# Supplementary Financial Information (Canadian GAAP) 1st Quarter 2005 

(UNAUDITED)
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This document is not audited and should be read in conjunction with the Q1/05 Report to Shareholders, Quarterly Results slides for Q1/05, the Consolidated financial statements for the year ended October 31, 2004 and the Glossary on page 2 of this document. Certain comparative amounts have been reclassified to conform to the current period's presentations.

## Significant reporting changes made to this document in Q1/05

## Segment restatement

Effective November 1, 2004, we reorganized our previous five business segments (RBC Banking, RBC Insurance, RBC Investments, RBC Capital Markets and RBC Global Services) into three (Canadian Personal and Business, U.S. and International Personal and Business, and Global Capital Markets). The Canadian Personal and Business segment consists of banking and investments in Canada, and our global insurance businesses. The U.S. and International Personal and Business segment consists of our banking and retail brokerage businesses in the U.S., banking in the Caribbean and Bahamas, and private banking internationally. The Global Capital Markets segment includes corporate, commercial and investment banking, securities custody and transaction processing. The fixed income business of RBC Dain Rauscher Corp., which was previously recorded in RBC Investments, is now reported in Global Capital Markets. All other enterprise level activities that are not allocated to these three business segments are reported under ou fourth segment, Corporate Support. Consolidation adjustments are also included in Corporate Support.

The comparative results have been restated to conform with the new basis of segment presentation.
As part of our on-going efforts to enhance the allocation of capital based on risks inherent in our businesses we have updated our capital allocation methodologies relating to operational risk and goodwill and intangibles. Additionally, we updated certain cost allocation methodologies to better reflect the cost of undertaking business in each of our operating segments. These enhancements have been applied retroactively to the first quarter of 2003.

## Cash collateral reclassification

During Q1/05, we re-evaluated our presentation of cash collateral paid on securities borrowing activities. These amounts were previously recorded in Business and government loans and Other assets. They have been reclassified to a new balance sheet line with reverse repurchase agreements called Assets purchased under reverse repurchase agreement and securities borrowed. As at January 31, 2005, $\$ 11.4$ billion (Q4/04- $\$ 13.5$ billion and Q1/04- $\$ 8.2$ billion) was reclassified from Business and government loans and Ni Q4/04 - Nil and Q1/04- $\$ 1.0$ billion) from Other assets. This reclassification had no impact on net income.

Interest-bearing deposits with banks
In Q1/05, we improved our categorization of certain short term instruments. Accordingly, we reclassified $\$ 1.0$ billion in Q4/04 (\$.7 billion in Q3/04) from Cash and due from banks to Interest-bearing deposits with banks. The reclassification had no impact on net income.

## Revenue reclassifications

In Q1/05, we revisited and reclassified certain revenue amounts for previous periods. Revenues were reclassified between the categories of Underwriting and other advisory fees, Investment management and custodial fees, Credit fees, Service charges and Other. These reclassifications did not impact total revenues in 2004. Total revenues and income taxes decreased by $\$ 8$ million each in 2003.

## Liabilities and equity

On November 1, 2004, we adopted the revisions to CICA Handbook Section 3860, Financial Instruments-Disclosure and Presentation, with retroactive restatement of prior periods. These revisions require liability classification for financial instruments that are to be settled by a variable number of our common shares upon their conversion by the holder. As a result, we reclassified as liabilities on November 1, 2004, $\$ 300$ million (October 31, 2004-\$300 million, January 31, 2004-\$300 million) of preferred shares previously included in Shareholders' equity and $\$ 1,400$ million (October 31, 2004-\$2,300 million, January 31, 2004-\$2,270 million) of trust capital securities previously included in Non-controlling interest in subsidiaries. Dividends and yield distributions on these instruments have been reclassified to Interest expense in our Consolidated statement of income.

For the quarter ended January 31, 2005, this reclassification increased Interest expense by $\$ 28$ million (quarter ended October 31 2004 - $\$ 42$ million, quarter ended January 31, 2004-\$42 million), decreased Non-controlling interest in net income of subsidiaries by $\$ 25$ million (quarter ended October 31, 2004-\$38 million, quarter ended January 31, 2004-\$38 million), and decreased Preferred share dividends by $\$ 3$ million (quarter ended October 31, 2004 - $\$ 4$ million, quarter ended January 31, 2004 - $\$ 4$ million). Net income available to common shareholders and earnings per share were not impacted by these reclassifications. These instruments continue to qualify as tier 1 capital pursuant to an OSFI advisory which grandfathers such treatment for existing instruments.

## Non-GAAP financial measures

Management measures and evaluates the performance of our consolidated operations and each of our segments based on a number of different measures, including net income, and non-GAAP measures including segment return on equity (ROE), return on risk capital (RORC) and economic profit.

Readers are cautioned that non-GAAP financial measures do not have any standardized meaning prescribed by GAAP and therefore may not be comparable to similar measures presented by othe companies. Further explanations of non-GAAP financial measures are provided in the Glossary on page 2.

## Non-GAAP Financial Measures

Cash basis measures
Cash basis measures such as cash net income, cash diluted EPS and cash ROE are calculated by adding back to net income the after-tax amount of amortization of goodwill and other intangibles as well as, other non-cash charges such as depreciation. These non-cash charges do not deplete our cash reserves. We believe these measures provide additional information on our ability to meet our fixed charges and present them solely as supplemental measures.

## Capital ratios

Capital ratios that are filed with the regulators are calculated in accordance with OSFI regulations based on Canadian GAAP financial information

## Risk capital

Risk capital includes credit, market (trading and non-trading), insurance-specific, operational, business and fixed assets risk capital.

## Return on risk capital (RORC)

Net income available to common shareholders divided by average allocated risk capital for the period.

Allocated common equity
Allocated common equity includes risk capital plus the net amounts of goodwill and intangibles capital
Return on equity (ROE)
average allocated common equity for the period. Corporate Support also includes average unallocated common equity.

Goodwill and intangibles
Represents our net investment in goodwill and intangibles
Unallocated common equity
Unallocated common equity represents common equity in excess of allocated common equity and is reported in the Corporate Support segment.

## Capital charge

Calculated by multiplying the cost of equity by the amount of average common equity. The cost of equity is a proxy for the after-tax return required by shareholders for the use of their capital.

Economic Profit
Economic profit is net income available to common shareholders excluding the after-tax impact of specified items and amortization of goodwill and intangibles, less a charge for common equity.

## Calculations

Average balances (assets, loans and acceptance, and deposits)
Calculated using methods intended to approximate the average of the daily balances for the period

## Average common equity

Calculated as the average of the month-end common equity balances for the period. For the operating segments, calculated using methods intended to approximate the average of the daily allocated common equity balances for the period.

Average risk capital
Calculated using methods intended to approximate the average of the daily risk capital balances for the period.

## Average earning assets

Calculated using methods intended to approximate the average of the daily earning asset balances for the period. Earning
assets include deposits with other banks, securities, assets purchased under reverse repurchase agreements and securities borrowed and loans.

Market capitalization
End of period shares outstanding multiplied by the closing share price

Net interest margin
Net interest income divided by average assets, or by average earning assets.

Net write offs
Gross write offs less recoveries of amounts previously written off.

## Ratios

Efficiency ratio
Non-interest expenses as a percentage of total revenues.

Return on assets
Net income divided by average assets.
Return on equity (ROE)
Net income available to common shareholders divided by average common equity for the period.

| FINANCIAL HIGHLIGHTS (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED INCOME STATEMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenues | 4,828 | 4,600 | 4,530 | 4,508 | 4,317 | 4,313 | 4,416 | 4,124 | 4,405 | 17,955 | 17,258 | 17,092 | 15,876 |
| Provision for credit losses (PCL) | (108) | (97) | (125) | (149) | 25 | (140) | (170) | (211) | (200) | (346) | (721) | $(1,065)$ | $(1,119)$ |
| Insurance policyholder benefits, claims and acquisition expense | (582) | (589) | (575) | (508) | (452) | (513) | (424) | (351) | (408) | $(2,124)$ | $(1,696)$ | $(1,535)$ | $(1,344)$ |
| Non-interest expense (NIE) ${ }^{1}$ | $(2,707)$ | $(2,812)$ | $(2,743)$ | $(2,747)$ | $(2,807)$ | $(2,624)$ | $(2,615)$ | $(2,560)$ | $(2,610)$ | $(11,109)$ | $(10,409)$ | $(10,420)$ | $(9,717)$ |
| Net income | 979 | 514 | 743 | 760 | 786 | 742 | 779 | 683 | 764 | 2,803 | 2,968 | 2,702 | 2,307 |
| Net income available to common shareholders | 971 | 507 | 734 | 752 | 779 | 735 | 771 | 675 | 756 | 2,772 | 2,937 | 2,664 | 2,276 |
| PROFITABILITY MEASURES |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings per share (EPS) -basic | \$1.52 | \$0.79 | \$1.14 | \$1.16 | \$1.20 | \$1.12 | \$1.17 | \$1.01 | \$1.14 | \$4.29 | \$4.44 | \$3.96 | \$3.55 |
| -diluted | \$1.50 | \$0.78 | \$1.12 | \$1.14 | \$1.18 | \$1.11 | \$1.16 | \$1.00 | \$1.12 | \$4.23 | \$4.39 | \$3.93 | \$3.52 |
| Return on equity (ROE) | 21.9\% | 11.3\% | 16.1\% | 16.8\% | 17.8\% | 16.5\% | 17.5\% | 15.7\% | 17.1\% | 15.6\% | 16.7\% | 15.8\% | 16.4\% |
| Return on risk capital (RORC) | 34.6\% | 17.6\% | 25.4\% | 27.3\% | 28.3\% | 26.5\% | 27.9\% | 24.9\% | 26.9\% | 24.6\% | 26.5\% | 23.3\% | 21.3\% |
| Return on assets | 0.88\% | 0.47\% | 0.68\% | 0.72\% | 0.75\% | 0.74\% | 0.78\% | 0.71\% | 0.77\% | 0.65\% | 0.75\% | 0.74\% | 0.71\% |
| Return on risk adjusted assets | 2.07\% | 1.12\% | 1.62\% | 1.72\% | 1.79\% | 1.76\% | 1.82\% | 1.69\% | 1.81\% | 1.56\% | 1.77\% | 1.61\% | 1.39\% |
| Efficiency ratio | 56.1\% | 61.1\% | 60.6\% | 60.9\% | 65.0\% | 60.8\% | 59.2\% | 62.1\% | 59.3\% | 61.9\% | 60.3\% | 61.0\% | 61.2\% |
| SELECTED BALANCE SHEET INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average loans and acceptances | 181,456 | 178,802 | 178,354 | 172,601 | 169,168 | 170,321 | 168,402 | 170,155 | 171,655 | 174,583 | 169,476 | 171,197 | 168,128 |
| Total assets | 428,230 | 429,196 | 428,680 | 425,690 | 417,756 | 403,033 | 403,979 | 392,088 | 389,804 | 429,196 | 403,033 | 376,956 | 359,260 |
| Average assets | 441,100 | 434,100 | 433,800 | 429,900 | 419,200 | 399,100 | 397,000 | 395,800 | 393,600 | 429,200 | 396,400 | 367,300 | 327,100 |
| Deposits | 280,020 | 270,959 | 277,492 | 271,585 | 265,167 | 259,145 | 256,451 | 251,155 | 248,164 | 270,959 | 259,145 | 243,476 | 233,447 |
| Common equity | 18,121 | 17,372 | 18,192 | 18,324 | 17,639 | 17,543 | 17,705 | 17,575 | 17,743 | 17,372 | 17,543 | 17,238 | 16,141 |
| Average common equity | 17,600 | 17,900 | 18,200 | 18,150 | 17,400 | 17,600 | 17,500 | 17,650 | 17,500 | 17,800 | 17,550 | 16,800 | 13,800 |
| Average risk capital | 11,150 | 11,450 | 11,500 | 11,200 | 10,950 | 11,000 | 11,000 | 11,100 | 11,150 | 11,300 | 11,050 | 11,450 | 10,700 |
| KEY RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted EPS growth ${ }^{2}$ | 27.1 \% | (29.7)\% | (3.4)\% | 14.0 \% | 5.4 \% | 16.8 \% | 17.2 \% | 4.2 \% | 8.7 \% | (3.6)\% | 11.7 \% | 11.6 \% | 0.3 \% |
| Revenue growth ${ }^{2}$ | 11.8 \% | 6.7 \% | 2.6 \% | $9.3 \%$ | (2.0)\% | 2.0 \% | 4.9 \% | (4.9)\% | 2.0 \% | 4.0 \% | $1.0 \%$ | 7.7 \% | 25.0 \% |
| NIE growth ${ }^{2}$ | (3.6)\% | 7.2 \% | 4.9 \% | $7.3 \%$ | 7.5 \% | (0.4)\% | $2.7 \%$ | (0.9)\% | (1.7)\% | $6.7 \%$ | (0.1)\% | 7.2 \% | 28.2 \% |
| Specific PCL to average loans and acceptances ${ }^{3}$ | 0.11\% | 0.27\% | 0.28\% | 0.35\% | 0.29\% | 0.33\% | 0.40\% | 0.51\% | 0.46\% | 0.30\% | 0.43\% | 0.62\% | 0.62\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL MEASURES ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 Capital ratio | 9.2\% | 8.9\% | 9.1\% | 9.3\% | 9.3\% | 9.7\% | 9.6\% | 9.6\% | 9.4\% | 8.9\% | 9.7\% | 9.3\% | 8.7\% |
| Total Capital ratio | 12.7\% | 12.4\% | 12.7\% | 12.9\% | 12.9\% | 12.8\% | 12.7\% | 12.8\% | 12.7\% | 12.4\% | 12.8\% | 12.7\% | 11.8\% |
| Common equity to risk-weighted assets | 9.7\% | 9.5\% | 9.9\% | 10.2\% | 10.1\% | 10.5\% | 10.4\% | 10.6\% | 10.6\% | 9.5\% | 10.5\% | 10.4\% | 9.4\% |
| Risk-adjusted assets (\$ billions) | 187.3 | 183.4 | 183.0 | 179.5 | 174.4 | 166.9 | 169.8 | 165.7 | 167.6 | 183.4 | 166.9 | 165.6 | 171.0 |

${ }^{1}$ Q1/04 non-interest expense includes Cooperative Centrale Raiffeisen-Boerenleen Bank, B.A (Rabobank) settlement costs net of reduction in compensation expense
Growth ratios are calculated based on the same period a year ago.
${ }^{T}$ This ratio is $0.23 \%$, excluding the transfer related to the alignment of the treatment of allowances for credit losses. A $\$ 52$ million transfer of the allocated specific allowance to the allocated general allowance during the quarter decreased this ratio by . $12 \%$.
${ }^{4}$ Calculated using guidelines issued by Office of the Superintendent of Financial Institutions Canada (OSFI).

