1,216   |
| 4,416   | 4,633   | 5,040   | 4,952   | 693     |
| 523     | 580     | 665     | 619     | 208     |
| 1,701   | 3,321   | 1,946   | 1,074   | 422     |
| 120     | 224     | 68      | 79      | 119     |
| 33,064  | 18,497  | 11,544  | 12,290  | 8,068   |
| 447,682 | 412,591 | 382,000 | 362,562 | 294,173 |
| 28,273  | 24,388  | 23,222  | 22,397  | 22,011  |
| 141,177 | 130,135 | 119,737 | 118,161 | 116,113 |
| 3,169   | 3,183   | 2,969   | 2,461   | 863     |
| 98,956  | 102,812 | 99,112  | 92,668  | 67,250  |
| 271,575 | 260,518 | 245,040 | 235,687 | 206,237 |
| 6,184   | 5,943   | 8,051   | 9,923   | 11,628  |
| 23,815  | 22,743  | 17,990  | 16,037  | 12,873  |
| 21,705  | 23,735  | 21,109  | 20,864  | 9,005   |
| 42,870  | 38,427  | 32,737  | 29,448  | 18,574  |
| 9,352   | 8,630   | 4,747   | 3,881   | 588     |
| 120     | 224     | 68      | 79      | 119     |
| 43,640  | 26,199  | 25,074  | 20,098  | 15,324  |
| 8,522   | 6,581   | 6,960   | 6,861   | 5,825   |
| 1,524   | 1,474   | 1,469   | 1,479   | 703     |
| 813     | 813     | 1,515   | 1,990   | 2,001   |
| 6,966   | 6,999   | 6,963   | 6,926   | 3,074   |
| 229     | 88      | 76      | 33      | -       |
| 12,347  | 11,591  | 10,473  | 9,311   | 8,314   |
| (348)   | -       | -       | -       | -       |
| (1,632) | (1,374) | (272)   | (55)    | (92)    |
| 18,375  | 18,117  | 18,755  | 18,205  | 13,297  |
| 447,682 | 412,591 | 382,000 | 362,562 | 294,173 |
| 31%     | 33%     | 31%     | 27%     | 27%     |

<sup>1</sup>Centura Banks was acquired in 2001. Centura assets acquired were \$5.1 billion of securities, \$1.0 billion of residential mortgage loans, \$3.0 billion of personal loans, \$1 billion of credit card loans and \$8.2 billion of business and government loans. Centura liabilities acquired were \$7.9 billion of personal deposits, \$3.3 billion of business and government deposits, and \$5.6 billion of other liabilities.

<sup>2</sup>Reflects securitizations of \$1.0 billion in Q4/04 of which \$5 billion was transferred to securities.

<sup>3</sup>Reflects the reversal of prior securitizations of \$.3 billion in Q3/04, \$.4 billion in Q2/04 and \$.1 billion in Q1/04.

<sup>4</sup>Reflects securitizations of \$.2 billion in Q4/04, \$.1 billion in Q3/04, \$.2 billion in Q1/04 and \$.1 billion in Q3/03.

<sup>5</sup>Previously referred to as contributed surplus. Reflects amounts pertaining to renounced Stock Appreciation Rights, options granted on acquisitions, certain stock-based compensation awards and other treasury stock transactions.

**BALANCE SHEET**

(C\$ MM)

**Selected average balances<sup>1</sup>**

|                                                         | Q4/04   | Q3/04   | Q2/04   | Q1/04   | Q4/03   | Q3/03   | Q2/03   | Q1/03   | Q4/02   | 2004    | 2003    | 2002    | 2001    | 2000    |
|---------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Securities                                              | 133,309 | 143,617 | 142,337 | 134,485 | 117,964 | 115,009 | 110,926 | 109,575 | 100,839 | 138,416 | 113,241 | 102,816 | 84,396  | 68,879  |
| Assets purchased under reverse repurchase agreements    | 42,069  | 40,238  | 36,575  | 39,215  | 41,273  | 42,256  | 42,641  | 45,518  | 43,456  | 39,540  | 42,779  | 37,494  | 30,357  | 21,729  |
| Total loans <sup>2</sup>                                | 195,203 | 193,609 | 186,848 | 173,072 | 171,838 | 167,877 | 168,626 | 169,812 | 168,163 | 187,185 | 169,702 | 166,918 | 161,480 | 149,676 |
| Residential mortgages                                   | 82,797  | 81,463  | 78,464  | 78,675  | 77,922  | 75,131  | 73,439  | 73,212  | 71,588  | 80,360  | 74,944  | 69,656  | 65,159  | 60,877  |
| Personal                                                | 40,806  | 39,471  | 37,389  | 31,396  | 31,631  | 31,088  | 30,686  | 30,401  | 30,654  | 37,265  | 30,951  | 29,794  | 29,647  | 27,017  |
| Credit card                                             | 7,278   | 6,945   | 6,386   | 5,158   | 5,552   | 5,492   | 5,245   | 5,143   | 4,863   | 6,442   | 5,360   | 4,527   | 4,695   | 3,559   |
| Business and government                                 | 64,322  | 65,730  | 64,609  | 57,843  | 56,733  | 56,166  | 59,256  | 61,056  | 61,058  | 63,118  | 58,447  | 62,941  | 61,979  | 58,223  |
| Customers' liability under acceptances                  | 6,277   | 6,224   | 5,897   | 5,788   | 6,334   | 6,545   | 7,326   | 7,244   | 7,829   | 6,047   | 6,838   | 8,515   | 9,890   | 10,281  |
| Earning assets <sup>3</sup>                             | 376,726 | 381,663 | 371,039 | 353,567 | 338,272 | 333,417 | 329,981 | 332,995 | 319,437 | 370,747 | 333,010 | 312,352 | 283,532 | 247,102 |
| Total assets                                            | 454,300 | 462,200 | 457,100 | 432,000 | 406,500 | 402,400 | 399,700 | 397,400 | 382,300 | 451,400 | 402,000 | 371,800 | 331,700 | 284,200 |
| Deposits                                                | 273,591 | 272,632 | 267,254 | 262,025 | 252,314 | 251,506 | 248,709 | 254,112 | 248,828 | 268,884 | 251,659 | 242,269 | 221,419 | 196,066 |
| Common equity                                           | 17,826  | 17,914  | 17,891  | 17,132  | 17,454  | 17,475  | 17,697  | 17,512  | 17,223  | 17,534  | 17,481  | 16,880  | 13,899  | 10,725  |
| Total equity                                            | 18,639  | 18,727  | 18,703  | 17,944  | 18,271  | 18,453  | 19,184  | 19,026  | 18,855  | 18,347  | 18,666  | 18,562  | 15,935  | 12,703  |
| <b>RETAINED EARNINGS</b>                                |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Balance at beginning of period                          | 12,424  | 12,227  | 11,997  | 11,591  | 11,278  | 11,053  | 10,910  | 10,473  | 10,326  | 11,591  | 10,473  | 9,311   | 8,314   | 7,495   |
| Net income                                              | 504     | 768     | 774     | 793     | 804     | 776     | 689     | 767     | 732     | 2,839   | 3,036   | 2,898   | 2,435   | 2,208   |
| Preferred stock dividends                               | (11)    | (12)    | (11)    | (11)    | (11)    | (12)    | (22)    | (23)    | (24)    | (45)    | (68)    | (98)    | (135)   | (134)   |
| Common stock dividends                                  | (333)   | (336)   | (336)   | (298)   | (301)   | (284)   | (285)   | (267)   | (266)   | (1,303) | (1,137) | (1,022) | (897)   | (689)   |
| Premium paid on common stock purchased for cancellation | (237)   | (223)   | (197)   | (78)    | (176)   | (243)   | (239)   | (40)    | (294)   | (735)   | (698)   | (612)   | (397)   | (562)   |
| Issuance costs, net of related income taxes             | -       | -       | -       | -       | (3)     | (12)    | -       | -       | (1)     | -       | (15)    | (4)     | (9)     | (4)     |
| Balance at end of period                                | 12,347  | 12,424  | 12,227  | 11,997  | 11,591  | 11,278  | 11,053  | 10,910  | 10,473  | 12,347  | 11,591  | 10,473  | 9,311   | 8,314   |

<sup>1</sup>Calculated using methods intended to approximate the average of the daily balances for the period. For average allocated common equity, calculated as the average of the month-end balances for the period.

