



Highlights of First Quarter 2005 Results

February 25, 2005



Caution regarding forward-looking statements

From time to time, we make written and oral forward-looking statements within the meaning of certain securities laws, included in this presentation, in other filings with Canadian regulators or the United States Securities and Exchange Commission, in reports to shareholders and in other communications. These forward-looking statements include, among others, statements with respect to our objectives for 2005, our medium- and long-term goals, and our strategies to achieve those objectives and goals, as well as statements with respect to our beliefs, plans, objectives, expectations, anticipations, estimates and intentions. The words "may," "could," "should," "would," "suspect," "outlook," "believe," "plan," "anticipate," "estimate," "expect," "intend," and words and expressions of similar import are intended to identify forward-looking statements.

By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution readers not to place undue reliance on these statements as a number of important factors could cause our actual results to differ materially from the beliefs, plans, objectives, expectations, anticipations, estimates and intentions expressed in such forward-looking statements. These factors include, but are not limited to, the strength of the Canadian and United States economies and economies of other countries in which we conduct business; the impact of the movement of the Canadian dollar relative to other currencies, particularly the U.S. dollar; the effects of changes in monetary policy, including changes in interest rate policies of the Bank of Canada and the Board of Governors of the Federal Reserve System in the United States; the effects of competition in the markets in which we operate; the impact of changes in the laws and regulations regulating financial services and the enforcement thereof (including banking, insurance and securities); judicial or regulatory judgments and legal proceedings; our ability to obtain accurate and complete information from or on behalf of our customers and counterparties; our ability to successfully realign our organizational structure, resources and processes; our ability to complete strategic acquisitions and to integrate our acquisitions successfully; the changes in accounting policies and methods we use to report our financial condition, including uncertainties associated with critical accounting assumptions and estimates; operational and infrastructure risks; and other factors that may affect future results including changes in trade policies, timely development and introduction of new products and services, changes in tax laws, technological changes, unexpected changes in consumer spending and saving habits, the possible impact on our businesses of international conflicts and other developments including those relating to the war on terrorism, and our anticipation of and success in managing the foregoing risks.

We caution that the foregoing list of important factors that may affect future results is not exhaustive. When relying on our forward-looking statements to make decisions with respect to the bank, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by us or on our behalf.

Overview

Gord Nixon
President & CEO



Strong performance in Q1/05 *

| | | |
|-----------------------------------|-----------|--|
| Net Income | \$1,041MM | > up \$248MM or 31% |
| Diluted earnings per share (EPS) | \$1.58 | > up \$0.40 or 34% |
| Return on equity (ROE) | 22.9% | > up 480 bps |
| Total revenues | \$4,659MM | > up \$471MM or 11% |
| Non-interest expense (NIE) | \$2,661MM | > down \$112MM or 4% |
| Total provision for credit losses | \$108MM | > versus recovery of \$28 MM in Q1/04 |
| Tier 1 capital ratio | 9.2% | > both down marginally but up from Q4/04 |
| Total capital ratio | 12.7% | |

- Strong performance in all business segments due to revenue growth and cost control
- Continued low interest rates and healthy economic, capital market and credit environments
- FX impact reduced revenues by \$100 MM, NIE by \$60 MM, and net income by \$25 MM
- NIE decrease also reflects Q1/04 Rabobank settlement costs
- Efficiency ratio** 57.1% vs. 66.2% in Q1/04
- Total PCL recovery in Q1/04 reflects \$150 MM reversal of general allowance

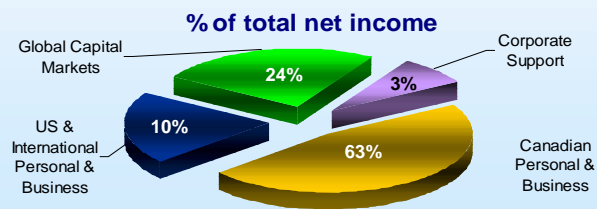
* Change vs. Q1/04

** Non-interest expense as a % of total revenues



Strong results across all segments in Q1/05

| (C\$ millions) | Net income | Net income growth* | |
|--|-----------------|--------------------|------------|
| | | \$ | % |
| Canadian Personal & Business | \$ 658 | \$ 80 | 14% |
| U.S. & International Personal & Business | 100 | 36 | 56 |
| Global Capital Markets | 253 | 61 | 32 |
| Corporate Support | 30 | 71 | 173 |
| Total | \$ 1,041 | \$ 248 | 31% |