| FINANCIAL HIGHLIGHTS continued $(\mathrm{CS}$ мM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SHARE INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} \text { Shares outstanding (000s) } & - \text { end of period }{ }^{1} \\ & - \text { average (basic) } \\ & - \text { average (diluted) }\end{aligned}$ | 644,824 | 644,748 | 649,066 | 653,280 | 655,963 | 656,021 | 658,612 | 662,427 | 666,439 | 644,748 | 656,021 | 665,257 | 674,021 |
|  | 638,681 | 642,117 | 646,019 | 648,676 | 650,044 | 656,952 | 660,810 | 664,634 | 666,006 | 646,732 | 662,080 | 672,571 | 641,516 |
|  | 649,118 | 650,805 | 654,275 | 657,520 | 658,738 | 663,841 | 667,543 | 671,398 | 673,400 | 655,508 | 669,016 | 678,120 | 647,216 |
| Shares repurchased - (000s)$-(\$ \mathrm{MM})$ | 1,005 | 4,743 | 4,566 | 3,780 | 1,512 | 3,569 | 5,011 | 5,074 | 885 | 14,601 | 14,539 | 14,293 | 10,927 |
|  | 64 | 289 | 272 | 237 | 94 | 214 | 296 | 293 | 49 | 892 | 852 | 764 | 509 |
| Book value per share | \$28.33 | \$27.15 | \$28.23 | \$28.23 | \$27.18 | \$26.74 | \$26.88 | \$26.53 | \$26.62 | \$27.15 | \$26.74 | \$25.91 | \$23.95 |
| $\begin{aligned} \text { Common share price } & - \text { High (intraday) } \\ & - \text { Low (intraday) } \\ & - \text { Close }\end{aligned}$ | \$64.40 | \$63.77 | \$61.88 | \$65.64 | \$65.90 | \$65.00 | \$61.64 | \$59.91 | \$59.86 | \$65.90 | \$65.00 | \$58.89 | \$53.25 |
|  | \$60.90 | \$58.94 | \$58.04 | \$60.56 | \$60.26 | \$57.50 | \$56.75 | \$53.26 | \$53.91 | \$58.04 | \$53.26 | \$45.05 | \$41.60 |
|  | \$63.10 | \$63.40 | \$61.50 | \$60.95 | \$63.19 | \$63.48 | \$58.90 | \$59.80 | \$55.30 | \$63.40 | \$63.48 | \$54.41 | \$46.80 |
| Market capitalization (\$ MM) | 40,688 | 40,877 | 39,918 | 39,817 | 41,450 | 41,644 | 38,792 | 39,613 | 36,854 | 40,877 | 41,644 | 36,197 | 31,544 |
| P/E ratio (4-quarters trailing earnings) ${ }^{2}$ | 13.8 | 14.5 | 13.2 | 13.7 | 14.2 | 14.0 | 14.0 | 13.9 | 14.2 | 14.7 | 13.5 | 13.2 | 13.5 |
| Market price/book value | 223\% | 234\% | 218\% | 216\% | 233\% | 237\% | 219\% | 225\% | 208\% | 234\% | 237\% | 210\% | 195\% |
| DIVIDEND INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends per share | \$0.55 | \$0.52 | \$0.52 | \$0.52 | \$0.46 | \$0.46 | \$0.43 | \$0.43 | \$0.40 | \$2.02 | \$1.72 | \$1.52 | \$1.38 |
| Dividend yield | 3.5\% | 3.4\% | 3.5\% | 3.3\% | 2.9\% | 3.0\% | 2.9\% | 3.0\% | 2.8\% | 3.3\% | 2.9\% | 2.9\% | 2.9\% |
| Dividend payout ratio | 36\% | 66\% | 46\% | 45\% | 38\% | 41\% | 37\% | 42\% | 35\% | 47\% | 39\% | 38\% | 39\% |
| Common dividends (\$ MM) | 352 | 333 | 336 | 336 | 298 | 301 | 284 | 285 | 267 | 1,303 | 1,137 | 1,022 | 897 |
| Preferred dividends (\$ MM) | 8 | 7 | 9 | 8 | 7 | 7 | 8 | 8 | 8 | 31 | 31 | 38 | 31 |
| OTHER INFORMATION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of Full Time Employees |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada | 46,880 | 46,386 | 47,313 | 44,829 | 45,022 | 44,950 | 45,361 | 44,821 | 44,880 | 46,386 | 44,950 | 44,639 | 44,384 |
| US | 11,049 | 12,377 | 12,416 | 12,248 | 11,964 | 12,159 | 11,512 | 11,028 | 11,124 | 12,377 | 12,159 | 11,104 | 9,508 |
| Other | 3,986 | 3,803 | 3,777 | 3,698 | 3,687 | 3,703 | 3,748 | 3,726 | 3,766 | 3,803 | 3,703 | 3,806 | 3,676 |
| Total | 61,915 | 62,566 | 63,506 | 60,775 | 60,673 | 60,812 | 60,621 | 59,575 | 59,770 | 62,566 | 60,812 | 59,549 | 57,568 |

[^0]| INCOME STATEMENT ${ }^{1}$ (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | 3,853 | 3,615 | 3,493 | 3,312 | 3,424 | 3,402 | 3,548 | 3,441 | 3,630 | 13,844 | 14,021 | 14,450 | 17,101 |
| Interest expense | $(2,114)$ | $(1,910)$ | $(1,807)$ | $(1,735)$ | $(1,797)$ | $(1,825)$ | $(1,921)$ | $(1,850)$ | $(1,967)$ | $(7,249)$ | $(7,563)$ | $(7,677)$ | $(10,990)$ |
| Total | 1,739 | 1,705 | 1,686 | 1,577 | 1,627 | 1,577 | 1,627 | 1,591 | 1,663 | 6,595 | 6,458 | 6,773 | 6,111 |
| Non-interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts | 207 | 204 | 200 | 208 | 200 | 211 | 215 | 206 | 223 | 812 | 855 | 847 | 722 |
| Other payment services | 70 | 72 | 71 | 70 | 64 | 69 | 68 | 65 | 65 | 277 | 267 | 241 | 198 |
| Service charges | 277 | 276 | 271 | 278 | 264 | 280 | 283 | 271 | 288 | 1,089 | 1,122 | 1,088 | 920 |
| Insurance premiums, investment and fee income | 788 | 790 | 792 | 675 | 613 | 676 | 595 | 511 | 574 | 2,870 | 2,356 | 2,043 | 1,824 |
| Underwriting and other advisory fees | 276 | 217 | 214 | 275 | 212 | 244 | 234 | 173 | 162 | 918 | 813 | 755 | 573 |
| Securities brokerage commissions | 282 | 260 | 262 | 320 | 324 | 265 | 277 | 234 | 255 | 1,166 | 1,031 | 1,187 | 1,000 |
| Trading revenues | 428 | 309 | 331 | 392 | 426 | 408 | 517 | 460 | 523 | 1,458 | 1,908 | 1,689 | 1,770 |
| Investment management and custodial fees | 291 | 265 | 287 | 298 | 276 | 286 | 267 | 270 | 275 | 1,126 | 1,098 | 1,153 | 1,074 |
| Mutual fund revenues | 225 | 218 | 216 | 214 | 202 | 175 | 168 | 161 | 169 | 850 | 673 | 723 | 692 |
| Card service revenues | 142 | 155 | 150 | 124 | 126 | 144 | 137 | 113 | 124 | 555 | 518 | 496 | 458 |
| Foreign exchange revenues, other than trading | 92 | 74 | 72 | 112 | 73 | 75 | 75 | 63 | 66 | 331 | 279 | 276 | 303 |
| Credit fees | 52 | 50 | 51 | 48 | 49 | 43 | 58 | 63 | 63 | 198 | 227 | 223 | 237 |
| Securitization revenues | 86 | 54 | 24 | 59 | 63 | 60 | 30 | 41 | 34 | 200 | 165 | 174 | 123 |
| Gain (loss) on sale of investment account securities | 21 | (26) | 31 | 14 | 4 | 11 | (13) | 47 | (14) | 23 | 31 | (111) | (130) |
| Gain (loss) from divestitures and disposal of premises and equip ${ }^{2}$ | - | - | - | - | - | - | - | - | - | - | - | - | 445 |
| Mortgage banking revenues ${ }^{3}$ | 47 | 14 | (3) | 46 | 2 | (12) | 63 | 78 | 69 | 59 | 198 | 222 | 206 |
| Other ${ }^{4}$ | 82 | 239 | 146 | 76 | 56 | 81 | 98 | 48 | 154 | 517 | 381 | 401 | 270 |
| Total | 3,089 | 2,895 | 2,844 | 2,931 | 2,690 | 2,736 | 2,789 | 2,533 | 2,742 | 11,360 | 10,800 | 10,319 | 9,765 |
| Total revenues | 4,828 | 4,600 | 4,530 | 4,508 | 4,317 | 4,313 | 4,416 | 4,124 | 4,405 | 17,955 | 17,258 | 17,092 | 15,876 |
| Provision for credit losses (PCL) | (108) | (97) | (125) | (149) | 25 | (140) | (170) | (211) | (200) | (346) | (721) | $(1,065)$ | $(1,119)$ |
| Insurance policyholder benefits, claims and acquisition expense | (582) | (589) | (575) | (508) | (452) | (513) | (424) | (351) | (408) | $(2,124)$ | $(1,696)$ | $(1,535)$ | $(1,344)$ |
| Non-interest expense ${ }^{5}$ | $(2,707)$ | $(2,812)$ | $(2,743)$ | $(2,747)$ | $(2,807)$ | $(2,624)$ | $(2,615)$ | $(2,560)$ | $(2,610)$ | $(11,109)$ | $(10,409)$ | $(10,420)$ | $(9,717)$ |
| Business realignment charges | (2) | (192) | - | - | - | - | - | - | - | (192) | - | - |  |
| Goodwill impairment | - | (130) | - | - | - | - | - | - | - | (130) | - | - | (38) |
| Income taxes | (442) | (255) | (340) | (344) | (293) | (295) | (423) | (314) | (420) | $(1,232)$ | $(1,452)$ | $(1,365)$ | $(1,340)$ |
| Non-controlling interest | (8) | (11) | (4) | - | (4) | 1 | (5) | (5) | (3) | (19) | (12) | (5) | (11) |
| Net income | 979 | 514 | 743 | 760 | 786 | 742 | 779 | 683 | 764 | 2,803 | 2,968 | 2,702 | 2,307 |
| Preferred dividends | (8) | (7) | (9) | (8) | (7) | (7) | (8) | (8) | (8) | (31) | (31) | (38) | (31) |
| Net income available to common shareholders | 971 | 507 | 734 | 752 | 779 | 735 | 771 | 675 | 756 | 2,772 | 2,937 | 2,664 | 2,276 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues from Trading Activities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Trading revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 78 | 131 | 86 | 81 | 92 | 49 | 8 | 21 | 31 | 390 | 109 | 128 | (68) |
| Non-interest income | 428 | 309 | 331 | 392 | 426 | 408 | 517 | 460 | 523 | 1,458 | 1,908 | 1,689 | 1,770 |
| Total | 506 | 440 | 417 | 473 | 518 | 457 | 525 | 481 | 554 | 1,848 | 2,017 | 1,817 | 1,702 |
| Trading revenues by product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity | 141 | 154 | 93 | 153 | 133 | 140 | 120 | 114 | 167 | 533 | 541 | 657 | 607 |
| Fixed income and money markets | 273 | 228 | 257 | 241 | 311 | 252 | 336 | 280 | 307 | 1,037 | 1,175 | 896 | 753 |
| Foreign exchange contracts ${ }^{6}$ | 92 | 58 | 67 | 79 | 74 | 65 | 69 | 87 | 80 | 278 | 301 | 264 | 342 |
| Total | 506 | 440 | 417 | 473 | 518 | 457 | 525 | 481 | 554 | 1,848 | 2,017 | 1,817 | 1,702 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Key Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income as \% of average assets | 1.56\% | 1.56\% | 1.55\% | 1.49\% | 1.54\% | 1.57\% | 1.63\% | 1.65\% | 1.68\% | 1.54\% | 1.63\% | 1.84\% | 1.87\% |
| Net interest income as \% of average earning assets | 1.85\% | 1.85\% | 1.81\% | 1.78\% | 1.84\% | 1.85\% | 1.94\% | 1.98\% | 1.98\% | 1.82\% | 1.95\% | 2.19\% | 2.18\% |
| Non-interest income as a \% of total revenues | 64.0\% | 62.9\% | 62.8\% | 65.0\% | 62.3\% | 63.4\% | 63.2\% | 61.4\% | 62.2\% | 63.3\% | 62.6\% | 60.4\% | 61.5\% |
| Effective tax rate | 30.9\% | 32.7\% | 31.3\% | 31.2\% | 27.1\% | 28.5\% | 35.0\% | 31.3\% | 35.4\% | 30.4\% | 32.8\% | 33.5\% | 36.6\% |

${ }^{1}$ As a result of adopting CICA standards on Business Combinations and Goodwill and Other Intangible Assets, net income, diluted EPS and ROE exclude goodwill amortization effective 2002.
${ }^{2}$ In 2001, we sold RT Capital Management for a gain of $\$ 313$ million ( $\$ 251$ million after tax). Includes gain of $\$ 27$ million in Q2/04 on the sale of our ownership interest
in an office complex.
${ }^{3}$ Associated with mortgages originated with the intent to sell. This relates to mortgage operations in U.S. Q2/03 includes an $\$ 18$ million amount due to a one-time difference in the timing of
recognition of mortgage commitments in RBC Mortgage.
Includes net gains (losses) on credit derivatives of $\$ 29$ million in Q1/03, (\$51 million) in Q3/02 and $\$ 84$ million in Q2/02.
${ }^{5}$ Q1/04 non-interest expense includes Rabobank settlement costs.
${ }^{6}$ Includes commodity and precious metals.