<sup>2</sup>Average loans are reported on a gross basis (before deducting the allowance for loan losses).

<sup>3</sup>Average earning assets are defined on page 1.

**BALANCE SHEET  
(C\$ MM)**

**LOAN SECURITIZATION**

|                                                                  | Q4/04 | Q3/04 | Q2/04   | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | Q4/02 | 2004    | 2003    | 2002    | 2001  | 2000    |
|------------------------------------------------------------------|-------|-------|---------|-------|-------|-------|-------|-------|-------|---------|---------|---------|-------|---------|
| <b><i>Credit card loans</i></b>                                  |       |       |         |       |       |       |       |       |       |         |         |         |       |         |
| Opening balance                                                  | 1,900 | 2,158 | 2,546   | 2,675 | 1,675 | 1,675 | 1,675 | 1,675 | 1,675 | 2,675   | 1,675   | 2,100   | 1,100 | 2,300   |
| Securitized                                                      | -     | -     | -       | -     | 1,000 | -     | -     | -     | -     | -       | 1,000   | -       | 1,000 | -       |
| Reversal of prior securitizations                                | -     | (258) | (388)   | (129) | -     | -     | -     | -     | -     | (775)   | -       | (425)   | -     | (1,200) |
| Closing balance                                                  | 1,900 | 1,900 | 2,158   | 2,546 | 2,675 | 1,675 | 1,675 | 1,675 | 1,675 | 1,900   | 2,675   | 1,675   | 2,100 | 1,100   |
| <b><i>Commercial mortgages</i></b>                               |       |       |         |       |       |       |       |       |       |         |         |         |       |         |
| Opening balance                                                  | 366   | 258   | 260     | 129   | 130   | -     | -     | -     | -     | 129     | -       | -       | -     | -       |
| Securitized                                                      | 242   | 111   | -       | 133   | -     | 131   | -     | -     | -     | 486     | 131     | -       | -     | -       |
| Amortization                                                     | (5)   | (3)   | (2)     | (2)   | (1)   | (1)   | -     | -     | -     | (12)    | (2)     | -       | -     | -       |
| Closing balance                                                  | 603   | 366   | 258     | 260   | 129   | 130   | -     | -     | -     | 603     | 129     | -       | -     | -       |
| <b><i>Mortgage-backed securities - sold</i></b>                  |       |       |         |       |       |       |       |       |       |         |         |         |       |         |
| Opening balance                                                  | 5,470 | 4,697 | 3,756   | 2,936 | 2,834 | 2,586 | 2,365 | 2,416 | 2,340 | 2,936   | 2,416   | 1,361   | 1,014 | 1,209   |
| Sold                                                             | 500   | 799   | 1,000   | 775   | -     | 300   | 310   | -     | 200   | 3,074   | 610     | 1,708   | 723   | -       |
| Proceeds reinvested in revolving securitizations                 | 395   | 370   | 209     | 228   | 385   | 481   | 294   | 156   | 98    | 1,202   | 1,316   | 301     | 13    | -       |
| Amortization                                                     | (382) | (396) | (268)   | (183) | (283) | (533) | (383) | (207) | (222) | (1,229) | (1,406) | (954)   | (389) | (195)   |
| Closing balance                                                  | 5,983 | 5,470 | 4,697   | 3,756 | 2,936 | 2,834 | 2,586 | 2,365 | 2,416 | 5,983   | 2,936   | 2,416   | 1,361 | 1,014   |
| <b><i>Mortgage-backed securities - retained <sup>1</sup></i></b> |       |       |         |       |       |       |       |       |       |         |         |         |       |         |
| Opening balance                                                  | 3,186 | 3,550 | 3,180   | 3,276 | 3,135 | 3,231 | 3,104 | 3,065 | 2,781 | 3,276   | 3,065   | 3,079   | 3,681 | 3,625   |
| Created                                                          | 1,026 | 1,079 | 1,795   | 1,077 | 836   | 1,318 | 1,339 | 591   | 1,105 | 4,977   | 4,084   | 3,734   | 800   | 500     |
| Sold                                                             | (500) | (799) | (1,000) | (775) | -     | (300) | (310) | -     | (200) | (3,074) | (610)   | (1,708) | (723) | -       |
| Proceeds reinvested in revolving securitizations                 | (395) | (370) | (209)   | (228) | (385) | (481) | (294) | (156) | (98)  | (1,202) | (1,316) | (301)   | (13)  | -       |
| Amortization                                                     | (249) | (274) | (216)   | (170) | (310) | (633) | (608) | (396) | (523) | (909)   | (1,947) | (1,739) | (666) | (444)   |
| Closing balance                                                  | 3,068 | 3,186 | 3,550   | 3,180 | 3,276 | 3,135 | 3,231 | 3,104 | 3,065 | 3,068   | 3,276   | 3,065   | 3,079 | 3,681   |
| <b><i>Impact on income statement</i></b>                         |       |       |         |       |       |       |       |       |       |         |         |         |       |         |
| Net interest income                                              | (43)  | (38)  | (50)    | (47)  | (42)  | (31)  | (31)  | (29)  | (30)  | (178)   | (133)   | (124)   | (102) | (123)   |
| Non-interest income <sup>2</sup>                                 | 41    | 15    | 55      | 41    | 33    | 36    | 19    | 18    | 31    | 152     | 106     | 130     | 102   | 81      |
| Provision for credit losses                                      | 8     | 8     | 10      | 10    | 8     | 8     | 7     | 6     | 7     | 36      | 29      | 33      | 25    | 27      |
| Total impact                                                     | 6     | (15)  | 15      | 4     | (1)   | 13    | (5)   | (5)   | 8     | 10      | 2       | 39      | 25    | (15)    |

<sup>1</sup>Mortgage-backed securities - retained are reported as securities on the Balance Sheet.

<sup>2</sup>Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenues.