* Change vs. Q1/04

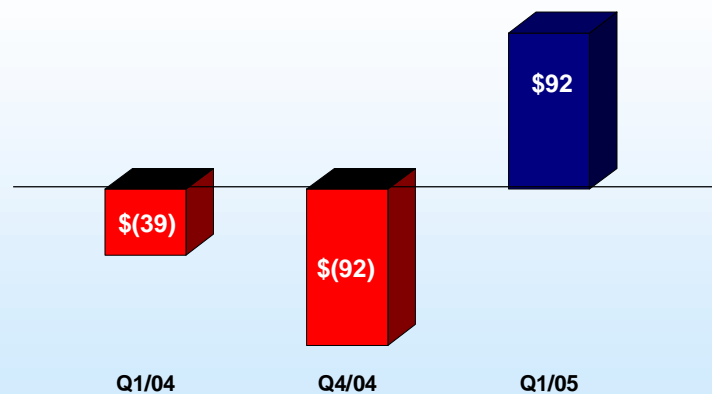
5

US GAAP



Substantial increase in U.S. net income

C\$ millions



6

US GAAP



Significant items affecting Q1/04 & Q4/04 results

| | Items affecting results | Impact (C\$ millions) | EPS impact | Segment | Income statement line |
|-------|-------------------------------|--|---------------|---|------------------------------|
| Q1/04 | Reversal of general allowance | \$150 * (pre-tax) | \$0.15 | Canadian Personal & Business and Global Capital Markets * | Provision for credit losses |
| | Rabobank settlement | (74) (After tax & other settlement costs) | \$(0.11) | Global Capital Markets | NIE and Income Taxes |
| Q4/04 | Business Realignment charges | (192) (pre-tax) | \$(0.19) | All segments ** | Business realignment charges |
| | Goodwill impairment charge | (130) (pre & post-tax) | \$(0.20) | US & International Personal & Business | Goodwill impairment |

* \$76 MM in Canadian Personal & Business and \$74 MM in Global Capital Markets

** Refer to slide 49 in Appendix for segment breakdown

7

US GAAP



Exceeded most 2005 financial objectives

| | Objectives for 2005 | Performance Q1/05 |
|---|------------------------|----------------------|
| <u>Profitability measures</u> | | |
| EPS growth – diluted | 20%+ | 34% |
| ROE | 18–20% | 22.9% |
| Revenue growth | 6–8% | 11% |
| Expense control | Less than 3% | (4)% |
| Specific PCL / average loans and acceptances | 0.35–0.45% | 0.11%* |
| <u>Capital management:</u> | | |
| Tier 1 capital ratio ** | 8–8.5% | 9.2% |
| Total capital ratio ** | 11–12% | 12.7% |
| Dividend payout ratio | 40–50% | 34% |

* A \$52 million transfer of the allocated specific allowance to the allocated general allowance during the quarter decreased this ratio by 0.12%

** Calculated using guidelines issued by the Office of the Superintendent of Financial Institutions Canada (OSFI)

8

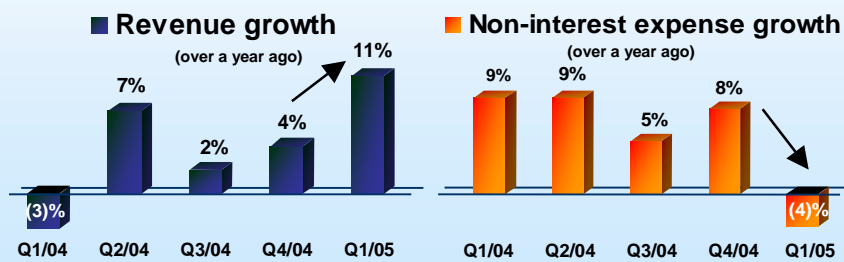
US GAAP



Operating leverage exceeded objective

| | Q1/05 vs. Q1/04 | 2005 Objective |
|-----------------------------|-----------------|----------------|
| Revenue growth | 11% | 6–8% |
| Non-interest expense growth | (4)% | < 3% |
| Operating leverage* | 15% | 3–5% |

*Revenue growth rate in excess of Expense growth rate



9

US GAAP



Making progress on top priorities for 2005

- 1 Improving revenue growth
- 2 Enhancing efficiency & effectiveness
- 3 Generating better returns from our U.S. & International Personal and Business segment

Financial & Asset Quality Review

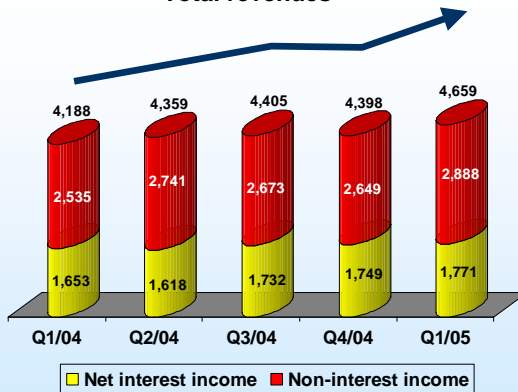
Barbara Stymiest
Chief Operating Officer