| NON -INTEREST EXPENSE (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Human resources |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries | 838 | 859 | 833 | 824 | 827 | 800 | 814 | 810 | 858 | 3,343 | 3,282 | 3,224 | 2,770 |
| Variable compensation | 579 | 555 | 566 | 606 | 546 | 529 | 565 | 479 | 511 | 2,273 | 2,084 | 2,095 | 2,056 |
| Acquisition retention compensation | 5 | 5 | 9 | 9 | 13 | 21 | 15 | 18 | 30 | 36 | 84 | 158 | 176 |
| Benefits ${ }^{1}$ | 291 | 291 | 282 | 273 | 274 | 227 | 224 | 242 | 232 | 1,120 | 925 | 783 | 698 |
| Stock compensation ${ }^{2}$ | 18 | 25 | 24 | 17 | 16 | 26 | 12 | 25 | 10 | 82 | 73 | 55 | 23 |
| Total Human resources | 1,731 | 1,735 | 1,714 | 1,729 | 1,676 | 1,603 | 1,630 | 1,574 | 1,641 | 6,854 | 6,448 | 6,315 | 5,723 |
| Occupancy |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Premises rent | 90 | 96 | 105 | 97 | 91 | 85 | 96 | 93 | 96 | 389 | 370 | 395 | 356 |
| Premises repairs and maintenance | 52 | 62 | 56 | 50 | 50 | 51 | 48 | 44 | 49 | 218 | 192 | 177 | 184 |
| Depreciation | 23 | 24 | 23 | 23 | 23 | 23 | 23 | 24 | 25 | 93 | 95 | 103 | 91 |
| Property taxes | 20 | 25 | 23 | 19 | 17 | 20 | 26 | 20 | 16 | 84 | 82 | 84 | 73 |
| Total Occupancy | 185 | 207 | 207 | 189 | 181 | 179 | 193 | 181 | 186 | 784 | 739 | 759 | 704 |
| Equipment |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Depreciation | 82 | 80 | 79 | 69 | 75 | 76 | 75 | 76 | 76 | 303 | 303 | 304 | 298 |
| Computer rental and maintenance | 138 | 154 | 142 | 140 | 131 | 137 | 129 | 129 | 125 | 567 | 520 | 522 | 457 |
| Office equipment rental and maintenance | 13 | 16 | 14 | 19 | 15 | 21 | 17 | 21 | 19 | 64 | 78 | 67 | 52 |
| Total Equipment | 233 | 250 | 235 | 228 | 221 | 234 | 221 | 226 | 220 | 934 | 901 | 893 | 807 |
| Communications |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Telecommunications | 57 | 61 | 61 | 63 | 68 | 77 | 75 | 76 | 75 | 253 | 303 | 328 | 277 |
| Postage and courier | 26 | 26 | 27 | 31 | 21 | 24 | 30 | 29 | 30 | 105 | 113 | 121 | 108 |
| Marketing and public relations | 52 | 78 | 62 | 58 | 40 | 62 | 48 | 57 | 45 | 238 | 212 | 211 | 180 |
| Stationery and printing | 23 | 26 | 27 | 28 | 24 | 28 | 25 | 28 | 23 | 105 | 104 | 108 | 108 |
| Total Communications | 158 | 191 | 177 | 180 | 153 | 191 | 178 | 190 | 173 | 701 | 732 | 768 | 673 |
| Professional fees | 116 | 151 | 121 | 124 | 97 | 133 | 112 | 104 | 111 | 493 | 460 | 416 | 409 |
| Outsourced item processing | 72 | 72 | 74 | 79 | 69 | 73 | 69 | 76 | 74 | 294 | 292 | 306 | 303 |
| Amortization of goodwill and other intangibles ${ }^{3}$ | 16 | 16 | 16 | 21 | 16 | 16 | 16 | 20 | 19 | 69 | 71 | 72 | 246 |
| Other |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Business and capital taxes | 43 | 42 | 40 | 39 | 34 | 36 | 45 | 31 | 32 | 155 | 144 | 129 | 171 |
| Travel and relocation | 31 | 40 | 38 | 36 | 30 | 38 | 35 | 33 | 34 | 144 | 140 | 144 | 121 |
| Employee training | 8 | 13 | 9 | 10 | 7 | 10 | 9 | 12 | 8 | 39 | 39 | 46 | 43 |
| Donations | 11 | 13 | 9 | 8 | 12 | 9 | 9 | 9 | 11 | 42 | 38 | 41 | 35 |
| Other ${ }^{4}$ | 103 | 82 | 103 | 104 | 311 | 102 | 98 | 104 | 101 | 600 | 405 | 531 | 482 |
| Total Other | 196 | 190 | 199 | 197 | 394 | 195 | 196 | 189 | 186 | 980 | 766 | 891 | 852 |
| Total non-interest expense | 2,707 | 2,812 | 2,743 | 2,747 | 2,807 | 2,624 | 2,615 | 2,560 | 2,610 | 11,109 | 10,409 | 10,420 | 9,717 |

${ }^{1}$ Includes pension expense of $\$ 89$ million in Q1/05 ( $\$ 78$ million in Q4/04, and $\$ 85$ million in Q1/04).
${ }^{2}$ Stock compensation includes the cost of stock options, stock appreciation rights, and performance deferred shares.
${ }^{3}$ As a result of adopting CICA standards on Business Combinations and Goodwill and Other Intangible Assets, effective 2002, goodwill is no longer amortized as impairment testing takes place on an annual basis. In 2001, includes $\$ 210$ million of goodwill amortization.
${ }^{4}$ In Q2/04, includes a $\$ 33$ million valuation allowance against certain mortgage loans, and a $\$ 29$ million goods and services tax recovery. In Q1/04, includes costs of Rabobank settlement, net of compensation and tax expenses which were recorded in variable compensation

| OTHER EARNINGS MEASURES |
| :--- |
| (CS MM) |

## ash Basis Measures

Net income
After-tax effect of goodwill and other valuation intangible expenses Cash Net income

Cash Diluted EPS
Cash ROE


| Economic Profit ${ }^{1}$ |
| :--- |
| Net income $^{\text {After-tax effect of goodwill and other valuation intangible expenses }}{ }^{2}$ |
| Specified items $^{3}$ |
| Capital charge $^{4}$ |
| Economic Profit |


| 979 | 514 | 743 | 760 | 786 | 742 | 779 | 683 | 764 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 14 | 145 | 15 | 18 | 13 | 13 | 13 | 16 | 17 |
| - | - | - | - | - | - |  |  |  |
| $(452)$ | $(457)$ | $(466)$ | $(454)$ | $(444)$ | $(452)$ | $(449)$ | $(439)$ | $(515)$ |
| 541 | 202 | 292 | 324 | 355 | 303 | 343 | 260 | 266 |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 2,803 | 2,968 | 2,702 | 2,307 |
| 191 | 59 | 64 | 282 |
| - | - | - | $(230)$ |
| $(1,821)$ | $(1,855)$ | $(2,054)$ | $(1,820)$ |
| 1,173 | 1,172 | 712 | 539 |

## Specified Items

In 2001, we had some specified items which, together with their impact on net income, EPS and Income taxes, are shown below.

## After-tax amount C\$MM

Reported
Canadian Personal and Business
Gain on sale of Group Retirement Services
Gain on sale of RT Capital Management
Gain on formation of Moneris Joint Venture
Deferred tax adjustments
US\&I Personal and Business
U.S. retail bank restructuring costs

Global Capital Markets
Deferred tax adjustments
Corporate Support
Deferred tax adjustments
Tax impact of above (excl. deferred tax adj.)
Excluding specified items

|  | $\begin{gathered} \text { EPS } \\ \text { Diluted } \end{gathered}$ |  | Income taxes |
| :---: | :---: | :---: | :---: |
| 2,411 | \$ | 3.52 | 1,340 |
| (15) |  | (0.02) |  |
| (251) |  | (0.39) |  |
| (77) |  | (0.12) |  |
| 19 |  | 0.03 | (36) |
| 57 |  | 0.09 |  |
| 28 |  | 0.04 | (28) |
| 9 |  | 0.01 | (11) |
|  |  |  | (49) |
| 2,181 | \$ | 3.16 | 1,216 |

${ }^{1}$ Economic profit is defined in the Notes to Users on Page 1.
Includes $\$ 130$ million RBC Mortgage goodwill impairment charge in Q4/04
${ }^{3}$ Specified items in 2001 are detailed above.
Capital charge is defined in the Glossary

| Canadian Personal and Business (C\$ мм) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 1,286 | 1,243 | 1,221 | 1,197 | 1,209 | 1,195 | 1,240 | 1,154 | 1,195 | 4,870 | 4,784 | 4,814 | 5,084 |
| Non-interest income | 1,708 | 1,662 | 1,669 | 1,553 | 1,469 | 1,534 | 1,420 | 1,256 | 1,363 | 6,353 | 5,573 | 5,316 | 5,393 |
| Total revenues | 2,994 | 2,905 | 2,890 | 2,750 | 2,678 | 2,729 | 2,660 | 2,410 | 2,558 | 11,223 | 10,357 | 10,130 | 10,477 |
| Provision for credit losses (PCL) | (103) | (114) | (108) | (141) | (47) | (108) | (117) | (139) | (118) | (410) | (482) | (541) | (703) |
| Insurance policyholder benefits, claims and acquisition expense | (582) | (589) | (575) | (508) | (452) | (513) | (424) | (351) | (408) | $(2,124)$ | $(1,696)$ | $(1,535)$ | $(1,344)$ |
| Non-interest expense (NIE) | $(1,415)$ | $(1,488)$ | $(1,436)$ | $(1,361)$ | $(1,345)$ | $(1,344)$ | $(1,372)$ | $(1,330)$ | $(1,333)$ | $(5,630)$ | $(5,379)$ | $(5,391)$ | $(5,375)$ |
| Business realignment charges |  | (63) | - | - | - | - | - | - | - | (63) | - | - | ) |
| Goodwill impairment |  |  | - |  |  |  |  |  | - | - | - | - | (38) |
| Other ${ }^{1}$ | (291) | (202) | (246) | (237) | (259) | (253) | (259) | (199) | (245) | (944) | (956) | (988) | $(1,128)$ |
| Net income | 603 | 449 | 525 | 503 | 575 | 511 | 488 | 391 | 454 | 2,052 | 1,844 | 1,675 | 1,889 |
| Total Revenue by client |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 2,337 | 2,219 | 2,205 | 2,082 | 2,030 | 1,983 | 1,945 | 1,730 | 1,879 | 8,537 | 7,537 | n/a | n/a |
| Business | 657 | 686 | 684 | 668 | 648 | 746 | 715 | 680 | 680 | 2,687 | 2,820 | $\mathrm{n} / \mathrm{a}$ | n/a |
| Total | 2,994 | 2,905 | 2,890 | 2,750 | 2,678 | 2,729 | 2,660 | 2,410 | 2,558 | 11,223 | 10,357 | n/a | $\mathrm{n} / \mathrm{a}$ |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 40.6\% | 29.2\% | 35.2\% | 36.0\% | 40.2\% | 34.5\% | 33.2\% | 28.2\% | 30.9\% | 35.0\% | 31.9\% | 29.4\% | 29.8\% |
| Return on risk capital (RORC) | 43.4\% | 31.2\% | 37.8\% | 38.7\% | 43.9\% | 37.4\% | 35.8\% | 30.5\% | 33.6\% | 37.8\% | 34.4\% | 31.4\% | 31.9\% |
| Net interest margin (average assets) | 3.20\% | 3.18\% | 3.19\% | 3.32\% | 3.32\% | 3.33\% | 3.56\% | 3.52\% | 3.55\% | 3.25\% | 3.49\% | 3.53\% | 3.72\% |
| Efficiency ratio | 47.3\% | 51.2\% | 49.7\% | 49.5\% | 50.2\% | 49.2\% | 51.6\% | 55.2\% | 52.1\% | 50.2\% | 51.9\% | 53.2\% | 51.3\% |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets | 159,200 | 155,700 | 152,200 | 146,500 | 144,800 | 142,400 | 138,000 | 134,600 | 133,600 | 149,800 | 137,200 | 136,300 | 136,500 |
| Loans and acceptances | 145,500 | 142,400 | 138,400 | 134,700 | 133,500 | 130,500 | 127,700 | 125,500 | 123,900 | 137,100 | 126,900 | 127,200 | 127,600 |
| Personal Secured Loans | 84,200 | 82,300 | 79,100 | 75,700 | 76,300 | 74,400 | 71,500 | 70,500 | 69,400 | 78,300 | 71,500 | 67,100 | 64,600 |
| Personal Unsecured Loans | 29,900 | 29,400 | 28,800 | 28,100 | 27,500 | 27,200 | 26,800 | 26,100 | 26,000 | 28,500 | 26,500 | 26,200 | 30,300 |
| Business Loans (includes government loans and acceptances) | 31,400 | 30,700 | 30,500 | 30,900 | 29,700 | 28,900 | 29,400 | 28,900 | 28,500 | 30,300 | 28,900 | 33,900 | 32,700 |
| Deposits | 139,700 | 136,400 | 135,200 | 132,000 | 131,500 | 129,200 | 127,000 | 124,900 | 124,200 | 133,700 | 126,400 | 122,600 | 118,300 |
| Allocated common equity | 5,850 | 6,200 | 5,850 | 5,700 | 5,700 | 5,850 | 5,800 | 5,650 | 5,800 | 5,700 | 5,750 | 5,650 | 6,300 |
| Risk capital | 5,500 | 5,700 | 5,450 | 5,250 | 5,200 | 5,400 | 5,400 | 5,200 | 5,300 | 5,400 | 5,350 | 5,300 | 5,850 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans/average loans and acceptances | 0.37\% | 0.44\% | 0.48\% | 0.54\% | 0.55\% | 0.57\% | 0.57\% | 0.63\% | 0.64\% | 0.46\% | 0.59\% | 0.68\% | 0.87\% |
| PCL / Average loans and acceptances | 0.28\% | 0.32\% | 0.31\% | 0.43\% | 0.14\% | 0.33\% | 0.36\% | 0.45\% | 0.38\% | 0.30\% | 0.38\% | 0.43\% | 0.55\% |
| Net write-offs / average loans and acceptances | 0.34\% | 0.41\% | 0.40\% | 0.46\% | 0.36\% | 0.43\% | 0.47\% | 0.54\% | 0.37\% | 0.41\% | 0.45\% | 0.54\% | 0.54\% |
| Business information |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earned premiums | 609 | 670 | 656 | 568 | 488 | 580 | 476 | 437 | 472 | 2,382 | 1,965 | 1,767 | 1,548 |
| Gross premiums \& deposits | 836 | 839 | 830 | 791 | 725 | 869 | 725 | 551 | 608 | 3,185 | 2,753 | 2,313 | 2,091 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 603 | 449 | 525 | 503 | 575 | 511 | 488 | 391 | 454 | 2,052 | 1,844 | 1,675 | 1,889 |
| After-tax effect of goodwill and other valuation intangible expenses | 1 | 2 | 2 | 2 | 2 | 3 | 2 | 2 | 1 | 8 | 8 | 7 | 45 |
| Cash Net income | 604 | 451 | 527 | 505 | 577 | 514 | 490 | 393 | 455 | 2,060 | 1,852 | 1,682 | 1,934 |
| Specified items ${ }^{2}$ | - | - | - | - | - | - | - | - | - | - | - | - | (324) |
| Capital charge ${ }^{2}$ | (155) | (159) | (158) | (146) | (151) | (146) | (146) | (141) | (166) | (614) | (599) | (670) | (859) |
| Economic Profit | 449 | 292 | 369 | 359 | 426 | 368 | 344 | 252 | 289 | 1,446 | 1,253 | 1,012 | 751 |