**CAPITAL**

(C\$ MM)

**Capital generation**

Internal capital generation<sup>1</sup>

External capital generation:

- common stock

- additional paid in capital

- preferred stock<sup>2</sup>

- treasury stock

- subordinated debentures<sup>3</sup>

Total external capital generation before TruCS

RBC TruCS issued

Total external capital generation

Total capital generation

| Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | Q4/02 |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 160   | 420   | 427   | 484   | 492   | 480   | 382   | 477   | 442   |
| (273) | (258) | (195) | (42)  | (178) | (254) | (256) | 26    | (376) |
| 2     | 29    | 21    | 89    | 2     | 8     | (2)   | 4     | 31    |
| -     | -     | -     | -     | -     | (634) | -     | -     | (149) |
| (10)  | (28)  | 163   | (473) | -     | -     | -     | -     | -     |
| (199) | 63    | 730   | 1,388 | (100) | -     | -     | -     | (400) |
| (480) | (194) | 719   | 962   | (276) | (880) | (258) | 30    | (894) |
| -     | -     | -     | -     | -     | 900   | -     | -     | -     |
| (480) | (194) | 719   | 962   | (276) | 20    | (258) | 30    | (894) |
| (320) | 226   | 1,146 | 1,446 | 216   | 500   | 124   | 507   | (452) |

| 2004  | 2003    | 2002  | 2001  | 2000  |
|-------|---------|-------|-------|-------|
| 1,491 | 1,831   | 1,779 | 1,403 | 1,385 |
| (768) | (662)   | (601) | 3,465 | (551) |
| 141   | 12      | 43    | 33    | -     |
| -     | (634)   | (467) | (50)  | -     |
| (348) | -       | -     | -     | -     |
| 1,982 | (100)   | 133   | 445   | 1,180 |
| 1,007 | (1,384) | (892) | 3,893 | 629   |
| -     | 900     | -     | 750   | 650   |
| 1,007 | (484)   | (892) | 4,643 | 1,279 |
| 2,498 | 1,347   | 887   | 6,046 | 2,664 |

<sup>1</sup>Internal capital generation is net income available to common shareholders less common dividends.

<sup>2</sup>In Q3/03, we redeemed First Preferred Shares Series J and K for \$300 million and US \$250 million respectively. In Q4/02, we redeemed First Preferred Shares Series E for \$150 million.

<sup>3</sup>In Q4/04, we redemmed \$150 million of subordinated debentures.

In Q3/04, we issued \$600 million and redeemed \$350 million and \$175 million of subordinated debentures.

In Q2/04, we issued \$1.0 billion and redeemed \$350 million of subordinated debentures.

In Q1/04, we issued two series of subordinated debentures, totalling \$1.5 billion.

In Q4/03 and Q4/02, we redeemed \$100 million and \$400 million respectively of subordinated debentures.

**LOANS AND ACCEPTANCES<sup>1</sup>**  
(C\$ MM)

**Canada**

|                                               | Q4/04   | Q3/04   | Q2/04   | Q1/04   | Q4/03   | Q3/03   | Q2/03   | Q1/03   | Q4/02   |
|-----------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Consumer                                      |         |         |         |         |         |         |         |         |         |
| Residential mortgage                          | 80,168  | 77,787  | 74,948  | 74,686  | 73,978  | 71,654  | 69,596  | 68,543  | 67,700  |
| Personal                                      | 30,415  | 32,749  | 31,313  | 29,978  | 26,445  | 25,815  | 25,175  | 24,615  | 24,550  |
| Credit card                                   | 6,298   | 6,993   | 6,575   | 6,067   | 4,663   | 5,466   | 5,166   | 5,041   | 4,740   |
|                                               | 116,881 | 117,529 | 112,836 | 110,731 | 105,086 | 102,935 | 99,937  | 98,199  | 96,990  |
| Business and government loans and acceptances |         |         |         |         |         |         |         |         |         |
| Small business                                | 10,137  | 9,889   | 9,900   | 9,636   | 9,705   | 9,518   | 9,448   | 9,231   | 9,470   |
| Agriculture                                   | 4,400   | 4,376   | 4,363   | 4,493   | 4,526   | 4,525   | 4,498   | 4,526   | 4,427   |
| Commercial mortgages                          | 2,761   | 2,852   | 2,750   | 2,653   | 2,616   | 2,527   | 2,550   | 2,529   | 2,485   |
| Consumer goods                                | 2,215   | 2,276   | 2,134   | 1,936   | 2,394   | 2,464   | 2,047   | 1,881   | 2,280   |
| Commercial real estate                        | 2,418   | 2,401   | 2,149   | 2,061   | 2,086   | 2,073   | 2,230   | 2,310   | 2,327   |
| Energy                                        | 2,160   | 2,550   | 1,894   | 1,699   | 1,702   | 1,921   | 2,092   | 2,766   | 2,919   |
| Government                                    | 1,921   | 2,105   | 1,967   | 1,949   | 1,805   | 854     | 841     | 961     | 1,006   |
| Automotive <sup>2</sup>                       | 1,724   | 2,017   | 1,766   | 1,649   | 1,630   | 1,660   | 1,560   | 1,334   | 1,376   |
| Industrial products                           | 1,521   | 1,604   | 1,534   | 1,467   | 1,503   | 1,707   | 1,709   | 1,631   | 1,642   |
| Transportation and environment <sup>2</sup>   | 1,034   | 1,093   | 1,002   | 1,129   | 1,111   | 1,170   | 1,387   | 1,419   | 1,524   |
| Forest products                               | 779     | 986     | 1,002   | 1,031   | 1,052   | 1,223   | 1,243   | 1,160   | 975     |
| Financial services                            | 2,027   | 1,880   | 640     | 652     | 947     | 2,034   | 2,030   | 1,994   | 2,245   |
| Media and cable <sup>3</sup>                  | 772     | 666     | 641     | 748     | 839     | 820     | 889     | 890     | 996     |
| Mining and metals                             | 250     | 268     | 259     | 335     | 369     | 468     | 505     | 588     | 369     |
| Telecommunication                             | 135     | 89      | 158     | 158     | 169     | 291     | 328     | 462     | 488     |
| Information technology                        | 274     | 390     | 110     | 100     | 126     | 120     | 127     | 193     | 197     |
| Other                                         | 5,478   | 9,916   | 10,035  | 8,604   | 4,083   | 4,178   | 4,791   | 5,206   | 6,913   |
|                                               | 40,006  | 45,358  | 42,304  | 40,300  | 36,663  | 37,553  | 38,275  | 39,081  | 41,639  |
| <b>Total Canada</b>                           | 156,887 | 162,887 | 155,140 | 151,031 | 141,749 | 140,488 | 138,212 | 137,280 | 138,629 |