Strong revenue growth despite strengthening of CAD relative to USD

C\$ millions

Total revenues



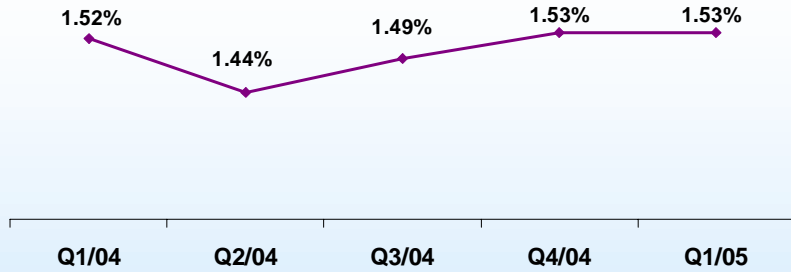
| | Q1/05 vs. Q4/04 | Q1/05 vs. Q1/04 |
|---|-----------------|-----------------|
| Δ total revenues | \$ 261 6% | \$ 471 11% |
| Impact of CAD vs. USD* | (55) | (100) |
| Δ total revenues** (excluding CAD/USD impact) | \$ 316 7% | \$ 571 14% |

* Translating USD denominated results using Q1/05 CAD/USD exchange rates compared to Q4/04 and Q1/04. Refer to slide 46 in Appendix for average exchange rates for Q1/05, Q4/04 and Q1/04.

** Non-GAAP financial measure – refer to discussion of the use of Non-GAAP financial information in the Appendix on slide 53



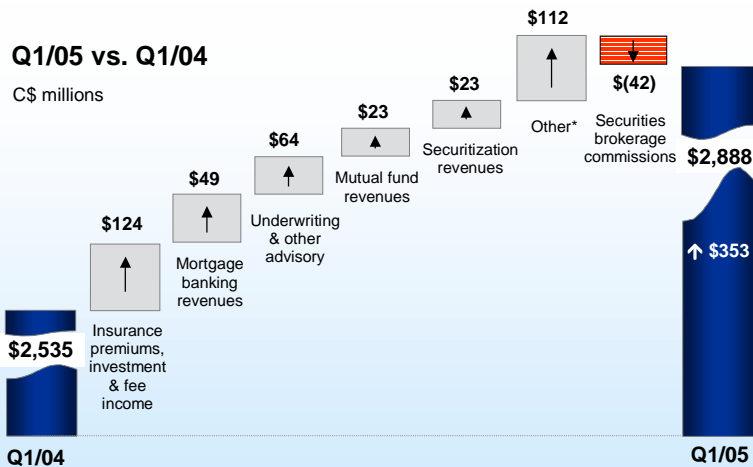
Net interest margin* stabilized



* Net interest income as a percentage of average assets



Solid growth in non-interest income



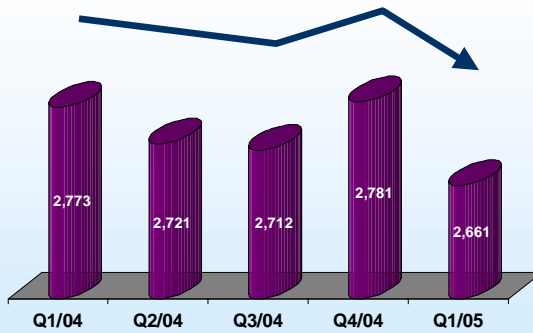
* Other includes increases in: foreign exchange revenues other than trading, investment management and custodial fees, gain on sale of investment account securities, service charges, card service revenues, credit fees and trading revenues.



Non-interest expenses down

C\$ millions

Total Non-interest expense



| | Q1/05 vs. Q4/04 | Q1/05 vs. Q1/04 |
|---|----------------------|---------------------|
| Δ total NIE | \$ (120) (4)% | \$(112) (4)% |
| Due to impact of CAD vs. USD* | (30) | (60) |
| Δ total NIE** (excluding CAD/USD impact) | \$ (90) (3)% | \$ (52) (2)% |

- Translating USD denominated results using Q1/05 CAD/USD exchange rates compared to Q4/04 and Q1/04.
- Refer to slide 46 in Appendix for average exchange rates for Q1/05, Q4/04 and Q1/04.
- ** Non-GAAP financial measure – refer to discussion of the use of Non-GAAP financial information in the Appendix on slide 53.

15

US GAAP



Good expense control

C\$ millions

| | Q1/05 | Q4/04 | Q1/04 |
|-----------------------------------|-----------------|-----------------|-----------------|
| Non-interest expense (NIE) | \$ 2,661 | \$ 2,781 | \$ 2,773 |

| | Q1/05 vs. Q4/04 | | Q1/05 vs. Q1/04 | |
|----------------------|-----------------|--------------|-----------------|--------------|
| Change in NIE | \$ (120) | (4) % | \$ (112) | (4) % |
| Human resources | \$ (1) | - % | \$ 53 | 3 % |
| Occupancy | (22) | (11) | 4 | 2 |
| Equipment | (16) | (7) | 11 | 5 |
| Communications | (32) | (17) | 6 | 4 |
| Professional fees | (35) | (23) | 19 | 20 |
| Other * | (14) | (5) | (205) | (43) |

* Other includes outsourced item processing, amortization of intangibles, and other expenses. Q1/04 amount includes costs related to Rabobank settlement, before the reduction in related human resources compensation costs.