${ }^{1}$ Includes income taxes and non-controlling interest.
${ }^{2}$ Refer to page 7

| US and International Personal and Business (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 277 | 275 | 301 | 270 | 266 | 290 | 300 | 320 | 331 | 1,112 | 1,241 | 1,181 | 709 |
| Non-interest income | 475 | 424 | 427 | 502 | 474 | 432 | 491 | 489 | 516 | 1,827 | 1,928 | 2,070 | 1,391 |
| Total revenues | 752 | 699 | 728 | 772 | 740 | 722 | 791 | 809 | 847 | 2,939 | 3,169 | 3,251 | 2,100 |
| Provision for credit losses (PCL) | (14) | (19) | (22) | (20) | (19) | (23) | (20) | (21) | (14) | (80) | (78) | (84) | (31) |
| Non-interest expense (NIE) | (599) | (656) | (645) | (701) | (634) | (634) | (629) | (653) | (676) | $(2,636)$ | $(2,592)$ | $(2,762)$ | $(2,009)$ |
| Business realignment charges |  | (38) | - | - | - | - | - | - | - | (38) | - | - | - |
| Goodwill impairment | - | (130) |  |  | - | - |  |  | - | (130) | - | - | - |
| Other ${ }^{1}$ | (41) | 11 | (8) | (11) | (25) | (15) | (42) | (42) | (47) | (33) | (146) | (89) | (16) |
| Net income | 98 | (133) | 53 | 40 | 62 | 50 | 100 | 93 | 110 | 22 | 353 | 316 | 44 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 7.24\% | (9.22)\% | 3.23\% | 2.50\% | 4.06\% | 3.18\% | 6.32\% | 5.82\% | 6.58\% | 0.23\% | 5.52\% | 5.46\% | 1.34\% |
| Return on risk capital (RORC) | 19.7\% | (26.5)\% | 9.2\% | 6.6\% | 11.2\% | 10.6\% | 21.6\% | 20.1\% | 22.5\% | 0.6\% | 18.8\% | 14.8\% | 3.2\% |
| Net interest margin (average assets) | 2.73\% | 2.65\% | 2.64\% | 2.63\% | 2.54\% | 2.75\% | 2.83\% | 2.98\% | 2.92\% | 2.62\% | 2.86\% | 2.99\% | 3.30\% |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets | 40,300 | 41,300 | 45,400 | 41,800 | 41,700 | 41,900 | 42,100 | 44,100 | 45,000 | 42,500 | 43,400 | 39,500 | 21,500 |
| Loans and acceptances | 24,700 | 25,000 | 27,000 | 25,200 | 23,200 | 23,500 | 23,700 | 23,900 | 24,600 | 25,200 | 24,000 | 21,700 | 12,200 |
| Deposits | 32,100 | 31,900 | 34,300 | 34,300 | 32,000 | 31,400 | 31,800 | 32,600 | 33,000 | 33,100 | 32,100 | 29,700 | 22,400 |
| Allocated common equity | 5,200 | 5,700 | 6,350 | 6,000 | 5,850 | 5,950 | 6,100 | 6,350 | 6,450 | 6,050 | 6,200 | 5,550 | 2,800 |
| Risk capital | 1,900 | 2,000 | 2,200 | 2,250 | 2,150 | 1,800 | 1,800 | 1,850 | 1,900 | 2,150 | 1,850 | 2,050 | 1,150 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans/average loans and acceptances | 0.70\% | 0.88\% | 0.79\% | 0.94\% | 0.94\% | 0.91\% | 1.03\% | 1.04\% | 0.96\% | 0.87\% | 0.89\% | 1.19\% | 1.63\% |
| PCL / Average loans and acceptances | 0.22\% | 0.30\% | 0.32\% | 0.33\% | 0.33\% | 0.39\% | 0.33\% | 0.35\% | 0.23\% | 0.32\% | 0.32\% | 0.39\% | 0.25\% |
| Net write-offs / average loans and acceptances | 0.19\% | 0.22\% | 0.19\% | 0.28\% | 0.28\% | 0.47\% | 0.23\% | 0.26\% | 0.24\% | 0.24\% | 0.30\% | 0.30\% | 0.31\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 98 | (133) | 53 | 40 | 62 | 50 | 100 | 93 | 110 | 22 | 353 | 316 | 44 |
| After-tax effect of goodwill and other valuation intangible expenses | 11 | 142 | 13 | 17 | 11 | 12 | 9 | 15 | 15 | 183 | 51 | 54 | 163 |
| Cash Net income | 109 | 9 | 66 | 57 | 73 | 62 | 109 | 108 | 125 | 205 | 404 | 370 | 207 |
| Specified items ${ }^{2}$ | - | - | - | - | - | - | - | - | - | - | - | - | 57 |
| Capital charge ${ }^{2}$ | (138) | (154) | (165) | (154) | (155) | (141) | (142) | (149) | (177) | (628) | (609) | (704) | (404) |
| Economic Profit | (29) | (145) | (99) | (97) | (82) | (79) | (33) | (41) | (52) | (423) | (205) | (334) | (140) |

${ }^{1}$ Includes income taxes and non-controlling interest.
${ }^{2}$ Refer to page 7

| Global Capital Markets (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | 209 | 252 | 226 | 192 | 206 | 150 | 133 | 144 | 149 | 876 | 576 | 603 | 491 |
| Non-interest income | 851 | 698 | 695 | 803 | 748 | 740 | 828 | 723 | 844 | 2,944 | 3,135 | 2,935 | 2,967 |
| Total revenues | 1,060 | 950 | 921 | 995 | 954 | 890 | 961 | 867 | 993 | 3,820 | 3,711 | 3,538 | 3,458 |
| Provision for credit losses (PCL) | 2 | 28 | (3) | 2 | 81 | (16) | (40) | (58) | (75) | 108 | (189) | (475) | (405) |
| Non-interest expense (NIE) | (700) | (662) | (664) | (678) | (827) | (627) | (616) | (582) | (617) | $(2,831)$ | $(2,442)$ | $(2,253)$ | $(2,252)$ |
| Business realignment charges |  | (27) | - |  |  |  |  |  |  | (27) |  | - |  |
| Other ${ }^{1}$ | (105) | (81) | (67) | (90) | (31) | (73) | (112) | (93) | (108) | (269) | (386) | (222) | (308) |
| Net income | 257 | 208 | 187 | 229 | 177 | 174 | 193 | 134 | 193 | 801 | 694 | 588 | 493 |
| Total Revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Global Markets | 613 | 532 | 544 | 541 | 555 | 471 | 536 | 512 | 565 | 2,172 | 2,084 | 1,912 | 1,664 |
| Global Investment Banking and Equity Market | 250 | 220 | 205 | 273 | 231 | 238 | 232 | 178 | 198 | 929 | 846 | 1,023 | 1,158 |
| Other | 197 | 198 | 172 | 181 | 168 | 181 | 193 | 177 | 230 | 719 | 781 | 603 | 636 |
| Total | 1,060 | 950 | 921 | 995 | 954 | 890 | 961 | 867 | 993 | 3,820 | 3,711 | 3,538 | 3,458 |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 22.9\% | 18.6\% | 16.2\% | 20.4\% | 16.2\% | 15.0\% | 16.5\% | 11.3\% | 15.8\% | 17.8\% | 14.7\% | 11.8\% | 12.1\% |
| Return on risk capital (RORC) | 31.6\% | 25.2\% | 22.3\% | 28.5\% | 22.0\% | 20.5\% | 22.8\% | 15.3\% | 21.3\% | 24.5\% | 20.0\% | 16.5\% | 15.8\% |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets | 231,400 | 226,800 | 226,000 | 231,900 | 224,200 | 206,600 | 207,500 | 206,900 | 206,100 | 227,200 | 206,700 | 182,100 | 160,400 |
| Loans and acceptances | 64,400 | 68,100 | 67,700 | 62,900 | 63,000 | 65,900 | 65,400 | 69,400 | 74,300 | 65,400 | 68,800 | 64,000 | 62,300 |
| Deposits | 87,700 | 89,900 | 89,800 | 86,000 | 87,700 | 81,700 | 81,200 | 77,600 | 82,800 | 88,400 | 80,800 | 74,200 | 64,500 |
| Allocated common equity | 4,450 | 4,300 | 4,500 | 4,450 | 4,350 | 4,550 | 4,600 | 4,800 | 4,800 | 4,450 | 4,650 | 4,900 | 4,000 |
| Risk capital | 3,200 | 3,250 | 3,300 | 3,250 | 3,200 | 3,300 | 3,300 | 3,550 | 3,550 | 3,250 | 3,450 | 3,500 | 3,050 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross impaired loans/average loans and acceptances | 0.54 \% | 0.60 \% | 0.81 \% | 1.08 \% | 1.34 \% | 1.20 \% | 1.41 \% | 1.61 \% | 1.81 \% | 0.62 \% | 1.15 \% | 1.83 \% | 1.80 \% |
| PCL / Average loans and acceptances | (0.01)\% | (0.16)\% | 0.02 \% | (0.01)\% | (0.51)\% | 0.10 \% | 0.24 \% | 0.34 \% | 0.40 \% | (0.17)\% | 0.27 \% | 0.74 \% | 0.65 \% |
| Net write-offs / average loans and acceptances | (0.05)\% | 0.34 \% | 0.22 \% | 0.70 \% | (0.03)\% | 0.32 \% | 0.45 \% | 0.32 \% | 0.08 \% | 0.31 \% | 0.28 \% | 0.80 \% | 0.38 \% |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 257 | 208 | 187 | 229 | 177 | 174 | 193 | 134 | 193 | 801 | 694 | 588 | 493 |
| After-tax effect of goodwill and other valuation intangible expenses | 1 | - | (1) | 1 | - | - | - | - | - | - | - | 2 | 51 |
| Cash Net income | 258 | 208 | 186 | 230 | 177 | 174 | 193 | 134 | 193 | 801 | 694 | 590 | 544 |
| Specified items ${ }^{2}$ |  | - | - | - | - | - | - | - | - | - | - | - | 28 |
| Capital charge ${ }^{2}$ | (118) | (113) | (118) | (116) | (112) | (135) | (131) | (128) | (152) | (459) | (546) | (637) | (575) |
| Economic Profit | 140 | 95 | 68 | 114 | 65 | 39 | 62 | 6 | 41 | 342 | 148 | (47) | (3) |

${ }^{1}$ Includes income taxes and non-controlling interest.
${ }^{2}$ Refer to page 7

| Corporate Support (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | (33) | (65) | (62) | (82) | (54) | (58) | (46) | (27) | (12) | (263) | (143) | 175 | (173) |
| Non-interest income | 55 | 111 | 53 | 73 | (1) | 30 | 50 | 65 | 19 | 236 | 164 | (2) | 14 |
| Total revenues | 22 | 46 | (9) | (9) | (55) | (28) | 4 | 38 | 7 | (27) | 21 | 173 | (159) |
| Provision for credit losses (PCL) | 7 | 8 | 8 | 10 | 10 | 7 | 7 | 7 | 7 | 36 | 28 | 35 | 20 |
| Non-interest expense (NIE) | 7 | (6) | 2 | (7) | (1) | (19) | 2 | 5 | 16 | (12) | 4 | (14) | (81) |
| Business realignment charges | (2) | (64) | - | - | - | - | - | - | - | (64) | - | - | 0 |
| Other ${ }^{1}$ | (13) | 6 | (23) | (6) | 18 | 47 | (15) | 15 | (23) | (5) | 24 | (71) | 101 |
| Net income | 21 | (10) | (22) | (12) | (28) | 7 | (2) | 65 | 7 | (72) | 77 | 123 | (119) |
| Financial ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on equity (ROE) | 3.8\% | (3.1\%) | (6.1\%) | (2.4\%) | (7.5\%) | 2.1\% | (1.0\%) | 31.2\% | 6.0\% | (4.9\%) | 7.9\% | 17.3\% | (17.2\%) |
| Net interest margin (average assets) | (1.3\%) | (2.5\%) | (2.4\%) | (3.4\%) | (2.5\%) | (2.8\%) | (1.9\%) | (1.1\%) | (0.5\%) | (2.7\%) | (1.6\%) | 1.9\% | (2.0\%) |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets | 10,200 | 10,300 | 10,200 | 9,700 | 8,500 | 8,200 | 9,400 | 10,200 | 8,900 | 9,700 | 9,100 | 9,400 | 8,700 |
| Loans and acceptances | $(2,300)$ | $(2,400)$ | $(2,700)$ | $(2,800)$ | $(2,900)$ | $(2,100)$ | $(1,900)$ | $(2,000)$ | $(2,000)$ | $(2,800)$ | $(2,100)$ | $(1,400)$ | $(1,000)$ |
| Common equity | 2,100 | 1,700 | 1,500 | 2,000 | 1,500 | 1,250 | 1,000 | 850 | 450 | 1,600 | 950 | 700 | 700 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PCL / Average loans and acceptances | 1.23\% | 1.40\% | 1.18\% | 1.41\% | 1.42\% | 1.32\% | 1.46\% | 1.49\% | 1.39\% | 1.28\% | 1.33\% | 2.53\% | 2.00\% |
| Net write-offs / average loans and acceptances | 1.24\% | 1.25\% | 1.19\% | 1.41\% | 1.42\% | 1.48\% | 1.62\% | 1.49\% | 1.26\% | 1.27\% | 1.39\% | 2.31\% | 2.46\% |
| Other earnings measures |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | 21 | (10) | (22) | (12) | (28) | 7 | (2) | 65 | 7 | (72) | 77 | 123 | (119) |
| After-tax effect of goodwill and other valuation intangible expenses | 1 | 1 | 1 | (2) | - | (2) | 2 | (1) | 1 | - | - | 1 | 23 |
| Cash Net income | 22 | (9) | (21) | (14) | (28) | 5 | - | 64 | 8 | (72) | 77 | 124 | (96) |
| Specified items ${ }^{2}$ | - | - | - | - | - | - | - | - | - | - | - | - | 9 |
| Capital charge ${ }^{2}$ | (41) | (31) | (25) | (38) | (26) | (30) | (30) | (21) | (20) | (120) | (101) | (43) | 18 |
| Economic Profit | (19) | (40) | (46) | (52) | (54) | (25) | (30) | 43 | (12) | (192) | (24) | 81 | (69) |