**U.S.**

|                                                            |        |        |        |        |        |        |        |        |        |
|------------------------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Consumer                                                   |        |        |        |        |        |        |        |        |        |
| Residential mortgage                                       | 3,227  | 3,607  | 4,442  | 3,128  | 4,096  | 4,780  | 4,078  | 4,086  | 4,353  |
| Personal                                                   | 5,849  | 5,647  | 5,524  | 5,000  | 5,015  | 4,899  | 4,974  | 5,145  | 5,269  |
| Credit card                                                | 108    | 116    | 116    | 112    | 107    | 113    | 115    | 124    | 125    |
|                                                            | 9,184  | 9,370  | 10,082 | 8,240  | 9,218  | 9,792  | 9,167  | 9,355  | 9,747  |
| Business and government loans and acceptances <sup>4</sup> |        |        |        |        |        |        |        |        |        |
| Consumer goods                                             | 723    | 735    | 830    | 939    | 824    | 865    | 973    | 937    | 958    |
| Commercial real estate                                     | 5,267  | 5,562  | 5,771  | 6,023  | 5,480  | 5,798  | 5,146  | 5,207  | 4,531  |
| Energy                                                     | 843    | 1,021  | 882    | 1,074  | 1,200  | 1,574  | 2,012  | 2,413  | 2,680  |
| Government                                                 | 221    | 215    | 173    | 144    | 100    | 101    | 91     | 19     | 19     |
| Automotive                                                 | 255    | 284    | 285    | 316    | 329    | 340    | 382    | 340    | 409    |
| Industrial products                                        | 360    | 384    | 407    | 488    | 466    | 551    | 844    | 947    | 974    |
| Transportation and environment                             | 213    | 264    | 293    | 341    | 350    | 436    | 430    | 474    | 484    |
| Forest products                                            | 89     | 100    | 101    | 98     | 127    | 102    | 148    | 108    | 223    |
| Financial services                                         | 5,003  | 5,188  | 6,641  | 4,342  | 3,330  | 2,766  | 2,787  | 2,723  | 3,200  |
| Media and cable <sup>3</sup>                               | 564    | 615    | 599    | 756    | 854    | 947    | 951    | 1,024  | 1,107  |
| Mining and metal                                           | 26     | 28     | 28     | 44     | 97     | 105    | 113    | 109    | 70     |
| Telecommunication                                          | 54     | 71     | 166    | 156    | 315    | 402    | 463    | 594    | 689    |
| Information technology                                     | 128    | 138    | 116    | 112    | 86     | 115    | 164    | 167    | 177    |
| Other                                                      | 2,824  | 3,069  | 2,803  | 3,503  | 2,782  | 2,888  | 2,801  | 3,067  | 3,354  |
|                                                            | 16,570 | 17,674 | 19,095 | 18,336 | 16,340 | 16,990 | 17,305 | 18,129 | 18,875 |
| <b>Total U.S.</b>                                          | 25,754 | 27,044 | 29,177 | 26,576 | 25,558 | 26,782 | 26,472 | 27,484 | 28,622 |

|                                                            | 2004    | 2003    | 2002    | 2001    | 2000    |
|------------------------------------------------------------|---------|---------|---------|---------|---------|
| Consumer                                                   |         |         |         |         |         |
| Residential mortgage                                       | 80,168  | 73,978  | 67,700  | 64,066  | 61,444  |
| Personal                                                   | 30,415  | 26,445  | 24,550  | 26,086  | 26,275  |
| Credit card                                                | 6,298   | 4,663   | 4,740   | 4,110   | 4,666   |
|                                                            | 116,881 | 105,086 | 96,990  | 94,262  | 92,385  |
| Business and government loans and acceptances              |         |         |         |         |         |
| Small business                                             | 10,137  | 9,705   | 9,470   | 9,788   | 11,701  |
| Agriculture                                                | 4,400   | 4,526   | 4,427   | 4,758   | 4,931   |
| Commercial mortgages                                       | 2,761   | 2,616   | 2,485   | 2,635   | 2,961   |
| Consumer goods                                             | 2,215   | 2,394   | 2,280   | 2,447   | 2,874   |
| Commercial real estate                                     | 2,418   | 2,086   | 2,327   | 2,325   | 2,594   |
| Energy                                                     | 2,160   | 1,702   | 2,919   | 4,293   | 3,754   |
| Government                                                 | 1,921   | 1,805   | 1,006   | 1,597   | 1,385   |
| Automotive <sup>2</sup>                                    | 1,724   | 1,630   | 1,376   | 864     | 673     |
| Industrial products                                        | 1,521   | 1,503   | 1,642   | 2,174   | 2,470   |
| Transportation and environment <sup>2</sup>                | 1,034   | 1,111   | 1,524   | 2,138   | 1,519   |
| Forest products                                            | 779     | 1,052   | 975     | 1,275   | 1,362   |
| Financial services                                         | 2,027   | 947     | 2,245   | 3,010   | 2,218   |
| Media and cable <sup>3</sup>                               | 772     | 839     | 996     | 1,510   | 1,120   |
| Mining and metals                                          | 250     | 369     | 369     | 636     | 897     |
| Telecommunication                                          | 135     | 169     | 488     | 677     | 1,008   |
| Information technology                                     | 274     | 126     | 197     | 203     | 210     |
| Other                                                      | 5,478   | 4,083   | 6,913   | 8,155   | 7,338   |
|                                                            | 40,006  | 36,663  | 41,639  | 48,485  | 49,015  |
|                                                            | 156,887 | 141,749 | 138,629 | 142,747 | 141,400 |
| Consumer                                                   |         |         |         |         |         |
| Residential mortgage                                       | 3,227   | 4,096   | 4,353   | 2,666   | 845     |
| Personal                                                   | 5,849   | 5,015   | 5,269   | 4,621   | 78      |
| Credit card                                                | 108     | 107     | 125     | 128     | -       |
|                                                            | 9,184   | 9,218   | 9,747   | 7,415   | 923     |
| Business and government loans and acceptances <sup>4</sup> |         |         |         |         |         |
| Consumer goods                                             | 723     | 824     | 958     | 1,172   | 435     |
| Commercial real estate                                     | 5,267   | 5,480   | 4,531   | 3,773   | 44      |
| Energy                                                     | 843     | 1,200   | 2,680   | 1,613   | 1,582   |
| Government                                                 | 221     | 100     | 19      | 23      | -       |
| Automotive                                                 | 255     | 329     | 409     | 408     | 221     |
| Industrial products                                        | 360     | 466     | 974     | 1,513   | 1,107   |
| Transportation and environment                             | 213     | 350     | 484     | 788     | 469     |
| Forest products                                            | 89      | 127     | 223     | 98      | 181     |
| Financial services                                         | 5,003   | 3,330   | 3,200   | 2,754   | 4,521   |
| Media and cable <sup>3</sup>                               | 564     | 854     | 1,107   | 1,038   | 1,782   |
| Mining and metal                                           | 26      | 97      | 70      | 45      | 104     |
| Telecommunication                                          | 54      | 315     | 689     | 835     | 1,131   |
| Information technology                                     | 128     | 86      | 177     | 299     | 374     |
| Other                                                      | 2,824   | 2,782   | 3,354   | 2,819   | 541     |
|                                                            | 16,570  | 16,340  | 18,875  | 17,178  | 12,492  |
|                                                            | 25,754  | 25,558  | 28,622  | 24,593  | 13,415  |

<sup>1</sup>Based on residence of borrower.

<sup>2</sup>Commencing 2002, certain amounts were reclassified from the transportation and environment sector grouping to the automotive sector.

<sup>3</sup>Includes cable loans of \$218 million in Canada in Q4/04 (Q3/04 - \$153 million; Q2/04 - \$167 million, Q1/04 - \$184 million, Q4/03 - \$236 million; Q3/03 - \$230 million; Q2/03 - \$262 million; Q1/03 - \$229 million; Q4/02 - \$267 million; Q3/02 - \$285 million; 2003 - \$236 million; 2002 - \$267 million; 2001 - \$330 million; 2000 - \$262 million). Includes US cable loans of \$191 million in Q4/04 (Q3/04 - \$234, Q2/04 - \$145 million, Q1/04 - \$330 million, Q4/03 - \$357 million; Q3/03 - \$380 million; Q2/03 - \$393 million; Q1/03 - \$435 million; Q4/02 - \$522 million; Q3/02 - \$484 million, 2003 - \$357 million; 2002 - \$522 million; 2001 - \$455 million; 2000 - \$1,162 million).

<sup>4</sup>Q1/03 restated to reflect more accurate sector allocations.