16

US GAAP



Solid loan growth excluding impact of FIN 46R*

| C\$ millions | Jan 31/05 vs. | | | |
|--------------------------------|-----------------|-----------|------------------|------------|
| | Oct 31/04 | | Jan 31/04 | |
| Residential mortgages** | \$ 31 | 0% | \$ 5,626 | 7% |
| Personal loans | 905 | 2 | 4,901 | 15 |
| Credit cards | 361 | 6 | 1,414 | 26 |
| Total consumer loans | \$ 1,297 | 1% | \$ 11,941 | 10% |
| Business & government loans*** | 2,517 | 5 | 213 | 0 |
| Total gross loans | \$ 3,814 | 2% | \$ 12,154 | 7% |
| Allowance for loan losses | 6 | 0 | 208 | (11) |
| Total net loans | \$ 3,820 | 2% | \$ 12,362 | 7% |

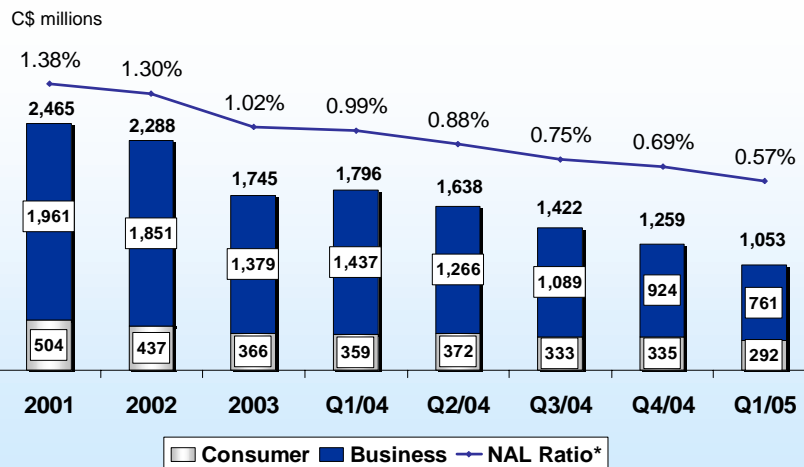
- * Non-GAAP financial measure: Reconciliation to GAAP information is discussed in the Appendix on slide 47. Refer to slide 53 in the Appendix for discussion of the use of non-GAAP information.
- ** Reflects \$5.7 billion of securitizations during 12 months ended January 31, 2005 and \$1.8 billion of securitizations during Q1/05.
- *** Reflects \$0.4 billion of securitizations during 12 months ended January 31, 2005. No commercial mortgages were securitized during Q1/05.

17

US GAAP



Nonaccrual loans continue to decline



* Nonaccrual loans as a percentage of total loans and acceptances

18

US GAAP



Nonaccrual loans decline across the board

| | Q1/05 | Change vs. Q4/04 | | Change vs. Q1/04 | |
|----------------------------|--------------|------------------|-------------|------------------|-------------|
| | | \$ | % | \$ | % |
| Nonaccrual Loans | 1,053 | (206) | (16) | (743) | (41) |
| Canada | | | | | |
| Residential Mortgages | 89 | (7) | (7) | (19) | (18) |
| Personal | 166 | (12) | (7) | (41) | (20) |
| Business | 430 | (79) | (16) | (275) | (39) |
| U.S. | 291 | (85) | (23) | (175) | (38) |
| Other International | 77 | (23) | (23) | (233) | (75) |



Specific PCL continues to improve

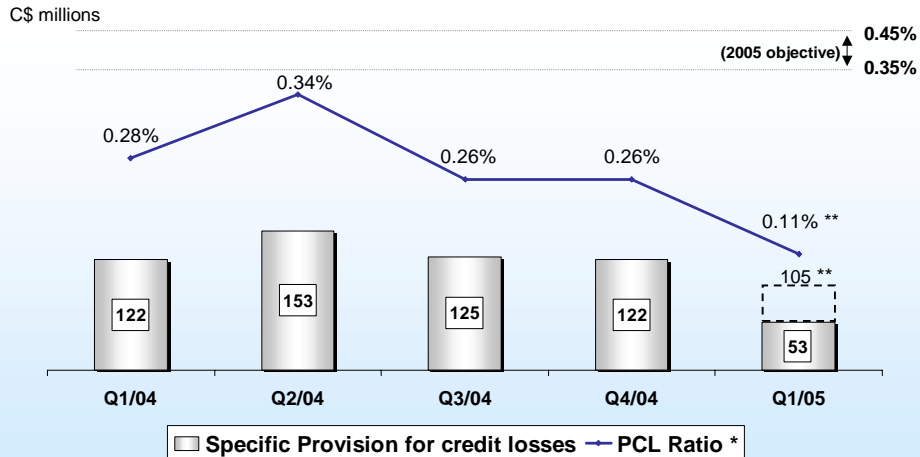
(C\$ million)

| | Q1/05 | Q4/04 | Q1/04 |
|--|------------|-----------|-------------|
| Allocated specific | 53* | 122 | 122 |
| Allocated general | 52 | (11) | (130) |
| Unallocated general | 3 | (14) | (20) |
| Provision for credit losses (PCL) | 108 | 97 | (28) |

* \$105 million less a transfer of \$52 million from the allocated specific allowance to the allocated general allowance to align our enterprise-wide accounting treatment for allowance for credit losses.