[^1]| BALANCE SHEET (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 4,309 | 3,711 | 6,199 | 4,208 | 4,197 | 2,887 | 2,474 | 2,669 | 3,001 | 3,711 | 2,887 | 2,534 | 1,792 |
| Interest-bearing deposits with banks | 6,814 | 6,267 | 5,339 | 3,311 | 4,809 | 3,126 | 6,266 | 5,173 | 3,321 | 6,267 | 3,126 | 4,125 | 4,452 |
| Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account | 99,248 | 89,322 | 90,902 | 92,006 | 95,009 | 87,532 | 77,622 | 82,271 | 77,906 | 89,322 | 87,532 | 75,601 | 65,492 |
| Investment account | 36,837 | 38,923 | 45,376 | 43,222 | 43,095 | 41,074 | 42,334 | 35,941 | 36,144 | 38,923 | 41,074 | 32,469 | 25,868 |
| Loan substitute | 675 | 701 | 301 | 304 | 312 | 325 | 336 | 382 | 372 | 701 | 325 | 394 | 438 |
| Total Securities | 136,760 | 128,946 | 136,579 | 135,532 | 138,416 | 128,931 | 120,292 | 118,594 | 114,422 | 128,946 | 128,931 | 108,464 | 91,798 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 39,260 | 48,317 | 48,894 | 49,784 | 41,817 | 43,887 | 48,247 | 42,550 | 43,683 | 48,317 | 43,887 | 39,993 | 40,177 |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{1}$ | 84,201 | 84,170 | 82,209 | 80,199 | 78,575 | 78,817 | 77,199 | 74,429 | 73,415 | 84,170 | 78,817 | 72,840 | 67,442 |
| Personal loans | 37,753 | 36,848 | 35,843 | 34,503 | 32,852 | 32,186 | 31,444 | 30,857 | 30,525 | 36,848 | 32,186 | 30,588 | 31,395 |
| Credit card | 6,817 | 6,456 | 6,307 | 5,917 | 5,403 | 4,816 | 5,625 | 5,327 | 5,214 | 6,456 | 4,816 | 4,914 | 4,283 |
| Business and government loans | 49,757 | 47,258 | 50,202 | 50,130 | 50,483 | 49,657 | 53,093 | 54,461 | 56,104 | 47,258 | 49,657 | 59,431 | 65,261 |
| Total loans | 178,528 | 174,732 | 174,561 | 170,749 | 167,313 | 165,476 | 167,361 | 165,074 | 165,258 | 174,732 | 165,476 | 167,773 | 168,381 |
| Allowance for loan losses | $(1,638)$ | $(1,644)$ | $(1,693)$ | $(1,739)$ | $(1,846)$ | $(2,055)$ | $(2,156)$ | $(2,226)$ | $(2,267)$ | $(1,644)$ | $(2,055)$ | $(2,203)$ | $(2,278)$ |
| Total loans, net of allowance for loan losses | 176,890 | 173,088 | 172,868 | 169,010 | 165,467 | 163,421 | 165,205 | 162,848 | 162,991 | 173,088 | 163,421 | 165,570 | 166,103 |
| Customers' liability under acceptances | 5,960 | 6,184 | 6,499 | 6,191 | 5,693 | 5,943 | 6,391 | 7,088 | 7,292 | 6,184 | 5,943 | 8,051 | 9,923 |
| Derivative-related amounts | 36,907 | 38,891 | 30,228 | 34,328 | 38,350 | 35,612 | 34,740 | 36,084 | 36,716 | 38,891 | 35,612 | 30,258 | 27,240 |
| Premises and equipment | 1,784 | 1,756 | 1,758 | 1,775 | 1,753 | 1,670 | 1,576 | 1,583 | 1,627 | 1,756 | 1,670 | 1,653 | 1,602 |
| Goodwill | 4,428 | 4,369 | 4,849 | 4,986 | 4,754 | 4,587 | 4,735 | 4,808 | 5,059 | 4,369 | 4,587 | 5,004 | 4,919 |
| Other intangibles | 524 | 523 | 570 | 594 | 580 | 580 | 624 | 654 | 681 | 523 | 580 | 665 | 619 |
| Other assets | 14,594 | 17,144 | 14,897 | 15,971 | 11,920 | 12,389 | 13,429 | 10,037 | 11,011 | 17,144 | 12,389 | 10,639 | 10,635 |
| Total assets | 428,230 | 429,196 | 428,680 | 425,690 | 417,756 | 403,033 | 403,979 | 392,088 | 389,804 | 429,196 | 403,033 | 376,956 | 359,260 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal | 114,691 | 113,009 | 114,622 | 111,758 | 109,116 | 106,709 | 106,776 | 105,845 | 105,293 | 113,009 | 106,709 | 101,892 | 101,381 |
| Business and government | 138,989 | 132,070 | 132,395 | 131,793 | 130,092 | 129,860 | 123,032 | 122,638 | 114,885 | 132,070 | 129,860 | 119,581 | 107,141 |
| Bank | 26,340 | 25,880 | 30,475 | 28,034 | 25,959 | 22,576 | 26,643 | 22,672 | 27,986 | 25,880 | 22,576 | 22,003 | 24,925 |
| Total deposits | 280,020 | 270,959 | 277,492 | 271,585 | 265,167 | 259,145 | 256,451 | 251,155 | 248,164 | 270,959 | 259,145 | 243,476 | 233,447 |
| Acceptances | 5,960 | 6,184 | 6,499 | 6,191 | 5,693 | 5,943 | 6,391 | 7,088 | 7,292 | 6,184 | 5,943 | 8,051 | 9,923 |
| Obligations related to securities sold short | 28,854 | 25,005 | 24,915 | 20,776 | 25,337 | 22,855 | 21,792 | 22,254 | 19,489 | 25,005 | 22,855 | 19,110 | 16,443 |
| Obligations related to assets sold under repurchase agreements and securities lent | 20,439 | 28,944 | 27,103 | 32,462 | 26,701 | 27,201 | 29,242 | 26,642 | 26,448 | 28,944 | 27,201 | 25,120 | 22,672 |
| Derivative-related amounts | 41,248 | 42,201 | 32,845 | 37,512 | 40,607 | 37,775 | 35,721 | 36,795 | 38,099 | 42,201 | 37,775 | 32,137 | 28,646 |
| Insurance claims and policy benefit liabilities | 7,334 | 6,838 | 6,792 | 5,512 | 5,243 | 5,256 | 5,442 | 3,001 | 3,232 | 6,838 | 5,256 | 2,825 | 2,589 |
| Other liabilities | 15,407 | 20,387 | 23,167 | 21,655 | 20,514 | 17,900 | 21,609 | 18,161 | 19,797 | 20,387 | 17,900 | 19,405 | 19,417 |
| Subordinated debentures | 8,190 | 8,116 | 8,440 | 8,423 | 7,639 | 6,243 | 6,440 | 6,474 | 6,571 | 8,116 | 6,243 | 6,614 | 6,513 |
| Trust capital securities | 1,400 | 2,300 | 2,290 | 2,297 | 2,270 | 2,300 | 2,300 | 1,400 | 1,400 | 2,300 | 2,300 | 1,400 | 1,400 |
| Preferred share liabilities | 300 | 300 | 300 | 300 | 300 | 300 | 300 | 958 | 980 | 300 | 300 | 989 | 1,315 |
| Non-controlling interest in subsidiaries | 125 | 58 | 113 | 121 | 114 | 40 | 45 | 41 | 37 | 58 | 40 | 35 | 45 |
| Shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred shares | 832 | 532 | 532 | 532 | 532 | 532 | 541 | 544 | 552 | 532 | 532 | 556 | 709 |
| Common shares | 7,021 | 6,988 | 7,023 | 7,058 | 7,055 | 7,018 | 7,019 | 7,030 | 7,046 | 6,988 | 7,018 | 6,979 | 6,940 |
| Additional paid-in capital ${ }^{2}$ | 210 | 169 | 167 | 140 | 130 | 85 | 84 | 80 | 81 | 169 | 85 | 78 | 33 |
| Retained earnings | 12,628 | 12,065 | 12,128 | 11,953 | 11,734 | 11,333 | 11,075 | 10,835 | 10,684 | 12,065 | 11,333 | 10,235 | 9,206 |
| Treasury shares | (312) | (294) | (284) | (257) | (431) |  |  | - | - | (294) | - | - | - |
| Foreign currency translation adjustments | $(1,426)$ | $(1,556)$ | (842) | (570) | (849) | (893) | (473) | (370) | (68) | $(1,556)$ | (893) | (54) | (38) |
| Total shareholders' equity | 18,953 | 17,904 | 18,724 | 18,856 | 18,171 | 18,075 | 18,246 | 18,119 | 18,295 | 17,904 | 18,075 | 17,794 | 16,850 |
| Total liabilities and shareholders' equity | 428,230 | 429,196 | 428,680 | 425,690 | 417,756 | 403,033 | 403,979 | 392,088 | 389,804 | 429,196 | 403,033 | 376,956 | 359,260 |

${ }^{1}$ Reflects amounts that have been securitized. Refer to the Loan securitization information on page 14.


| SELECTED ON AND OFF BALANCE SHEET ITEMS $(C \$ \mathrm{MM})$ | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECTED AVERAGE BALANCE SHEET ITEMS' |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securities | 140,118 | 134,170 | 141,445 | 140,381 | 134,789 | 117,926 | 114,647 | 111,311 | 109,208 | 137,682 | 113,415 | 101,602 | 82,342 |
| Assets purchased under reverse repurchase agreements and securities borrowed | 50,814 | 54,250 | 51,990 | 47,476 | 47,617 | 47,510 | 46,529 | 46,620 | 49,116 | 50,152 | 48,118 | 40,336 | 32,968 |
| Total loans ${ }^{2}$ | 175,501 | 172,525 | 172,130 | 166,704 | 163,380 | 163,987 | 161,857 | 162,829 | 164,411 | 168,536 | 162,638 | 162,682 | 158,238 |
| Residential mortgage ${ }^{2}$ | 84,146 | 82,795 | 81,461 | 78,462 | 78,673 | 77,920 | 75,129 | 73,437 | 73,210 | 80,358 | 74,942 | 69,654 | 65,158 |
| Personal loans ${ }^{2}$ | 38,585 | 37,702 | 36,320 | 34,187 | 31,396 | 31,631 | 31,088 | 30,686 | 30,401 | 34,905 | 30,951 | 29,794 | 29,647 |
| Credit card ${ }^{2}$ | 6,788 | 6,427 | 6,108 | 5,564 | 5,158 | 5,552 | 5,492 | 5,245 | 5,143 | 5,816 | 5,360 | 4,527 | 4,695 |
| Business and government loans ${ }^{2}$ | 47,691 | 47,295 | 49,980 | 50,310 | 50,191 | 51,012 | 52,355 | 55,719 | 57,896 | 49,279 | 53,591 | 60,987 | 60,767 |
| Customers' liability under acceptances | 5,955 | 6,277 | 6,224 | 5,897 | 5,788 | 6,334 | 6,545 | 7,326 | 7,244 | 6,047 | 6,838 | 8,515 | 9,890 |
| Earning assets ${ }^{3}$ | 371,979 | 367,068 | 369,768 | 359,875 | 352,613 | 338,192 | 332,390 | 330,373 | 332,570 | 361,989 | 331,490 | 309,767 | 280,855 |
| Total assets | 441,100 | 434,100 | 433,800 | 429,900 | 419,200 | 399,100 | 397,000 | 395,800 | 393,600 | 429,200 | 396,400 | 367,300 | 327,100 |
| Deposits | 275,310 | 272,980 | 272,019 | 266,591 | 261,180 | 250,986 | 250,659 | 248,274 | 253,105 | 268,202 | 250,777 | 240,397 | 218,425 |
| Common equity | 17,600 | 17,900 | 18,200 | 18,150 | 17,400 | 17,600 | 17,500 | 17,650 | 17,500 | 17,800 | 17,550 | 16,800 | 13,800 |
| Total equity | 18,454 | 18,712 | 19,043 | 18,970 | 18,217 | 18,459 | 18,509 | 19,184 | 19,044 | 18,622 | 18,761 | 18,522 | 15,916 |
| FOREIGN CURRENCY TRANSLATION ADJUSTMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | $(1,556)$ | (842) | (570) | (849) | (893) | (473) | (370) | (68) | (54) | (893) | (54) | (38) | (36) |
| Change in unrealized foreign currency translation gains and losses | 419 | $(1,643)$ | (586) | 623 | 265 | $(1,814)$ | (234) | (785) | (155) | $(1,341)$ | $(2,988)$ | (59) | 473 |
| Impact of hedging unrealized foreign currency translation gains and losses, net of related income taxes | (289) | 929 | 314 | (344) | (221) | 1,394 | 131 | 483 | 141 | 678 | 2,149 | 43 | (475) |
| Balance at end of period | $(1,426)$ | $(1,556)$ | (842) | (570) | (849) | (893) | (473) | (370) | (68) | $(1,556)$ | (893) | (54) | (38) |
| RETAINED EARNINGS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | 12,065 | 12,128 | 11,953 | 11,734 | 11,333 | 11,075 | 10,835 | 10,684 | 10,235 | 11,333 | 10,235 | 9,206 | 8,464 |
| Net income | 979 | 514 | 743 | 760 | 786 | 742 | 779 | 683 | 764 | 2,803 | 2,968 | 2,702 | 2,307 |
| Preferred share dividends | (8) | (7) | (9) | (8) | (7) | (7) | (8) | (8) | (8) | (31) | (31) | (38) | (31) |
| Common share dividends | (352) | (333) | (336) | (336) | (298) | (301) | (284) | (285) | (267) | $(1,303)$ | $(1,137)$ | $(1,022)$ | (897) |
| Cumulative effect of initial adoption of Employee Future Benefits Accounting Standard | - | - | - | ) | ) | - |  | ) | - | (1,303) | (1, | (1,02) | (221) |
| Premium paid on common shares purchased for cancellation | (53) | (237) | (223) | (197) | (78) | (176) | (243) | (239) | (40) | (735) | (698) | (612) | (397) |
| Issuance costs, net of related income taxes | (3) | - | - | - | - | - | (4) | - | - | - | (4) | (1) | (19) |
| Cumulative effect of adopting AcG 17, Equity-linked Deposit Contracts, net of related income taxes | - |  |  | - | (2) | - | - | - | - | (2) | - | - | - |
| Balance at end of period | 12,628 | 12,065 | 12,128 | 11,953 | 11,734 | 11,333 | 11,075 | 10,835 | 10,684 | 12,065 | 11,333 | 10,235 | 9,206 |
| Assets Under Administration |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 1,286,200 | 1,217,500 | 1,205,100 | 1,212,400 | 1,202,700 | 1,133,400 | 1,091,100 | 1,029,300 | 1,083,200 | 1,217,500 | 1,133,400 | 1,005,000 |  |
| Personal | 347,200 | 333,000 | 346,200 | 355,100 | 336,400 | 314,700 | 317,400 | 305,000 | 316,900 | 333,000 | 314,700 | 326,700 | 337,500 |
| Retail mutual funds | 45,500 | 43,400 | 42,600 | 40,500 | 36,600 | 35,800 | 35,500 | 33,900 | 34,100 | 43,400 | 35,800 | 34,200 | 34,800 |
| Total assets under administration | 1,678,900 | 1,593,900 | 1,593,900 | 1,608,000 | 1,575,700 | 1,483,900 | 1,444,000 | 1,368,200 | 1,434,200 | 1,593,900 | 1,483,900 | 1,365,900 | 1,342,500 |
| Assets Under Management |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional | 22,200 | 20,600 | 21,900 | 20,600 | 19,600 | 20,200 | 19,800 | 18,600 | 19,800 | 20,600 | 20,200 | 19,100 | 17,700 |
| Personal | 15,800 | 15,400 | 15,900 | 16,900 | 17,100 | 17,700 | 18,700 | 20,100 | 21,000 | 15,400 | 17,700 | 20,300 | 36,000 |
| Retail mutual funds | 60,500 | 57,500 | 57,800 | 57,700 | 55,600 | 51,000 | 50,700 | 50,000 | 50,800 | 57,500 | 51,000 | 51,400 | 46,300 |
| Total assets under management | 98,500 | 93,500 | 95,600 | 95,200 | 92,300 | 88,900 | 89,200 | 88,700 | 91,600 | 93,500 | 88,900 | 90,800 | 100,000 |