**LOANS AND ACCEPTANCES<sup>1</sup>**  
(C\$ MM)

**Other International (excludes U.S.)**

|                                               | Q4/04   | Q3/04   | Q2/04   | Q1/04   | Q4/03   | Q3/03   | Q2/03   | Q1/03   | Q4/02   |
|-----------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Consumer                                      |         |         |         |         |         |         |         |         |         |
| Residential mortgage                          | 777     | 817     | 811     | 763     | 745     | 767     | 757     | 788     | 789     |
| Personal                                      | 584     | 551     | 864     | 1,079   | 726     | 730     | 708     | 765     | 769     |
| Credit card                                   | 50      | 49      | 48      | 46      | 46      | 46      | 46      | 49      | 49      |
|                                               | 1,411   | 1,417   | 1,723   | 1,888   | 1,517   | 1,543   | 1,511   | 1,602   | 1,607   |
| Business and government loans and acceptances |         |         |         |         |         |         |         |         |         |
| Consumer goods                                | 119     | 148     | 202     | 199     | 185     | 303     | 362     | 391     | 425     |
| Commercial real estate                        | 153     | 351     | 410     | 412     | 504     | 950     | 631     | 500     | 593     |
| Energy                                        | 340     | 506     | 636     | 768     | 672     | 878     | 860     | 756     | 1,051   |
| Government                                    | 21      | 21      | 22      | 26      | 30      | 88      | 341     | 107     | 111     |
| Automotive                                    | 9       | 8       | 11      | 7       | 6       | 19      | 8       | 2       | 2       |
| Industrial products                           | 7       | 19      | 41      | 99      | 91      | 221     | 197     | 243     | 225     |
| Transportation and environment                | 1,000   | 531     | 681     | 1,533   | 1,326   | 1,405   | 1,992   | 2,174   | 1,958   |
| Forest products                               | 37      | 86      | 98      | 112     | 77      | 124     | 167     | 158     | 194     |
| Financial services                            | 7,983   | 5,850   | 6,409   | 5,373   | 4,914   | 3,546   | 3,005   | 3,752   | 2,414   |
| Media and cable <sup>2</sup>                  | 20      | 50      | 80      | 80      | 95      | 92      | 108     | 174     | 213     |
| Mining and metals                             | 333     | 419     | 571     | 642     | 525     | 887     | 745     | 881     | 1,122   |
| Telecommunication                             | 13      | 21      | 42      | 39      | 56      | 46      | 165     | 268     | 557     |
| Information technology                        | -       | -       | -       | -       | -       | 1       | -       | -       | 2       |
| Other                                         | 1,251   | 1,412   | 1,466   | 1,101   | 1,185   | 754     | 637     | 605     | 595     |
|                                               | 11,286  | 9,422   | 10,669  | 10,391  | 9,666   | 9,314   | 9,218   | 10,011  | 9,462   |
| <b>Total Other International</b>              | 12,697  | 10,839  | 12,392  | 12,279  | 11,183  | 10,857  | 10,729  | 11,613  | 11,069  |
| <b>Total loans and acceptances</b>            | 195,338 | 200,770 | 196,709 | 189,886 | 178,490 | 178,127 | 175,413 | 176,377 | 178,320 |
| Allowance for loan losses                     | (1,644) | (1,693) | (1,739) | (1,846) | (2,055) | (2,156) | (2,226) | (2,267) | (2,203) |
| <b>Total</b>                                  | 193,694 | 199,077 | 194,970 | 188,040 | 176,435 | 175,971 | 173,187 | 174,110 | 176,117 |

|  | 2004    | 2003    | 2002    | 2001    | 2000    |
|--|---------|---------|---------|---------|---------|
|  |         |         |         |         |         |
|  | 777     | 745     | 789     | 712     | 695     |
|  | 584     | 726     | 769     | 688     | 734     |
|  | 50      | 46      | 49      | 45      | -       |
|  | 1,411   | 1,517   | 1,607   | 1,445   | 1,429   |
|  |         |         |         |         |         |
|  | 119     | 185     | 425     | 527     | 676     |
|  | 153     | 504     | 593     | 309     | 227     |
|  | 340     | 672     | 1,051   | 1,381   | 1,469   |
|  | 21      | 30      | 111     | 105     | 167     |
|  | 9       | 6       | 2       | 119     | 292     |
|  | 7       | 91      | 225     | 603     | 642     |
|  | 1,000   | 1,326   | 1,958   | 783     | 1,018   |
|  | 37      | 77      | 194     | 287     | 287     |
|  | 7,983   | 4,914   | 2,414   | 3,893   | 3,391   |
|  | 20      | 95      | 213     | 342     | 251     |
|  | 333     | 525     | 1,122   | 1,026   | 797     |
|  | 13      | 56      | 557     | 723     | 1,113   |
|  | -       | -       | 2       | 97      | 59      |
|  | 1,251   | 1,185   | 595     | 589     | 1,179   |
|  | 11,286  | 9,666   | 9,462   | 10,784  | 11,568  |
|  | 12,697  | 11,183  | 11,069  | 12,229  | 12,997  |
|  | 195,338 | 178,490 | 178,320 | 179,569 | 167,812 |
|  | (1,644) | (2,055) | (2,203) | (2,278) | (1,871) |
|  | 193,694 | 176,435 | 176,117 | 177,291 | 165,941 |

<sup>1</sup>Based on residence of borrower.

<sup>2</sup>Other International cable loans were \$20 million in Q4/04 (Q3/04 - \$50 million; Q2/04 - \$80 million; Q1/04 - \$80 million, Q4/03 - \$75 million; Q3/03 - \$78 million; Q2/03 - \$77 million; Q1/03 - \$113 million; Q4/02 - \$112 million; 2003 - \$75 million; 2002 - \$112 million; 2001 - \$170 million; 2000 - \$159 million).

**PROVISION FOR CREDIT LOSSES**

(C\$ MM)

|                                                                                                                       | Q4/04     | Q3/04      | Q2/04      | Q1/04       | Q4/03      | Q3/03      | Q2/03      | Q1/03      | Q4/02      | 2004       | 2003       | 2002         | 2001         | 2000       |
|-----------------------------------------------------------------------------------------------------------------------|-----------|------------|------------|-------------|------------|------------|------------|------------|------------|------------|------------|--------------|--------------|------------|
| Allocated specific                                                                                                    | 122       | 125        | 153        | 122         | 137        | 167        | 211        | 200        | 235        | 522        | 715        | 1,065        | 1,049        | 571        |
| Allocated general                                                                                                     | (11)      | 18         | (24)       | (130)       | 7          | (5)        | 2          | 2          | (15)       | (147)      | 6          | (22)         | 205          | 73         |
| Total allocated                                                                                                       | 111       | 143        | 129        | (8)         | 144        | 162        | 213        | 202        | 220        | 375        | 721        | 1,043        | 1,254        | 644        |
| Unallocated                                                                                                           | (14)      | (18)       | 24         | (20)        | (7)        | 5          | (2)        | (2)        | 15         | (28)       | (6)        | 22           | (135)        | 47         |
| <b>Total provision for credit losses</b>                                                                              | <b>97</b> | <b>125</b> | <b>153</b> | <b>(28)</b> | <b>137</b> | <b>167</b> | <b>211</b> | <b>200</b> | <b>235</b> | <b>347</b> | <b>715</b> | <b>1,065</b> | <b>1,119</b> | <b>691</b> |
| Provision for credit losses as a % of average loans and acceptances                                                   | 0.19%     | 0.25%      | 0.32%      | (0.06%)     | 0.31%      | 0.38%      | 0.49%      | 0.45%      | 0.53%      | 0.18%      | 0.41%      | 0.61%        | 0.65%        | 0.43%      |
| Provision for credit losses as a % of average loans, acceptances and reverse repurchase agreements                    | 0.16%     | 0.21%      | 0.27%      | (0.05%)     | 0.25%      | 0.31%      | 0.40%      | 0.36%      | 0.42%      | 0.15%      | 0.33%      | 0.50%        | 0.55%        | 0.38%      |
| Allocated specific provision for credit losses as a % of average loans, acceptances and reverse repurchase agreements | 0.20%     | 0.21%      | 0.27%      | 0.22%       | 0.25%      | 0.31%      | 0.40%      | 0.36%      | 0.42%      | 0.22%      | 0.33%      | 0.50%        | 0.52%        | 0.31%      |