Specific PCL ratio* outperforms objective



* Allocated specific provision for credit losses as a percentage of average loans and acceptances.

** Specific PCL ratio for Q1/05 was 12 bps lower as a result of the \$52 million transfer of the allocated specific allowance to the allocated general allowance during the quarter to align our enterprise-wide accounting treatment for allowance for credit losses.

21

US GAAP



Capital ratios improved from Q4/04 reflecting earnings growth and preferred share issue

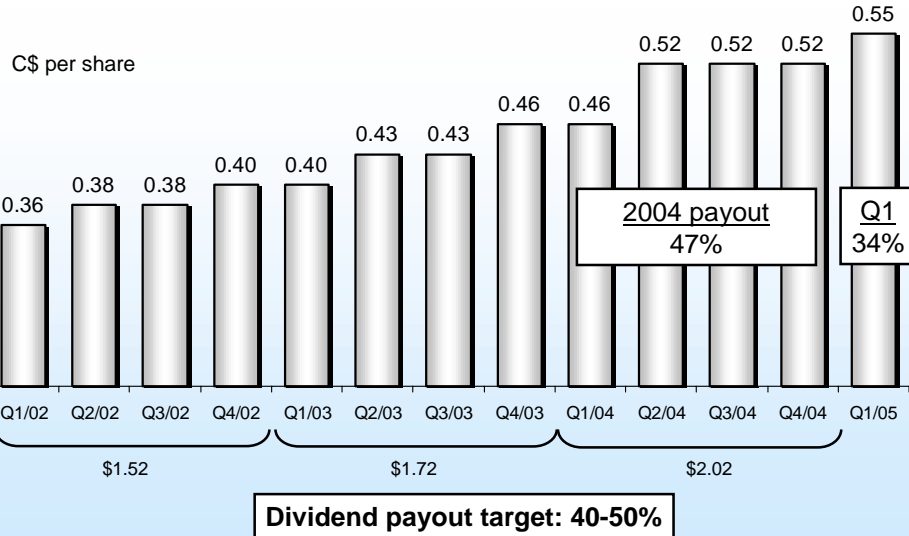
| | Q1/04 | Q4/04 | Q1/05 | 2005 Objective |
|-----------------------------|-------|-------|--------------|----------------|
| Tier 1 ratio: | 9.3% | 8.9% | 9.2% | 8–8.5% |
| Total capital ratio: | 12.9% | 12.4% | 12.7% | 11–12% |

22

CDN GAAP



Six common share dividend increases since Q1/02



23

US GAAP



RBC
Financial
Group

Canadian Personal & Business Segment ("Canadian P&B")

Jim Westlake

Group Head
Personal & Business Clients Canada

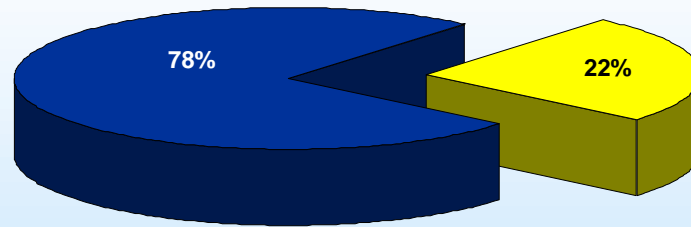


Canadian P&B revenue breakdown

Q1/05

Personal

Business



25

US GAAP



Strong revenue growth in Canadian P&B

| C\$ millions | Revenue Q1/05 | Growth vs. | | | |
|--------------|------------------|--------------|-----------|---------------|------------|
| | | Q4/04 | | Q1/04 | |
| Personal | \$ 2,172 | \$ 121 | 6% | \$ 258 | 13% |
| Business | 619 | (28) | (4)% | 4 | 1% |
| Total | \$ 2,791 | \$ 93 | 3% | \$ 262 | 10% |

- Personal:**
- Volume growth in loans and deposits
 - Growth in disability product lines (vs. Q1/04)
 - Strong sales and capital appreciation in mutual funds
 - Higher retail foreign exchange revenues
 - Higher credit card revenues (vs. Q1/04)
 - Stronger brokerage revenues (vs. Q4/04)

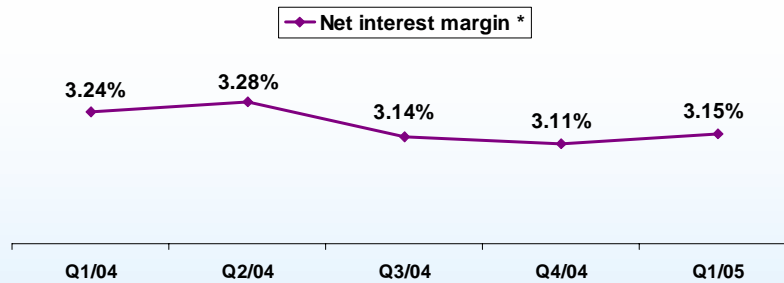
- Business:**
- Volume growth in loans and deposits
 - Narrower margins

26

US GAAP



Stable margin in Canadian P&B



NIM stabilized:

- Low interest rates and competitive pricing environment limited further margin expansion

* Net interest income as a percentage of average assets

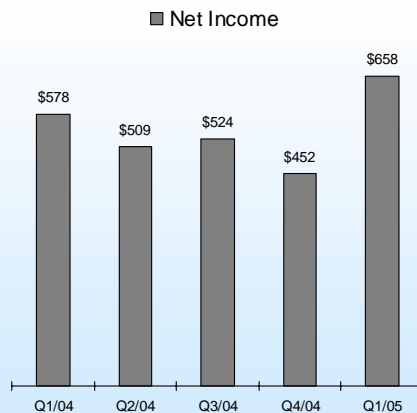
27

US GAAP



Higher earnings in Canadian P&B

In C\$ millions



- Net income up 14% vs. Q1/04
- Strong revenue growth
- Good cost containment efforts
- Non-interest expense 4% higher than Q1/04 due to:
 - higher staff & premises related costs (branch & other sales staff added)
 - higher advertising/marketing costs to support business growth
- Specific provision down \$20MM from Q1/04

28

US GAAP



Strong volume growth in Canadian consumer products

| C\$ millions | Q1/05 Balances* | Growth over Q1/04 |
|-------------------------------|-----------------|-------------------|
| Personal deposits | \$ 89,090 | ↑ 3% |
| Residential Mortgages** | 86,275 | ↑ 12% |
| Personal lending | 29,021 | ↑ 14% |
| Credit cards** | 8,519 | ↑ 11% |
| Mutual funds | \$ 44,688 | ↑ 14% |
| Brokerage AUA | \$ 135,195 | ↑ 8% |
| Insurance premiums & deposits | \$ 836 | ↑ 15% |

* Average balances (except for mutual funds and brokerage assets under administration (AUA), which are balances as at January 31, 2005)

** Includes securitized assets

29

US GAAP



Maintaining leading market shares in most Canadian consumer and business products

| | Rank* | Growth vs. Nov-03 | Market share | | |
|-------------------------------|-------|-------------------|--------------|--------|--------|
| | | | Nov-04 | Aug-04 | Nov-03 |
| Total deposits** | #1 | ↓ 5 bps | 12.57% | 12.59% | 12.62% |
| Personal deposits | | ↑ 4 bps | 15.04% | 15.07% | 15.00% |
| Mutual funds | | ↑ 8 bps | 9.49% | 9.44% | 9.41% |
| Residential mortgages | #1 | ↑ 30 bps | 15.25% | 15.12% | 14.95% |
| Personal loans & credit cards | #2 | ↑ 37 bps | 13.89% | 13.95% | 13.52% |
| Total business deposits*** | #1 | ↑ 65 bps | 20.76% | 20.19% | 20.11% |
| Travel Insurance | #1 | - | 34% | n/a | n/a |
| Creditor Insurance | #1 | - | 27% | n/a | n/a |
| Individual Living Benefits | #1 | - | - | n/a | n/a |

* Market share rank among all financial institutions in Canada, as of November 2004

** Consists of personal deposits and mutual funds. Mutual funds includes other mutual fund companies

*** Market share rank among all banks in Canada, as of November 2004. Includes business deposits across RBC. Business include acceptances.

30

U.S. & International Personal & Business Segment ("U.S. & International P&B")

Peter Armenio
Group Head, U.S. & International



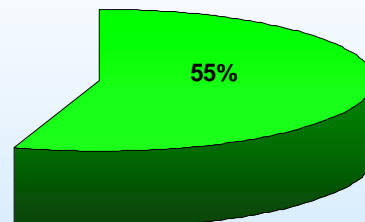
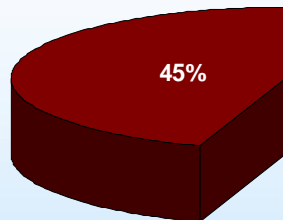
U.S. & International P&B revenue breakdown



Q1/05

Banking

Wealth Management





Good revenue growth in U.S. & International P&B

| C\$ millions | Revenue Q1/05 | Q4/04 | Growth vs. Q1/04 | |
|-------------------|---------------|--------------|------------------|-----------------|
| Banking | \$ 337 | \$ 57 | 21% | \$ 20 6% |
| Wealth Management | 419 | 8 | 2% | (5) (1)% |
| Total | \$ 756 | \$ 65 | 9% | \$ 15 2% |

| US\$ millions | Revenue Q1/05 * | Q4/04 | Growth vs. Q1/04 | |
|-------------------|-----------------|--------------|------------------|------------------|
| Banking | \$ 279 | \$ 58 | 27% | \$ 36 15% |
| Wealth Management | 346 | 21 | 6% | 23 7% |
| Total | \$ 625 | \$ 79 | 15% | \$ 59 10% |

Banking (vs. Q1/04 and Q4/04)

- Better product pricing on mortgages
- Improved spread and volume growth in loans and deposits

Wealth Management

- Higher brokerage fees and private banking margins (vs. Q1/04)
- Higher brokerage and investment management fees (vs. Q4/04)