[^2]| LOAN SECURITIZATION (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card loans |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 1,900 | 1,900 | 2,158 | 2,546 | 2,675 | 1,675 | 1,675 | 1,675 | 1,675 | 2,675 | 1,675 | 2,100 | 1,100 |
| Securitized | - | - | - | - | - | 1,000 | - | - | - | - | 1,000 | - | 1,000 |
| Reversal of prior securitizations | - | - | (258) | (388) | (129) | - | - | - | - | (775) | - | (425) | - |
| Closing balance | 1,900 | 1,900 | 1,900 | 2,158 | 2,546 | 2,675 | 1,675 | 1,675 | 1,675 | 1,900 | 2,675 | 1,675 | 2,100 |
| Commercial mortgages |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 603 | 366 | 258 | 260 | 129 | 130 | - | - | - | 129 | - | - | - |
| Securitized |  | 242 | 111 | - | 133 | - | 131 | - | - | 486 | 131 | - | - |
| Amortization | (4) | (5) | (3) | (2) | (2) | (1) | (1) | - | - | (12) | (2) | - | - |
| Closing balance | 599 | 603 | 366 | 258 | 260 | 129 | 130 | - | - | 603 | 129 | - | - |
| Mortgage-backed securities - sold |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 5,983 | 5,470 | 4,697 | 3,756 | 2,936 | 2,834 | 2,586 | 2,365 | 2,416 | 2,936 | 2,416 | 1,361 | 1,014 |
| Sold | 1,300 | 500 | 799 | 1,000 | 775 | - | 300 | 310 | - | 3,074 | 610 | 1,708 | 723 |
| Proceeds reinvested in revolving securitizations | 374 | 395 | 370 | 209 | 228 | 385 | 481 | 294 | 156 | 1,202 | 1,316 | 301 | 13 |
| Amortization | (342) | (382) | (396) | (268) | (183) | (283) | (533) | (383) | (207) | $(1,229)$ | $(1,406)$ | (954) | (389) |
| Closing balance | 7,315 | 5,983 | 5,470 | 4,697 | 3,756 | 2,936 | 2,834 | 2,586 | 2,365 | 5,983 | 2,936 | 2,416 | 1,361 |
| Mortgage-backed securities - retained ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | 3,068 | 3,186 | 3,550 | 3,180 | 3,276 | 3,135 | 3,231 | 3,104 | 3,065 | 3,276 | 3,065 | 3,079 | 3,681 |
| Created | 1,847 | 1,026 | 1,079 | 1,795 | 1,077 | 836 | 1,318 | 1,339 | 591 | 4,977 | 4,084 | 3,734 | 800 |
| Sold | $(1,300)$ | (500) | (799) | $(1,000)$ | (775) | - | (300) | (310) | - | $(3,074)$ | (610) | $(1,708)$ | (723) |
| Proceeds reinvested in revolving securitizations | (374) | (395) | (370) | (209) | (228) | (385) | (481) | (294) | (156) | $(1,202)$ | $(1,316)$ | (301) | (13) |
| Amortization | (208) | (249) | (274) | (216) | (170) | (310) | (633) | (608) | (396) | (909) | $(1,947)$ | $(1,739)$ | (666) |
| Closing balance | 3,033 | 3,068 | 3,186 | 3,550 | 3,180 | 3,276 | 3,135 | 3,231 | 3,104 | 3,068 | 3,276 | 3,065 | 3,079 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Impact of securitizations on net income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  | (38) | (50) | (47) | (42) | (31) | (31) | (29) | (178) | (133) | (124) | (102) |
| Non-interest income ${ }^{2}$ | 75 | 41 | 16 | 58 | 41 | 33 | 36 | 19 | 18 | 156 | 106 | 132 | 100 |
| Provision for credit losses |  | 8 | 8 | 10 | 10 |  |  |  |  | 36 | 29 | 33 | 25 |
| Net income | 39 | 6 | (14) | 18 | 4 | (1) | 13 | (5) | (5) | 14 | 2 | 41 | 23 |

[^3]${ }^{2}$ Excludes the impact of liquidity, credit and administration fees earned on the securitization of client or third-party assets that are recorded in securitization revenues.

| CAPITAL (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tier 1 capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | 18,112 | 17,349 | 18,192 | 18,324 | 17,639 | 17,543 | 17,705 | 17,575 | 17,743 | 17,349 | 17,543 | 17,238 | 16,141 |
| Non-cumulative preferred shares | 1,132 | 832 | 832 | 832 | 832 | 832 | 841 | 1,502 | 1,532 | 832 | 832 | 1,545 | 2,024 |
| Non-controlling interest in subsidiaries | 2,313 | 2,327 | 2,320 | 2,326 | 2,287 | 2,327 | 2,328 | 1,428 | 1,429 | 2,327 | 2,327 | 1,429 | 1,428 |
| Goodwill | $(4,293)$ | $(4,236)$ | $(4,705)$ | $(4,836)$ | $(4,610)$ | $(4,443)$ | $(4,563)$ | $(4,649)$ | $(4,890)$ | $(4,236)$ | $(4,443)$ | $(4,832)$ | $(4,742)$ |
| Total Tier 1 capital | 17,264 | 16,272 | 16,639 | 16,646 | 16,149 | 16,259 | 16,311 | 15,856 | 15,814 | 16,272 | 16,259 | 15,380 | 14,851 |
| Tier 2 capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Permanent subordinated debentures | 972 | 954 | 999 | 412 | 397 | 396 | 421 | 430 | 456 | 954 | 396 | 467 | 477 |
| Non-permanent subordinated debentures | 7,187 | 7,131 | 7,407 | 7,978 | 7,242 | 5,847 | 6,019 | 6,044 | 6,115 | 7,131 | 5,847 | 6,147 | 5,935 |
| General allowances | 1,284 | 1,227 | 1,264 | 1,269 | 1,264 | 1,407 | 1,416 | 1,413 | 1,422 | 1,227 | 1,407 | 1,420 | 1,410 |
| Non-controlling interest in subsidiaries | - | - | - | - | - | - | - | - |  | - | - | - | - |
| Total Tier 2 capital | 9,443 | 9,312 | 9,670 | 9,659 | 8,903 | 7,650 | 7,856 | 7,887 | 7,993 | 9,312 | 7,650 | 8,034 | 7,822 |
| Total regulatory capital ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Tier 1 and Tier 2 capital | 26,707 | 25,584 | 26,309 | 26,305 | 25,052 | 23,909 | 24,167 | 23,743 | 23,807 | 25,584 | 23,909 | 23,414 | 22,673 |
| Excess non-cumulative preferred shares |  |  |  |  |  |  |  |  |  |  |  |  | (2,502) |
| Investment in associated corporations | $(2,913)$ | $(2,851)$ | $(3,117)$ | $(3,132)$ | $(2,631)$ | $(2,535)$ | $(2,630)$ | $(2,606)$ | $(2,456)$ | $(2,851)$ | $(2,535)$ | $(2,402)$ | $(2,502)$ |
| Total regulatory capital | 23,794 | 22,733 | 23,192 | 23,173 | 22,422 | 21,374 | 21,537 | 21,137 | 21,351 | 22,733 | 21,374 | 21,012 | 20,171 |
| Risk adjusted assets ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| On-balance sheet assets | 133,397 | 132,968 | 133,224 | 131,093 | 124,951 | 121,882 | 127,611 | 125,889 | 126,387 | 132,968 | 121,882 | 126,192 | 130,800 |
| Off-balance sheet financial instruments | 41,192 | 38,204 | 37,897 | 37,833 | 40,300 | 35,895 | 33,379 | 31,807 | 32,734 | 38,204 | 35,895 | 33,084 | 35,563 |
| Market risk | 12,741 | 12,237 | 11,881 | 10,566 | 9,134 | 9,134 | 8,775 | 7,976 | 8,486 | 12,237 | 9,134 | 6,283 | 4,684 |
| Total | 187,330 | 183,409 | 183,002 | 179,492 | 174,385 | 166,911 | 169,765 | 165,672 | 167,607 | 183,409 | 166,911 | 165,559 | 171,047 |
| Capital ratios ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tier 1 | 9.2\% | 8.9\% | 9.1\% | 9.3\% | 9.3\% | 9.7\% | 9.6\% | 9.6\% | 9.4\% | 8.9\% | 9.7\% | 9.3\% | 8.7\% |
| Total | 12.7\% | 12.4\% | 12.7\% | 12.9\% | 12.9\% | 12.8\% | 12.7\% | 12.8\% | 12.7\% | 12.4\% | 12.8\% | 12.7\% | 11.8\% |
| Common equity as a \% of total assets | 4.2\% | 4.0\% | 4.2\% | 4.3\% | 4.2\% | 4.4\% | 4.4\% | 4.5\% | 4.6\% | 4.0\% | 4.4\% | 4.6\% | 4.5\% |
| Common equity as a \% of risk adjusted assets | 9.6\% | 9.5\% | 9.9\% | 10.2\% | 10.1\% | 10.5\% | 10.4\% | 10.6\% | 10.6\% | 9.5\% | 10.5\% | 10.4\% | 9.4\% |

[^4]| CAPITAL continued (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital generation Internal capital generation ${ }^{1}$ | 619 | 174 | 398 | 416 | 481 | 434 | 487 | 390 | 490 | 1,469 | 1,801 | 1,643 | 1,379 |
| External capital generation: <br> - common shares | (19) | (272) | (258) | (194) | (41) | (177) | (254) | (255) | 27 | (765) | (659) | (602) | 3,465 |
| - additional paid in capital | 41 | 2 | 27 | 10 | 45 | 1 | 4 | (1) | 3 | 84 | 7 | 45 | 33 |
| - preferred shares ${ }^{2}$ | 300 | - | - | - | - | - | (645) | - | - | - | (645) | (468) | (50) |
| - treasury shares | (18) | (10) | (27) | 174 | (431) | - | - | - | - | (294) | - | - | - |
| - subordinated debentures ${ }^{3}$ | 50 | (199) | 63 | 730 | 1,388 | (100) | - | - | - | 1,982 | (100) | 133 | 445 |
| Total external capital generation before TruCS | 354 | (479) | (195) | 720 | 961 | (276) | (895) | (256) | 30 | 1,007 | $(1,397)$ | (892) | 3,893 |
| RBC TruCS issued | - | - | - | - | - | - | 900 | - | - | - | 900 | - | 750 |
| Total external capital generation | 354 | (479) | (195) | 720 | 961 | (276) | 5 | (256) | 30 | 1,007 | (497) | (892) | 4,643 |
| Total capital generation | 973 | (305) | 203 | 1,136 | 1,442 | 158 | 492 | 134 | 520 | 2,476 | 1,304 | 751 | 6,022 |

${ }^{1}$ Internal capital generation is net income available to common shareholders less common dividends.
${ }^{2}$ In Q1/05, we issued $\$ 300$ million of first preferred shares Series W.
In Q3/03, we redeemed First Preferred Shares Series J and K for $\$ 300$ million and US $\$ 250$ million respectively. In Q4/02, we redeemed First Preferred Shares Series E for $\$ 150$ million.
${ }^{3}$ In Q4/04, we redeemed $\$ 150$ million of subordinated debentures.
In Q3/04, we issued $\$ 600$ million and redeemed $\$ 350$ million and $\$ 175$ million of subordinated debentures.
In Q2/04, we issued $\$ 1.0$ billion and redeemed $\$ 350$ million of subordinated debentures.
In Q1/04, we issued two series of subordinated debentures, totalling $\$ 1.5$ billion.
In Q4/03 and Q4/02, we redeemed $\$ 100$ million and $\$ 400$ million respectively of subordinated debentures.


[^5]| INTEREST RATE SENSITIVITY POSITION ${ }^{1}$ | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | Q1/05 |  | Q4/04 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (C\$ MM) |  |  |  |  |  |  |  |  |  | CAD | FGN | CAD | FGN |
| Total assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0-3 months | 192,096 | 195,112 | 176,927 | 184,738 | 170,501 | 171,377 | 183,929 | 172,892 | 179,356 | 102,259 | 89,837 | 101,741 | 93,371 |
| 4-6 months | 13,300 | 11,954 | 28,772 | 16,294 | 20,210 | 17,375 | 18,569 | 16,809 | 20,476 | 8,632 | 4,668 | 7,101 | 4,853 |
| 7-12 months | 21,620 | 17,858 | 17,855 | 18,781 | 24,139 | 24,996 | 25,107 | 23,106 | 22,581 | 15,398 | 6,222 | 12,658 | 5,200 |
| 1-5 years | 97,473 | 96,218 | 96,952 | 94,902 | 92,369 | 93,365 | 87,573 | 84,720 | 82,491 | 74,552 | 22,921 | 77,399 | 18,819 |
| over 5 years | 33,032 | 30,296 | 34,550 | 28,173 | 26,337 | 24,551 | 24,003 | 20,737 | 19,611 | 11,815 | 21,217 | 12,546 | 17,750 |
| non-interest rate sensitive | 70,709 | 77,758 | 71,678 | 80,275 | 82,888 | 71,369 | 64,798 | 73,824 | 65,289 | 25,544 | 45,165 | 22,036 | 55,722 |
| Total | 428,230 | 429,196 | 426,734 | 423,163 | 416,444 | 403,033 | 403,979 | 392,088 | 389,804 | 238,200 | 190,030 | 233,481 | 195,715 |
| Total liabilities and shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0-3 months | 209,641 | 201,235 | 191,804 | 191,742 | 197,037 | 199,557 | 196,145 | 188,680 | 189,317 | 102,489 | 107,152 | 103,544 | 97,691 |
| 4-6 months | 14,631 | 18,262 | 28,252 | 22,164 | 14,291 | 21,028 | 19,186 | 18,854 | 13,990 | 11,187 | 3,444 | 11,862 | 6,400 |
| 7-12 months | 28,344 | 25,087 | 26,415 | 32,298 | 34,270 | 24,996 | 26,641 | 31,674 | 33,396 | 23,532 | 4,812 | 20,317 | 4,770 |
| 1-5 years | 77,316 | 71,482 | 71,055 | 69,604 | 67,754 | 60,522 | 63,976 | 61,382 | 57,813 | 57,048 | 20,268 | 54,696 | 16,786 |
| over 5 years | 22,556 | 19,989 | 21,362 | 16,357 | 14,561 | 12,047 | 11,288 | 11,400 | 13,492 | 10,858 | 11,698 | 10,453 | 9,536 |
| non-interest rate sensitive | 75,742 | 93,141 | 87,846 | 90,998 | 88,531 | 84,883 | 86,743 | 80,098 | 81,796 | 33,080 | 42,662 | 32,590 | 60,551 |
| Total | 428,230 | 429,196 | 426,734 | 423,163 | 416,444 | 403,033 | 403,979 | 392,088 | 389,804 | 238,194 | 190,036 | 233,462 | 195,734 |
| Off-balance sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0-3 months | $(18,498)$ | 2,262 | $(12,507)$ | 2,879 | 12,852 | $(2,429)$ | $(4,206)$ | 7,463 | (674) | $(20,685)$ | 2,187 | $(10,867)$ | 13,129 |
| 4-6 months | $(2,561)$ | $(8,658)$ | $(10,218)$ | $(2,354)$ | 4,998 | 462 | 1,956 | 4,289 | (630) | 3,476 | $(6,037)$ | 4,127 | $(12,785)$ |
| 7-12 months | 12,879 | 6,999 | 28,363 | 8,210 | 764 | 4,831 | 2,578 | 4,560 | 9,710 | 10,990 | 1,889 | 6,966 | 33 |
| 1-5 years | 14,787 | 7,146 | $(5,009)$ | $(1,604)$ | $(4,033)$ | $(3,958)$ | $(2,834)$ | $(1,986)$ | $(3,582)$ | 6,348 | 8,439 | 2,551 | 4,595 |
| over 5 years | 9,100 | 6,263 | 9,232 | 5,411 | 8,362 | 13,853 | 6,791 | 5,770 | 6,132 | 3,188 | 5,912 | 1,462 | 4,801 |
| non-interest rate sensitive | $(15,707)$ | $(14,012)$ | $(9,861)$ | $(12,542)$ | $(22,943)$ | $(12,759)$ | $(4,285)$ | $(20,096)$ | $(10,956)$ | $(3,317)$ | $(12,390)$ | $(4,239)$ | $(9,773)$ |
| Net off-balance sheet | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total interest rate |  |  |  |  |  |  |  |  |  |  |  |  |  |
| sensitivity gap (on and off-balance sheet) 0-3 months | $(36,043)$ | $(3,861)$ | $(27,384)$ | $(4,125)$ | $(13,684)$ | $(30,609)$ | $(16,422)$ | $(8,325)$ | $(10,635)$ | $(20,915)$ | $(15,128)$ | $(12,670)$ | 8,809 |
| 4-6 months | $(3,892)$ | $(14,966)$ | $(9,698)$ | $(8,224)$ | 10,917 | $(3,191)$ | 1,339 | 2,244 | 5,856 | 921 | $(4,813)$ | (634) | $(14,332)$ |
| 7-12 months | 6,155 | (230) | 19,803 | $(5,307)$ | $(9,367)$ | 4,831 | 1,044 | $(4,008)$ | $(1,105)$ | 2,856 | 3,299 | (693) | 463 |
| 1-5 years | 34,944 | 31,882 | 20,888 | 23,694 | 20,582 | 28,885 | 20,763 | 21,352 | 21,096 | 23,852 | 11,092 | 25,254 | 6,628 |
| over 5 years | 19,576 | 16,570 | 22,420 | 17,227 | 20,138 | 26,357 | 19,506 | 15,107 | 12,251 | 4,145 | 15,431 | 3,555 | 13,015 |
| non-interest rate sensitive | $(20,740)$ | $(29,395)$ | $(26,029)$ | $(23,265)$ | $(28,586)$ | $(26,273)$ | $(26,230)$ | $(26,370)$ | $(27,463)$ | $(10,853)$ | $(9,887)$ | $(14,793)$ | $(14,602)$ |
| Net gaps | - | - | - | - | - | - | - | - | - | 6 | (6) | 19 | (19) |
| After tax impact of $1 \%$ increase in rates on: <br> Net interest income using simulation Common shareholders' equity | $\begin{array}{r} 45 \\ (262) \\ \hline \end{array}$ | $\begin{array}{r} 45 \\ (267) \\ \hline \end{array}$ | $\begin{array}{r} 55 \\ (286) \end{array}$ | $\begin{array}{r} 74 \\ (282) \\ \hline \end{array}$ | $\begin{array}{r} 84 \\ (282) \\ \hline \end{array}$ | $\begin{gathered} 73 \\ (269) \\ \hline \end{gathered}$ | $\begin{gathered} 92 \\ (285) \end{gathered}$ | $\begin{array}{r} 79 \\ (219) \\ \hline \end{array}$ | $\begin{array}{r} 57 \\ (243) \end{array}$ |  |  |  |  |
| After tax impact of $1 \%$ decrease in rates on: Net interest income using simulation | (94) | (97) | (61) | (66) | (89) | (80) | (97) | (87) | (92) |  |  |  |  |
| Common shareholders' equity | 207 | 140 | 177 | 169 | 173 | 166 | 154 | 92 | 121 |  |  |  |  |