**NONACCRUAL LOANS <sup>1</sup>**
**Domestic**

|                                      |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Business Loans                       |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Commercial real estate               | 2            | 10           | 10           | 8            | 8            | 9            | 8            | 18           | 23           | 2            | 8            | 23           | 95           | 90           |
| Small business                       | 159          | 164          | 180          | 170          | 193          | 205          | 221          | 209          | 222          | 159          | 193          | 222          | 283          | 264          |
| Agriculture                          | 75           | 83           | 109          | 133          | 127          | 100          | 105          | 103          | 141          | 75           | 127          | 141          | 111          | 53           |
| Other                                | 273          | 313          | 365          | 394          | 413          | 452          | 624          | 519          | 509          | 273          | 413          | 509          | 682          | 530          |
| Total business loans                 | 509          | 570          | 664          | 705          | 741          | 766          | 958          | 849          | 895          | 509          | 741          | 895          | 1,171        | 937          |
| Residential mortgages                | 96           | 90           | 105          | 108          | 110          | 101          | 102          | 103          | 102          | 96           | 110          | 102          | 142          | 185          |
| Personal loans                       | 178          | 182          | 205          | 207          | 213          | 229          | 241          | 260          | 275          | 178          | 213          | 275          | 310          | 247          |
| Total domestic nonaccrual loans      | 783          | 842          | 974          | 1,020        | 1,064        | 1,096        | 1,301        | 1,212        | 1,272        | 783          | 1,064        | 1,272        | 1,623        | 1,369        |
| International                        |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| Non-LDC                              |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
| - United States <sup>2</sup>         | 376          | 466          | 486          | 466          | 361          | 409          | 467          | 703          | 584          | 376          | 361          | 584          | 626          | 145          |
| - Europe, Middle East and Africa     | 16           | 20           | 57           | 123          | 116          | 167          | 146          | 160          | 115          | 16           | 116          | 115          | 79           | 46           |
| - Latin America                      | 20           | 23           | 51           | 88           | 109          | 125          | 148          | 193          | 217          | 20           | 109          | 217          | 14           | 9            |
| - Caribbean                          | 63           | 69           | 68           | 67           | 66           | 72           | 72           | 76           | 71           | 63           | 66           | 71           | 55           | 48           |
| - Asia Pacific                       | 1            | 2            | 2            | 32           | 29           | 30           | 29           | 30           | 29           | 1            | 29           | 29           | 37           | 33           |
| LDC                                  | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            | 31           | 28           |
| Total international nonaccrual loans | 476          | 580          | 664          | 776          | 681          | 803          | 862          | 1,162        | 1,016        | 476          | 681          | 1,016        | 842          | 309          |
| <b>Total nonaccrual loans</b>        | <b>1,259</b> | <b>1,422</b> | <b>1,638</b> | <b>1,796</b> | <b>1,745</b> | <b>1,899</b> | <b>2,163</b> | <b>2,374</b> | <b>2,288</b> | <b>1,259</b> | <b>1,745</b> | <b>2,288</b> | <b>2,465</b> | <b>1,678</b> |

**Total loans and acceptances <sup>1</sup>**
**Domestic**

|                                           |                |                |                |                |                |                |                |                |                |                |                |                |                |                |
|-------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Residential mortgages                     | 80,168         | 77,787         | 74,948         | 74,686         | 73,978         | 71,654         | 69,596         | 68,543         | 67,700         | 80,168         | 73,978         | 67,700         | 64,066         | 61,444         |
| Personal loans                            | 30,415         | 32,749         | 31,313         | 29,978         | 26,445         | 25,815         | 25,175         | 24,615         | 24,550         | 30,415         | 26,445         | 24,550         | 26,086         | 26,275         |
| Credit card loans                         | 6,298          | 6,993          | 6,575          | 6,067          | 4,663          | 5,466          | 5,166          | 5,041          | 4,740          | 6,298          | 4,663          | 4,740          | 4,110          | 4,666          |
| Business loans                            | 38,273         | 43,511         | 40,330         | 38,107         | 34,607         | 35,311         | 36,705         | 36,868         | 39,237         | 38,273         | 34,607         | 39,237         | 43,691         | 48,548         |
| Total Domestic                            | 155,154        | 161,040        | 153,166        | 148,838        | 139,693        | 138,246        | 136,642        | 135,067        | 136,227        | 155,154        | 139,693        | 136,227        | 137,953        | 140,933        |
| U.S. and Other International <sup>3</sup> | 40,184         | 39,730         | 43,543         | 41,048         | 38,797         | 39,881         | 38,771         | 41,310         | 42,093         | 40,184         | 38,797         | 42,093         | 41,616         | 26,879         |
| <b>Total loans</b>                        | <b>195,338</b> | <b>200,770</b> | <b>196,709</b> | <b>189,886</b> | <b>178,490</b> | <b>178,127</b> | <b>175,413</b> | <b>176,377</b> | <b>178,320</b> | <b>195,338</b> | <b>178,490</b> | <b>178,320</b> | <b>179,569</b> | <b>167,812</b> |

**Nonaccrual loans as a % of related loans and acceptances**
**Domestic**

|                                    |              |              |              |              |              |              |              |              |              |              |              |              |              |              |
|------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Residential mortgages              | 0.12%        | 0.12%        | 0.14%        | 0.14%        | 0.15%        | 0.14%        | 0.15%        | 0.15%        | 0.15%        | 0.12%        | 0.15%        | 0.15%        | 0.22%        | 0.30%        |
| Personal loans                     | 0.59%        | 0.56%        | 0.65%        | 0.69%        | 0.81%        | 0.89%        | 0.96%        | 1.06%        | 1.12%        | 0.59%        | 0.81%        | 1.12%        | 1.19%        | 0.94%        |
| Business loans                     | 1.33%        | 1.31%        | 1.65%        | 1.85%        | 2.14%        | 2.17%        | 2.61%        | 2.30%        | 2.28%        | 1.33%        | 2.14%        | 2.28%        | 2.68%        | 1.93%        |
| Total Domestic                     | 0.50%        | 0.52%        | 0.64%        | 0.69%        | 0.76%        | 0.79%        | 0.95%        | 0.90%        | 0.93%        | 0.50%        | 0.76%        | 0.93%        | 1.18%        | 0.97%        |
| U.S. and Other International       | 1.18%        | 1.46%        | 1.52%        | 1.89%        | 1.76%        | 2.01%        | 2.22%        | 2.81%        | 2.41%        | 1.18%        | 1.76%        | 2.41%        | 2.02%        | 1.15%        |
| <b>Total loans and acceptances</b> | <b>0.64%</b> | <b>0.71%</b> | <b>0.83%</b> | <b>0.95%</b> | <b>0.98%</b> | <b>1.07%</b> | <b>1.23%</b> | <b>1.35%</b> | <b>1.28%</b> | <b>0.64%</b> | <b>0.98%</b> | <b>1.28%</b> | <b>1.37%</b> | <b>1.00%</b> |

<sup>1</sup>Nonaccrual loans are shown on a gross basis (before deducting the allowance for specific and country risk). Total loans are also shown on a gross basis.