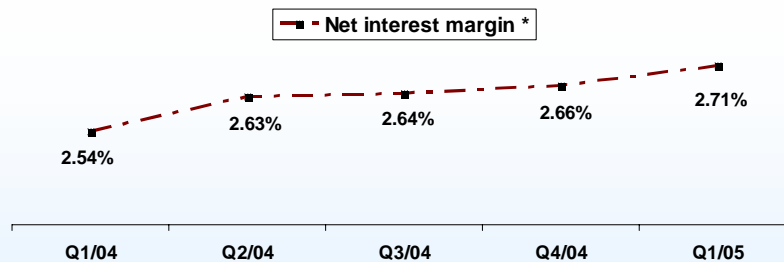
* Reconciliation to Canadian dollar GAAP information is discussed in the Appendix on slide 50. Refer to slide 53 in the Appendix for discussion of the use of non-GAAP information

33

US GAAP



Wider margin in U.S. & International P&B



NIM widening as:

- Recent U.S. interest rate increases have more than offset competitive pricing environment

* Net interest income as a percentage of average assets

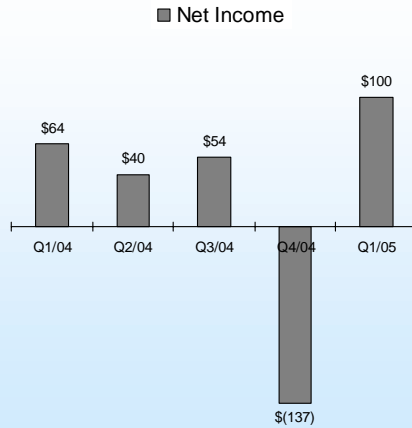
34

US GAAP



Higher earnings in U.S. & International P&B

In C\$ millions



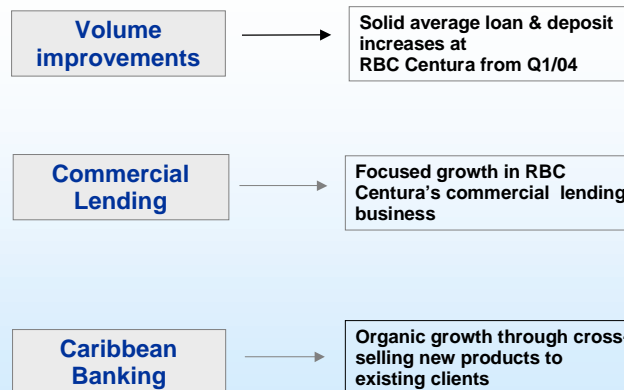
- NIAT up \$36MM from Q1/04
- U.S. Banking net income up \$27MM from Q1/04 to \$29MM
- U.S. Banking revenue increased due to better mortgage product pricing, higher loan and deposit volumes and margins
- Cost containment initiatives reduced NIE
- 23% decline in segment's PCL attributable to strong economy and higher secured lending

35

US GAAP



U.S. & International P&B Banking initiatives

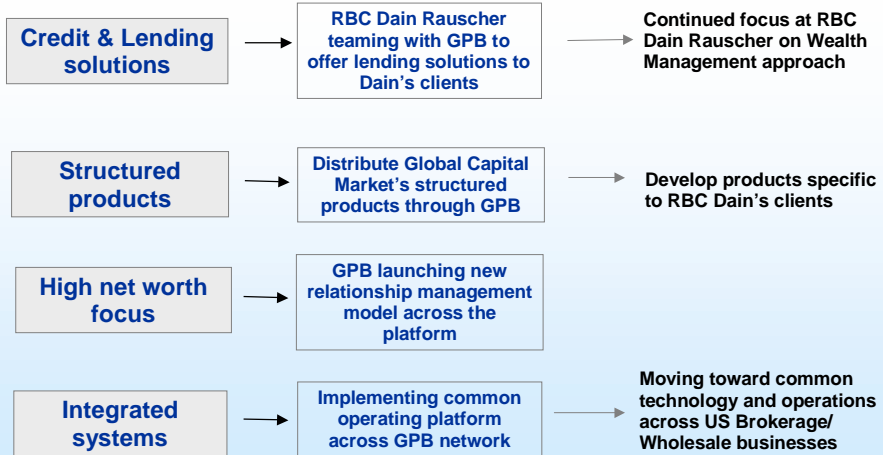


36

US GAAP



U.S. & International P&B Wealth Management initiatives



Note: GPB = Global Private Banking



Global Capital Markets

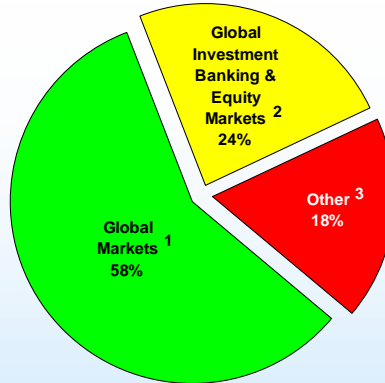
Chuck Winograd
Group Head, Global Capital Markets