${ }^{1}$ Incorporates management assumptions based on empirical research on consumer behaviour relating to the exercise of embedded options and on the rate paid on liabilities not linked to market rates. All interest rate measures are based upon our current exposures at a specific time. The exposures change continually as a result of day-to-day business activities and our risk management initiatives.

| LOANS AND ACCEPTANCES ${ }^{1}$ (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| By Product |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 84,201 | 84,170 | 82,209 | 80,199 | 78,575 | 78,817 | 77,199 | 74,429 | 73,415 | 84,170 | 78,817 | 72,840 | 67,442 |
| Personal | 37,753 | 36,848 | 35,843 | 34,503 | 32,852 | 32,186 | 31,444 | 30,857 | 30,525 | 36,848 | 32,186 | 30,588 | 31,395 |
| Credit card | 6,817 | 6,456 | 6,307 | 5,917 | 5,403 | 4,816 | 5,625 | 5,327 | 5,214 | 6,456 | 4,816 | 4,914 | 4,283 |
|  | 128,771 | 127,474 | 124,359 | 120,619 | 116,830 | 115,819 | 114,268 | 110,613 | 109,154 | 127,474 | 115,819 | 108,342 | 103,120 |
| Business and government loans and acceptances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Small business | 9,800 | 10,137 | 9,889 | 9,900 | 9,636 | 9,705 | 9,518 | 9,448 | 9,231 | 10,137 | 9,705 | 9,470 | 9,788 |
| Agriculture | 4,488 | 4,400 | 4,376 | 4,363 | 4,493 | 4,526 | 4,525 | 4,498 | 4,526 | 4,400 | 4,526 | 4,427 | 4,758 |
| Commercial mortgages | 2,866 | 2,761 | 2,852 | 2,750 | 2,653 | 2,616 | 2,527 | 2,550 | 2,529 | 2,761 | 2,616 | 2,485 | 2,635 |
| Consumer goods | 2,822 | 3,057 | 3,159 | 3,166 | 3,074 | 3,403 | 3,632 | 3,382 | 3,209 | 3,057 | 3,403 | 3,663 | 4,146 |
| Commercial real estate | 8,548 | 7,838 | 8,314 | 8,330 | 8,496 | 8,070 | 8,821 | 8,007 | 8,017 | 7,838 | 8,070 | 7,451 | 6,407 |
| Energy | 3,404 | 3,343 | 4,077 | 3,412 | 3,541 | 3,574 | 4,373 | 4,964 | 5,935 | 3,343 | 3,574 | 6,650 | 7,287 |
| Government | 2,098 | 2,163 | 2,341 | 2,162 | 2,119 | 1,935 | 1,043 | 1,273 | 1,087 | 2,163 | 1,935 | 1,136 | 1,725 |
| Automotive ${ }^{2}$ | 2,008 | 1,988 | 2,309 | 2,062 | 1,972 | 1,965 | 2,019 | 1,950 | 1,676 | 1,988 | 1,965 | 1,787 | 1,391 |
| Industrial products | 2,024 | 1,888 | 2,007 | 1,982 | 2,054 | 2,060 | 2,479 | 2,750 | 2,821 | 1,888 | 2,060 | 2,841 | 4,290 |
| Transportation and environment ${ }^{2}$ | 2,093 | 2,247 | 1,888 | 1,976 | 3,003 | 2,787 | 3,011 | 3,809 | 4,067 | 2,247 | 2,787 | 3,966 | 3,709 |
| Forest products | 985 | 905 | 1,172 | 1,201 | 1,241 | 1,256 | 1,449 | 1,558 | 1,426 | 905 | 1,256 | 1,392 | 1,660 |
| Financial services | 2,517 | 1,558 | 2,012 | 2,453 | 2,175 | 2,218 | 4,028 | 4,627 | 4,707 | 1,558 | 2,218 | 5,425 | 8,181 |
| Media and cable ${ }^{3}$ | 1,123 | 1,356 | 1,331 | 1,320 | 1,584 | 1,788 | 1,859 | 1,948 | 2,088 | 1,356 | 1,788 | 2,316 | 2,890 |
| Mining and metals | 676 | 609 | 715 | 858 | 1,021 | 991 | 1,460 | 1,363 | 1,578 | 609 | 991 | 1,561 | 1,707 |
| Telecommunication | 111 | 202 | 181 | 366 | 353 | 540 | 739 | 956 | 1,324 | 202 | 540 | 1,734 | 2,235 |
| Information technology | 384 | 402 | 528 | 226 | 212 | 212 | 236 | 291 | 360 | 402 | 212 | 376 | 599 |
| Other | 9,770 | 8,588 | 9,550 | 9,794 | 8,549 | 7,954 | 7,765 | 8,175 | 8,815 | 8,588 | 7,954 | 10,802 | 11,776 |
|  | 55,717 | 53,442 | 56,701 | 56,321 | 56,176 | 55,600 | 59,484 | 61,549 | 63,396 | 53,442 | 55,600 | 67,482 | 75,184 |
| Assets purchased under reverse purchase agreements and Securities borrowed | 39,260 | 48,317 | 48,894 | 49,784 | 41,817 | 43,887 | 48,247 | 42,550 | 43,683 | 48,317 | 43,887 | 39,993 | 40,177 |
| Total loans, acceptances, and Assets purchased under reverse purchase aggrements and Securities borrowed Allowance for loan losses | $\begin{array}{r} 223,748 \\ (1,638) \\ \hline \end{array}$ | $\begin{array}{r} 229,233 \\ (1,644) \\ \hline \end{array}$ | $\begin{array}{r} 229,954 \\ (1,693) \\ \hline \end{array}$ | $\begin{array}{r} 226,724 \\ (1,739) \\ \hline \end{array}$ | $\begin{array}{r} 214,823 \\ (1,846) \\ \hline \end{array}$ | $\begin{gathered} 215,306 \\ (2,055) \\ \hline \end{gathered}$ | $\begin{array}{r} 221,999 \\ (2,156) \\ \hline \end{array}$ | $\begin{gathered} 214,712 \\ (2,226) \\ \hline \end{gathered}$ | $\begin{array}{r} 216,233 \\ (2,267) \\ \hline \end{array}$ | $\begin{array}{r} 229,233 \\ (1,644) \\ \hline \end{array}$ | $\begin{gathered} 215,306 \\ (2,055) \\ \hline \end{gathered}$ | $\begin{array}{r} 215,817 \\ (2,203) \end{array}$ | $\begin{array}{r} 218,481 \\ (2,278) \\ \hline \end{array}$ |
| Total | 222,110 | 227,589 | 228,261 | 224,985 | 212,977 | 213,251 | 219,843 | 212,486 | 213,966 | 227,589 | 213,251 | 213,614 | 216,203 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Loans and Acceptances by Geographies |  |  |  |  |  |  |  |  |  |  |  |  |  |
| United States | 21,055 | 20,880 | 22,018 | 22,703 | 21,979 | 22,429 | 24,405 | 24,113 | 25,110 | 20,880 | 22,429 | 26,282 | 23,385 |
| Other International | 6,562 | 5,372 | 6,141 | 7,617 | 8,216 | 7,328 | 8,903 | 9,881 | 10,215 | 5,372 | 7,328 | 10,967 | 12,229 |
| Total Gross Loans and Acceptances | 184,488 | 180,916 | 181,060 | 176,940 | 173,006 | 171,419 | 173,752 | 172,162 | 172,550 | 180,916 | 171,419 | 175,824 | 178,304 |

[^6]| GROSS IMPAIRED LOANS (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross Impaired Loans [GILs] |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | 89 | 96 | 90 | 105 | 108 | 110 | 101 | 102 | 103 | 96 | 110 | 102 | 142 |
| Personal | 166 | 178 | 182 | 205 | 207 | 213 | 229 | 241 | 260 | 178 | 213 | 275 | 310 |
| Business | 430 | 509 | 570 | 664 | 705 | 741 | 766 | 958 | 849 | 509 | 741 | 895 | 1,171 |
| US | 291 | 376 | 466 | 486 | 466 | 361 | 409 | 467 | 703 | 376 | 361 | 584 | 626 |
| Other International | 77 | 100 | 114 | 178 | 310 | 320 | 394 | 395 | 459 | 100 | 320 | 432 | 216 |
| Total GILs | 1,053 | 1,259 | 1,422 | 1,638 | 1,796 | 1,745 | 1,899 | 2,163 | 2,374 | 1,259 | 1,745 | 2,288 | 2,465 |
| Change in GILs |  |  |  |  |  |  |  |  |  |  |  |  |  |
| GILs at beginning of period | 1,259 | 1,422 | 1,638 | 1,796 | 1,745 | 1,899 | 2,163 | 2,374 | 2,288 | 1,745 | 2,288 | 2,465 | 1,678 |
| Impaired loans formation ${ }^{1}$ | (38) | 97 | 15 | 158 | 245 | 103 | $6$ | $58$ | 272 | $515$ | $439$ | $1,280$ | 1,912 |
| Write-offs | (168) | (260) | (231) | (316) | (194) | (257) |  | (269) | (186) | $(1,001)$ | (982) | $(1,457)$ | $(1,125)$ |
| GILs at end of period | 1,053 | 1,259 | 1,422 | 1,638 | 1,796 | 1,745 | 1,899 | 2,163 | 2,374 | 1,259 | 1,745 | 2,288 | 2,465 |
| Net Impaired Loans ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | 79 | 85 | 80 | 93 | 95 | 98 | 89 | 90 | 87 | 85 | 98 | 87 | 118 |
| Personal | 65 | 70 | 71 | 85 | 81 | 84 | 89 | 91 | 95 | 70 | 84 | 112 | 129 |
| Business | 229 | 301 | 321 | 389 | 404 | 444 | 433 | 591 | 523 | 301 | 444 | 567 | 760 |
| US | 213 | 253 | 280 | 314 | 305 | 219 | 243 | 278 | 457 | 253 | 219 | 355 | 375 |
| Other International | 43 | 63 | 68 | 97 | 139 | 143 | 196 | 191 | 258 | 63 | 143 | 273 | 101 |
| Total NILs | 629 | 772 | 820 | 978 | 1,024 | 988 | 1,050 | 1,241 | 1,420 | 772 | 988 | 1,394 | 1,483 |
| Net Write-offs |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Canada |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | 1 | 3 | 1 | 1 | 1 | 1 | 2 | 2 | 1 | 6 | 6 | 11 | 15 |
| Personal | 109 | 90 | 105 | 118 | 93 | 97 | 106 | 134 | 94 | 406 | 431 | 448 | 454 |
| Business | 9 | 44 | 43 | 39 | (13) | 57 | 70 | 28 | 16 | 113 | 171 | 258 | 238 |
| US and Other International | 4 | 73 | 34 | 113 | 40 | 59 | 52 | 64 | 29 | 260 | 204 | 542 | 233 |
| Total Net Write-offs | 123 | 210 | 183 | 271 | 121 | 214 | 230 | 228 | 140 | 785 | 812 | 1,259 | 940 |

${ }^{1}$ Impaired loans formations include new impaired loans net of reversals and recoveries.
${ }^{2}$ Net of specific allowance and country risk allowance.