<sup>2</sup>RBC Centura amounts were: in Q4/04 \$156 million, Q3/04 \$144 million, and in Q4/03 \$147 million.

<sup>3</sup>RBC Centura amounts were: in Q4/04 \$15,714 million, Q3/04 \$16,520 million, and in Q4/03 \$15,607 million.

**NONACCRUAL LOANS**  
(C\$ MM)

**Changes in nonaccrual loans**

Nonaccrual loans at beginning of period  
Nonaccrual loans formation<sup>1</sup>  
Charge-offs  
Other & FX adjustment  
Nonaccrual loans at end of period

| Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | Q4/02 |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 1,422 | 1,638 | 1,796 | 1,745 | 1,899 | 2,163 | 2,374 | 2,288 | 2,371 |
| 97    | 15    | 158   | 242   | 100   | 3     | 58    | 272   | 313   |
| (260) | (231) | (316) | (191) | (254) | (267) | (269) | (186) | (396) |
| -     | -     | -     | -     | -     | -     | -     | -     | -     |
| 1,259 | 1,422 | 1,638 | 1,796 | 1,745 | 1,899 | 2,163 | 2,374 | 2,288 |

| 2004  | 2003  | 2002    | 2001    | 2000  |
|-------|-------|---------|---------|-------|
| 1,745 | 2,288 | 2,465   | 1,678   | 1,704 |
| 512   | 433   | 1,280   | 1,912   | 813   |
| (998) | (976) | (1,457) | (1,125) | (839) |
| -     | -     | -       | -       | -     |
| 1,259 | 1,745 | 2,288   | 2,465   | 1,678 |

**NONACCRUAL LOANS FORMATION  
AND CHARGE-OFFS**

**Q4/04 vs Q3/04**

Q3/04 nonaccrual loans  
Nonaccrual loans formation<sup>1</sup>  
Charge-offs  
Other & FX adjustment  
Q4/04 nonaccrual loans before allowance  
Q4/04 specific allowance for loan losses  
Q4/04 nonaccrual loans<sup>2</sup>

| Domestic<br>Business | U.S. and Other<br>International | Total<br>Business | Consumer | Total |
|----------------------|---------------------------------|-------------------|----------|-------|
| 570                  | 519                             | 1,089             | 333      | 1,422 |
| (6)                  | (26)                            | (32)              | 129      | 97    |
| (55)                 | (78)                            | (133)             | (127)    | (260) |
| -                    | -                               | -                 | -        | -     |
| 509                  | 415                             | 924               | 335      | 1,259 |
| (208)                | (155)                           | (363)             | (124)    | (487) |
| 301                  | 260                             | 561               | 211      | 772   |

**Q4/04 vs Q4/03**

Q4/03 nonaccrual loans  
Nonaccrual loans formation<sup>1</sup>  
Charge-offs  
Other & FX adjustment  
Q4/04 nonaccrual loans before allowance  
Q4/04 specific allowance for loan losses  
Q4/04 nonaccrual loans<sup>2</sup>

|       |       |       |       |       |
|-------|-------|-------|-------|-------|
| 741   | 638   | 1,379 | 366   | 1,745 |
| (43)  | 46    | 3     | 509   | 512   |
| (189) | (269) | (458) | (540) | (998) |
| -     | -     | -     | -     | -     |
| 509   | 415   | 924   | 335   | 1,259 |
| (208) | (155) | (363) | (124) | (487) |
| 301   | 260   | 561   | 211   | 772   |

<sup>1</sup>New additions to nonaccrual loans, net of reductions.

<sup>2</sup>Net of specific allowance.

**ALLOWANCE FOR CREDIT LOSSES<sup>1</sup>**

(C\$ MM)

**Allowance for credit losses**

|                        |       |       |       |       |       |       |       |       |       |
|------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Allocated specific     | 487   | 602   | 660   | 772   | 757   | 849   | 922   | 954   | 894   |
| Allocated country risk | -     | -     | -     | -     | -     | -     | -     | -     | -     |
| Allocated general      | 1,020 | 1,040 | 1,026 | 1,046 | 1,169 | 1,169 | 1,170 | 1,174 | 1,169 |
| Total allocated        | 1,507 | 1,642 | 1,686 | 1,818 | 1,926 | 2,018 | 2,092 | 2,128 | 2,063 |
| Unallocated            | 207   | 224   | 243   | 218   | 238   | 247   | 243   | 248   | 251   |

**Total allowance for credit losses<sup>1</sup>**

|                                                                                                |       |       |       |       |       |       |       |       |       |
|------------------------------------------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Consisting of:                                                                                 | 1,714 | 1,866 | 1,929 | 2,036 | 2,164 | 2,265 | 2,335 | 2,376 | 2,314 |
| Allowance for loan losses                                                                      | 1,644 | 1,693 | 1,739 | 1,846 | 2,055 | 2,156 | 2,226 | 2,267 | 2,203 |
| Allowance for off-balance sheet items                                                          | 70    | 173   | 190   | 190   | 109   | 109   | 109   | 109   | 109   |
| Allowance for tax-exempt securities                                                            | -     | -     | -     | -     | -     | -     | -     | -     | 2     |
| Total                                                                                          | 1,714 | 1,866 | 1,929 | 2,036 | 2,164 | 2,265 | 2,335 | 2,376 | 2,314 |
| Allowance for loan losses as a % of total loans and acceptances                                | 0.8%  | 0.8%  | 0.9%  | 1.0%  | 1.2%  | 1.2%  | 1.3%  | 1.3%  | 1.2%  |
| Allowance for loan losses as a % of total loans, acceptances and reverse repurchase agreements | 0.7%  | 0.7%  | 0.7%  | 0.8%  | 1.0%  | 1.0%  | 1.0%  | 1.1%  | 1.0%  |

**Changes in the allowance for credit losses**

|                                                                                          |       |       |       |       |       |       |       |       |       |
|------------------------------------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Balance at beginning of period                                                           | 1,866 | 1,929 | 2,036 | 2,164 | 2,265 | 2,335 | 2,376 | 2,314 | 2,332 |
| Provision for credit losses                                                              | 97    | 125   | 153   | (28)  | 137   | 167   | 211   | 200   | 235   |
| Charge-offs                                                                              |       |       |       |       |       |       |       |       |       |
| Non-LDC                                                                                  | (260) | (231) | (316) | (191) | (254) | (267) | (269) | (186) | (363) |
| LDC loans and securities                                                                 | -     | -     | -     | -     | -     | -     | -     | -     | (33)  |
| Recoveries                                                                               | 50    | 48    | 41    | 73    | 43    | 40    | 41    | 46    | 66    |
| At date of acquisition <sup>2</sup>                                                      | -     | -     | -     | 6     | -     | -     | -     | 8     | -     |
| Other, primarily translation adjustments on provisions denominated in foreign currencies | (39)  | (5)   | 15    | 12    | (27)  | (10)  | (24)  | (6)   | 77    |
| Balance at end of period                                                                 | 1,714 | 1,866 | 1,929 | 2,036 | 2,164 | 2,265 | 2,335 | 2,376 | 2,314 |

**Coverage ratios<sup>3</sup>**

|                          |      |      |      |      |      |      |      |     |     |
|--------------------------|------|------|------|------|------|------|------|-----|-----|
| Coverage ratio (total)   | 131% | 119% | 106% | 103% | 118% | 114% | 103% | 95% | 96% |
| Coverage ratio (non-LDC) | 131% | 119% | 106% | 103% | 118% | 114% | 103% | 95% | 96% |

**NET CHARGE-OFFS****Domestic**

|                                |     |     |     |      |     |     |     |     |     |
|--------------------------------|-----|-----|-----|------|-----|-----|-----|-----|-----|
| Residential mortgages          | 3   | 1   | 1   | 1    | 1   | 2   | 2   | 1   | 2   |
| Personal loans                 | 90  | 105 | 118 | 93   | 97  | 106 | 134 | 94  | 92  |
| Business loans and acceptances | 44  | 43  | 43  | (16) | 54  | 67  | 28  | 16  | 68  |
| Total Domestic                 | 137 | 149 | 162 | 78   | 152 | 175 | 164 | 111 | 162 |

**U.S. and Other International**

|                                    |    |    |     |    |    |    |    |    |     |
|------------------------------------|----|----|-----|----|----|----|----|----|-----|
| Non-LDC <sup>4</sup>               | 73 | 34 | 113 | 40 | 59 | 52 | 64 | 29 | 135 |
| LDC exposures                      | -  | -  | -   | -  | -  | -  | -  | -  | 33  |
| Total U.S. and Other International | 73 | 34 | 113 | 40 | 59 | 52 | 64 | 29 | 168 |

**Total net charge-offs**

|                                                               |       |       |       |       |       |       |       |       |       |
|---------------------------------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total net charge-offs                                         | 210   | 183   | 275   | 118   | 211   | 227   | 228   | 140   | 330   |
| Charge-off ratio                                              |       |       |       |       |       |       |       |       |       |
| Total net charge-offs as a % of average loans and acceptances | 0.41% | 0.36% | 0.58% | 0.26% | 0.47% | 0.52% | 0.53% | 0.31% | 0.74% |

| 2004  | 2003  | 2002    | 2001    | 2000  |
|-------|-------|---------|---------|-------|
| 487   | 757   | 894     | 951     | 747   |
| -     | -     | -       | 31      | 28    |
| 1,020 | 1,169 | 1,169   | 1,185   | 863   |
| 1,507 | 1,926 | 2,063   | 2,167   | 1,638 |
| 207   | 238   | 251     | 225     | 337   |
| 1,714 | 2,164 | 2,314   | 2,392   | 1,975 |
| 1,644 | 2,055 | 2,203   | 2,278   | 1,871 |
| 70    | 109   | 109     | 109     | 98    |
| -     | -     | 2       | 5       | 6     |
| 1,714 | 2,164 | 2,314   | 2,392   | 1,975 |
| 0.8%  | 1.2%  | 1.2%    | 1.3%    | 1.1%  |
| 0.7%  | 1.0%  | 1.0%    | 1.0%    | 1.0%  |
| 2,164 | 2,314 | 2,392   | 1,975   | 1,900 |
| 347   | 715   | 1,065   | 1,119   | 691   |
| (998) | (976) | (1,424) | (1,125) | (839) |
| -     | -     | (33)    | -       | -     |
| 212   | 170   | 198     | 185     | 162   |
| 6     | 8     | 18      | 157     | -     |
| (17)  | (67)  | 98      | 81      | 61    |
| 1,714 | 2,164 | 2,314   | 2,392   | 1,975 |
| 131%  | 118%  | 96%     | 93%     | 112%  |
| 131%  | 118%  | 96%     | 93%     | 112%  |

|       |       |       |       |       |
|-------|-------|-------|-------|-------|
| 6     | 6     | 11    | 15    | 11    |
| 406   | 431   | 448   | 454   | 430   |
| 114   | 165   | 258   | 238   | 177   |
| 526   | 602   | 717   | 707   | 618   |
| 260   | 204   | 509   | 233   | 59    |
| -     | -     | 33    | -     | -     |
| 260   | 204   | 542   | 233   | 59    |
| 786   | 806   | 1,259 | 940   | 677   |
| 0.41% | 0.46% | 0.72% | 0.55% | 0.42% |

<sup>1</sup>RBC Centura amounts in Q4/04 were: \$62 million of the specific allowance (Q3/04 - \$61 million and Q4/03 \$45 million); \$88 million of the general allocated allowance (Q3/04 \$108 million and Q4/03 \$112 million) and \$45 million of the unallocated general allowance (Q3/04 \$37 million and Q4/03 \$26 million).

<sup>2</sup>Acquisition amounts were: Provident Financial Group Inc. \$6 million in Q1/04; Admiralty Bancorp, Inc. \$8 million in Q1/03, Eagle Bancshares, Inc. \$18 million in Q3/02, and Centura \$157 million in 2001.

<sup>3</sup>The allowance for loan losses plus the allowance for tax-exempt securities as a percentage of nonaccrual loans.

<sup>4</sup>Includes \$11 million for RBC Centura in Q4/04 (\$10 million in Q3/04; \$24 million in Q4/03) largely consisting of Centura business and government loans.

## Special Items

In 2001, we had some special items which, together with their impact on net income, EPS and Income taxes, are shown below.

(after-tax amounts)  
(C\$ MM)

| Net income                                   |              | Earnings per share - diluted                 |               | Income taxes                          |              |
|----------------------------------------------|--------------|----------------------------------------------|---------------|---------------------------------------|--------------|
| Reported                                     | 2,435        | Reported                                     | \$3.55        | Reported                              | 1,350        |
| RBC Banking                                  |              | RBC Banking                                  |               | Tax Impact                            |              |
| - Gain on sale of Group Retirement Services  | (6)          | - Gain on sale of Group Retirement Services  | (\$0.01)      | RBC Banking                           | 33           |
| - U.S. retail bank restructuring costs       | 57           | - U.S. retail bank restructuring costs       | \$0.09        | RBC Investments                       | (70)         |
| - Deferred tax adjustment                    | 45           | - Deferred tax adjustment                    | \$0.07        | RBC Capital Markets                   | -            |
| RBC Investments                              |              | RBC Investments                              |               | RBC GS                                | (12)         |
| - Gain on sale of RT Capital Management      | (251)        | - Gain on sale of RT Capital Management      | (\$0.38)      | Other                                 | -            |
| - Gain on sale of Group Retirement Services  | (28)         | - Gain on sale of Group Retirement Services  | (\$0.04)      | Deferred tax adjustments              |              |
| - Deferred tax adjustment                    | 5            | - Deferred tax adjustment                    | \$0.01        | RBC Banking                           | (45)         |
| RBC Capital Markets                          |              | RBC Capital Markets                          |               | RBC Insurance                         | -            |
| - Deferred tax adjustment                    | 27           | - Deferred tax adjustment                    | \$0.04        | RBC Investments                       | (5)          |
| RBC Global Services                          |              | RBC Global Services                          |               | RBC Capital Markets                   | (27)         |
| - Gain on formation of Moneris Joint Venture | (77)         | - Gain on formation of Moneris Joint Venture | (\$0.12)      | RBC GS                                | -            |
| Other                                        |              | Other                                        |               | Other                                 | (24)         |
| - Deferred tax adjustment                    | 24           | - Deferred tax adjustment                    | \$0.03        |                                       |              |
| Net Income, excluding special items          | <u>2,231</u> | EPS, excluding special items                 | <u>\$3.24</u> | Income taxes, excluding special items | <u>1,200</u> |