[^7]| GOODWILL (C\$ MM) | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Opening Balance | 4,369 | 4,849 | 4,986 | 4,754 | 4,587 | 4,735 | 4,808 | 5,059 | 5,004 | 4,587 | 5,004 | 4,919 | 648 |
| Net goodwill acquired during the period | (9) | 9 | 3 | 77 | 143 | 114 | 13 | 13 | 159 | 232 | 299 | 181 | 4,303 |
| Amortization of goodwill during the period | - | - | - | - | - | - | - | 0 | 0 | - |  | 0 | (210) |
| Goodwill impairment |  | (130) | - | - | - | - | - | 0 | 0 | (130) | - | 0 | (38) |
| Other adjustments ${ }^{1}$ | 68 | (359) | (140) | 155 | 24 | (262) | (86) | (264) | (104) | (320) | (716) | (96) | 216 |
| Closing Balance | 4,428 | 4,369 | 4,849 | 4,986 | 4,754 | 4,587 | 4,735 | 4,808 | 5,059 | 4,369 | 4,587 | 5,004 | 4,919 |


| BUSINESS REALIGNMENT CHARGES (C\$ MM) | Employeerelated charges | Premisesrelated charges | Other <br> charges | Total charges |
| :---: | :---: | :---: | :---: | :---: |
| Realignment charges at October 31, 2004 | 166 | 13 | 13 | 192 |
| Adjustments | 2 |  |  | 2 |
| Cash payments | (13) | (2) | (2) | (17) |
| Foreign exchange translation | 1 |  |  | 1 |
| Liability balance at January 31, 2005 | 156 | 11 | 11 | 178 |


| Securities Market Value Surplus ${ }^{2}$ | Q1/05 |  |  |  | Q4/04 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Book Value | Fair Value | Fair Value of Hedging Derivatives | Fair Value over (under) Book Value | Book Value | Fair Value | Fair Value of Hedging Derivatives | Fair Value over (under) Book Value |
| Government Debt | 14,762 | 14,948 | (64) | 122 | 14,527 | 14,650 | (63) | 60 |
| Mortgage-backed securities | 7,025 | 7,070 | - | 45 | 6,038 | 6,082 | - | 44 |
| Corporate Debt | 6,008 | 6,206 | (8) | 190 | 12,824 | 12,968 | (13) | 131 |
| Other Debt | 8,735 | 8,779 | (2) | 42 | 5,217 | 5,263 | - | 46 |
| Equity | 982 | 991 | (19) | (10) | 1,018 | 1,022 | (19) | (15) |
| Total | 37,512 | 37,994 |  | 389 | 39,624 | 39,985 | (95) | 266 |

[^8]Canadian Personal and Commercial
Net Income
less: Preferred Dividends
Net Income available to Common Shareholders ${ }^{2}$
Average risk capital ${ }^{3}$
Return on risk capital (RORC) ${ }^{4}$
ROE
Add: Average Goodwill and Other Intangibles Average Allocated Common Equity ${ }^{3}$ ROE ${ }^{4}$
US and International Personal and Business
Net Income
less: Preferred Dividends
Net Income available to Common Shareholders ${ }^{2}$
Average risk capital ${ }^{3}$
Return on risk capital (RORC) ROE

## Add: Average Goodwill and Other Intangibles

 Average Allocated Common EquityROE ${ }^{4}$

## Global Capital Markets

Net Income
less: Preferred Dividends
Net Income available to Common Shareholders ${ }^{2}$
Average risk capital ${ }^{3}$
Return on risk capital (RORC) ${ }^{4}$
ROE
Add: Average Goodwill and Other Intangibles Average Allocated Common Equity ${ }^{3}$
ROE ${ }^{4}$

## Corporate Support

Net Income
less: Preferred Dividends
Net Income available to Common Shareholders ${ }^{2}$
Average risk capital ${ }^{3}$
ROE
Add: Average Unallocated Common Equity ${ }^{5}$ Average Common Equity
ROE ${ }^{4}$

| RBC |
| :--- |
| Net Incom |

less: Preferred Dividends
less: Preferred Dividends
Net Income available to Common Shareholders ${ }^{2}$
Average risk capital ${ }^{3}$
Return on risk capital (RORC) ${ }^{4}$
ROE
Average Common Equity

| Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 | Q4/03 | Q3/03 | Q2/03 | Q1/03 | 2004 | 2003 | 2002 | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 603 3 | $\begin{array}{r} 449 \\ 3 \end{array}$ | 525 3 | 503 2 | $\begin{array}{r} 575 \\ 2 \\ \hline \end{array}$ | $\begin{array}{r} 511 \\ 2 \end{array}$ | $\begin{array}{r} 488 \\ 3 \\ \hline \end{array}$ | 391 2 | $\begin{array}{r} 454 \\ 3 \end{array}$ | $\begin{array}{r} 2,052 \\ 10 \end{array}$ | $\begin{array}{r} 1,844 \\ 10 \end{array}$ | $\begin{array}{r} 1,675 \\ 13 \\ \hline \end{array}$ | $\begin{array}{r} 1,889 \\ 14 \end{array}$ |
| 600 | 446 | 522 | 501 | 573 | 509 | 485 | 389 | 451 | 2,042 | 1,834 | 1,662 | 1,875 |
| 5,500 | 5,700 | 5,450 | 5,250 | 5,200 | 5,400 | 5,400 | 5,200 | 5,300 | 5,400 | 5,350 | 5,300 | 5,850 |
| 43.4\% | 31.2\% | 37.8\% | 38.7\% | 43.9\% | 37.4\% | 35.8\% | 30.5\% | 33.6\% | 37.8\% | 34.4\% | 31.4\% | 31.9\% |
| 350 | 500 | 400 | 450 | 500 | 450 | 400 | 450 | 500 | 300 | 400 | 350 | 450 |
| 5,850 | 6,200 | 5,850 | 5,700 | 5,700 | 5,850 | 5,800 | 5,650 | 5,800 | 5,700 | 5,750 | 5,650 | 6,300 |
| 40.6\% | 29.2\% | 35.2\% | 36.0\% | 40.2\% | 34.5\% | 33.2\% | 28.2\% | 30.9\% | 35.0\% | 31.9\% | 29.4\% | 29.8\% |
| $\begin{array}{r} 98 \\ 28 \end{array}$ | $\begin{gathered} (133) \\ 2 \end{gathered}$ | $\begin{array}{r} 53 \\ 3 \end{array}$ | $\begin{array}{r} 40 \\ 20 \end{array}$ | $\begin{array}{r} 62 \\ 32 \end{array}$ | $\begin{array}{r} 50 \\ 20 \end{array}$ | $\begin{array}{r} 100 \\ 3 \end{array}$ | $\begin{array}{r} 93 \\ 23 \end{array}$ | $\begin{array}{r} 110 \\ 3 \end{array}$ | $\begin{aligned} & 22 \\ & 10 \end{aligned}$ | $\begin{array}{r} 353 \\ 10 \end{array}$ | $\begin{array}{r} 316 \\ 12 \end{array}$ | 44 6 |
| 96 | (135) | 50 | 38 | 59 | 48 | 97 | 91 | 107 | 12 | 343 | 303 | 38 |
| 1,900 | 2,000 | 2,200 | 2,250 | 2,150 | 1,800 | 1,800 | 1,850 | 1,900 | 2,150 | 1,850 | 2,050 | 1,150 |
| 19.7\% | (26.5\%) | 9.2\% | 6.6\% | 11.2\% | 10.6\% | 21.6\% | 20.1\% | 22.5\% | 0.6\% | 18.8\% | 14.8\% | 3.2\% |
| 3,300 | 3,700 | 4,150 | 3,750 | 3,700 | 4,150 | 4,300 | 4,500 | 4,550 | 3,900 | 4,350 | 3,500 | 1,650 |
| 5,200 | 5,700 | 6,350 | 6,000 | 5,850 | 5,950 | 6,100 | 6,350 | 6,450 | 6,050 | 6,200 | 5,550 | 2,800 |
| 7.2\% | (9.2\%) | 3.2\% | 2.5\% | 4.1\% | 3.2\% | 6.3\% | 5.8\% | 6.6\% | 0.2\% | 5.5\% | 5.5\% | 1.3\% |
| $\begin{array}{r} 257 \\ 2 \end{array}$ | $\begin{array}{r} 208 \\ 2 \end{array}$ | $\begin{array}{r} 187 \\ 2 \end{array}$ | $\begin{array}{r} 229 \\ 2 \end{array}$ | $\begin{array}{r} 177 \\ 2 \end{array}$ | $\begin{array}{r} 174 \\ 2 \end{array}$ | $\begin{array}{r} 193 \\ 2 \end{array}$ | $\begin{array}{r} 134 \\ 2 \end{array}$ | $\begin{array}{r} 193 \\ 2 \end{array}$ | $\begin{array}{r} 801 \\ 8 \end{array}$ | $\begin{array}{r} 694 \\ 8 \end{array}$ | $\begin{array}{r} 588 \\ 11 \end{array}$ | 493 9 |
| 255 | 206 | 185 | 227 | 175 | 172 | 191 | 132 | 191 | 793 | 686 | 577 | 484 |
| 3,200 | 3,250 | 3,300 | 3,250 | 3,200 | 3,300 | 3,300 | 3,550 | 3,550 | 3,250 | 3,450 | 3,500 | 3,050 |
| 31.6\% | 25.2\% | 22.3\% | 28.5\% | 22.0\% | 20.5\% | 22.8\% | 15.3\% | 21.3\% | 24.5\% | 20.0\% | 16.5\% | 15.8\% |
| 1,250 | 1,050 | 1,200 | 1,200 | 1,150 | 1,250 | 1,300 | 1,250 | 1,250 | 1,200 | 1,200 | 1,400 | 950 |
| 4,450 | 4,300 | 4,500 | 4,450 | 4,350 | 4,550 | 4,600 | 4,800 | 4,800 | 4,450 | 4,650 | 4,900 | 4,000 |
| 22.9\% | 18.6\% | 16.2\% | 20.4\% | 16.2\% | 15.0\% | 16.5\% | 11.3\% | 15.8\% | 17.8\% | 14.7\% | 11.8\% | 12.1\% |
| 21 | (10) | (22) | (12) | (28) | 7 | (2) | 65 | 7 | (72) | 77 | 123 | (119) |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 3 | 2 | 2 | 2 |
| 20 | (11) | (23) | (13) | (29) | 6 | (3) | 64 | 6 | (75) | 75 | 121 | (121) |
| 550 | 500 | 550 | 450 | 400 | 500 | 500 | 500 | 400 | 500 | 400 | 600 | 650 |
| 1,550 | 1,200 | 950 | 1,550 | 1,100 | 750 | 500 | 350 | 50 | 1,100 | 550 950 | 100 | 50 700 |
| 2,100 $3.8 \%$ | $\begin{aligned} & 1,700 \\ & (3.1 \% \end{aligned}$ | $\begin{aligned} & 1,500 \\ & (6.1 \%) \end{aligned}$ | $\begin{aligned} & 2,000 \\ & (2.4 \% \end{aligned}$ | $\begin{aligned} & 1,500 \\ & (7.5 \%) \end{aligned}$ | $\begin{gathered} 1,250 \\ \mathbf{2 . 1 \%} \end{gathered}$ | $\begin{aligned} & 1,000 \\ & (1.0 \% \end{aligned}$ | $\begin{gathered} 850 \\ 31.2 \% \end{gathered}$ | 450 $6.0 \%$ | $\begin{aligned} & 1,600 \\ & (4.9 \% \end{aligned}$ | $\begin{aligned} & 950 \\ & 7.9 \% \end{aligned}$ | 700 $17.3 \%$ | $\begin{gathered} 700 \\ (17.2 \%) \end{gathered}$ |
| $979$ | $514$ | $\begin{array}{r} 743 \\ 8 \end{array}$ | $\begin{array}{r} 760 \\ 7 \end{array}$ | $\begin{array}{r} 786 \\ 7 \end{array}$ | $742$ | $\begin{array}{r} 779 \\ 8 \end{array}$ | 683 7 | $\begin{array}{r} 764 \\ 8 \end{array}$ | $\begin{array}{r} 2,803 \\ 31 \end{array}$ | $\begin{array}{r} 2,968 \\ 31 \end{array}$ | 2,702 38 | 2,307 31 |
| 971 | 507 | 735 | 753 | 779 | 735 | 771 | 676 | 756 | 2,772 | 2,937 | 2,664 | 2,276 |
| 11,150 | 11,450 | 11,500 | 11,200 | 10,950 | 11,000 | 11,000 | 11,100 | 11,150 | 11,300 | 11,050 | 11,450 | 10,700 |
| 34.6\% | 17.6\% | 25.4\% | 27.3\% | 28.3\% | 26.5\% | 27.9\% | 24.9\% | 26.9\% | 24.6\% | 26.5\% | 23.3\% | 21.3\% |
| 17,600 | 17,900 | 18,200 | 18,150 | 17,400 | 17,600 | 17,500 | 17,650 | 17,500 | 17,800 | 17,550 | 16,800 | 13,800 |
| 21.9\% | 11.3\% | 16.1\% | 16.8\% | 17.8\% | 16.5\% | 17.5\% | 15.7\% | 17.1\% | 15.6\% | 16.7\% | 15.8\% | 16.4\% |


hroughout this document are based on actual balances before rounding.
${ }^{2}$ Segment return calculations are based on segment net income less an allocation of preferred dividends (based on each segment's common equity).
 were calculated using US GAAP balances.
${ }^{4}$ RORC is based on average risk capital only. Segment ROE is based on average common equity. We do not report Return on risk capital for Corporate Support as it is not considered meaningful.
${ }^{5}$ Unallocated common equity is reported in our Corporate Support segment and included in its calculation of ROE.


[^0]:    ${ }^{1}$ Included is Treasury shares (shares acquired and held by subsidiaries for reasons other than cancellation): 5,093,966 in Q1/05, 4,862,782 in Q4/04, 4,708,748 in Q3/04, 4,243,196 in Q2/04 and 6,951,478 in Q1/04.
    ${ }^{2}$ Average of high and low common share price for the period divided by diluted earnings per share.

[^1]:    ${ }^{1}$ Includes income taxes and non-controlling interest.
    ${ }^{2}$ Refer to page 7

[^2]:    ${ }^{1}$ Calculated using methods intended to approximate the average of the daily balances for the period. Average common equity is calculated as the average of the month-end balances for the period.
    ${ }^{2}$ Average total loans are reported net of allowance for loan losses. Average residential mortgage, personal, credit card and business and government balances are reported on a gross basis
    (before deducting allowance for loan losses).
    ${ }^{3}$ Average earning assets are defined in Glossary.

[^3]:    Mortgage-backed securities - retained are reported as securities on the Balance Sheet

[^4]:    ${ }^{1}$ Calculated using guidelines issued by the Office of the Superintendent of Financial Institutions Canada (OSFI).

[^5]:    ${ }^{1}$ Calculated using guidelines issued by the Office of the Superintendent of Financial Institutions Canada (OSFI).
    ${ }^{2}$ Amounts are shown net of the allowance for loan losses.
    ${ }^{3}$ Without general market disruption clause.
    ${ }^{4}$ Amounts reflect impact of master netting agreements.

[^6]:    Based on residence of borrower.
    ${ }^{2}$ Commencing 2002, certain amounts were reclassified from the transportation and environment sector grouping to the automotive sector.
    ${ }^{3}$ Includes cable loans of \$309 million in Q1/05 (Q4/04-\$429 million, Q3/04-\$437 million, Q2/04-\$392 million; Q1/04 - \$594 million; Q4/03 - \$668 million; Q3/03 - \$688 Million; Q2/03 - \$732 million; Q1/03 - \$777 million) 2003-\$668 million; 2002 - $\$ 901$ million; 2001 - $\$ 955$ million).

[^7]:    Ajustment amounts include: Provident Financial Group Inc. $\$ 6$ million in Q1/04; Admiralty Bancorp, Inc. $\$ 8$ million in Q1/03; Eagle Bancshares, Inc. $\$ 18$ million in Q3/02, and RBC Centura $\$ 157$ million in 2001.

[^8]:    ${ }^{1}$ 'Other adjustments include primarily foreign exchange translations on non-Canadian dollar denominated goodwill.
    ${ }^{2}$ Includes investment account and loan substitute securities.