Global Capital Markets revenue breakdown

Q1/05



1. Global Markets consists of the global debt (including the fixed income business of RBC Dain Rauscher), money market, foreign exchange, derivative, alternative assets, private debt and equity, and proprietary trading businesses
2. Global Investment Banking and Equity Markets consists of corporate and investment banking (including the strategic lending portfolio), and equity sales and trading businesses
3. Other consists of custody and investment administration services, correspondent banking services, commercial banking, research, the non-strategic lending portfolio and centralized management associated with our lending portfolios

39

US GAAP



Strong revenue growth in Global Capital Markets

| C\$ millions | Revenue | | Growth vs. | |
|--|----------------|---------------|------------|-----------------|
| | Q1/05 | Q4/04 | Q4/04 | Q1/04 |
| Global Markets | \$ 616 | \$ 71 | 13% | \$ 58 10% |
| Global Investment Banking & Equity Markets (GIBEM) | 250 | 25 | 11% | 14 6% |
| Other | 186 | 6 | 3% | 7 4% |
| Total | \$1,052 | \$ 102 | 11% | \$ 79 8% |

- Global Markets results reflect stable trading returns year over year and stronger trading results compared to last quarter. Revenues also reflect higher returns in structured transactions and the private debt & equity portfolios, and higher debt origination volumes.
- GIBEM growth reflects increased equity underwriting activity notably in Canada.
- Other results reflect higher returns in custody and administration and commercial banking vs. Q1/04, partially offset by lower returns in non-strategic lending (successful and intentional run-off). Continued strong performance in custody and administration provided positive growth compared to Q4/04.

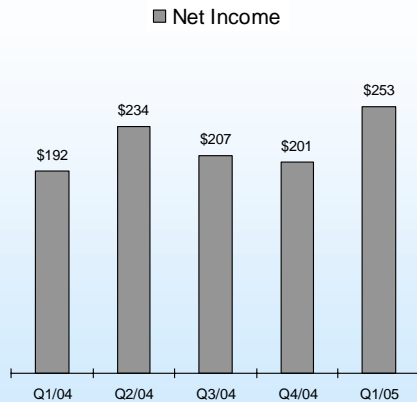
40

US GAAP



Strong results in Global Capital Markets

In C\$ millions



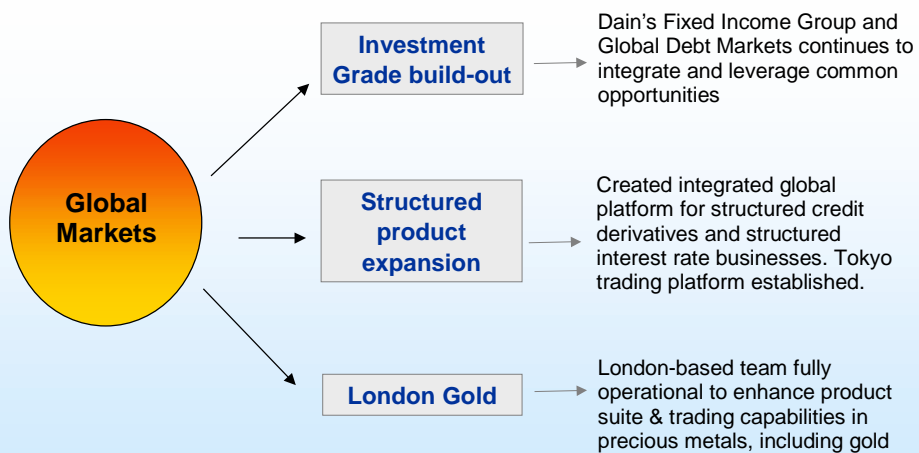
- Net income up 32% from Q1/04
- Revenues up 8% from Q1/04
- Solid trading returns across diversified portfolio of products
- Higher investment banking revenues (equity underwriting volume)
- Lower NIE, largely reflecting Rabobank settlement costs in Q1/04
- PCL remains low, reflecting favorable credit environment and low level of problem loans
- New initiatives gaining momentum

41

US GAAP



Global Capital Markets initiatives



42

US GAAP



Global Capital Markets initiatives



Appendix





Reconciliation of U.S. & Cdn. GAAP EPS

| C\$ per share | Q1/05 | Q4/04 | Q3/04 | Q2/04 | Q1/04 |
|--|---------------|----------|--------|--------|--------|
| U.S. GAAP EPS - diluted | \$1.58 | \$0.76 | \$1.15 | \$1.16 | \$1.18 |
| Insurance accounting | (0.08) | (0.01) | - | (0.01) | (0.01) |
| Derivatives/hedging activities | (0.01) | 0.03 | (0.02) | (0.02) | - |
| Other | 0.01 | - | (0.01) | 0.01 | 0.01 |
| Cdn. GAAP EPS - diluted | \$1.50 | \$0.78 | \$1.12 | \$1.14 | \$1.18 |
| U.S. GAAP EPS minus Cdn. GAAP EPS | \$0.08 | \$(0.02) | \$0.03 | \$0.02 | - |



Impact of CAD vs. USD change

| FX impact on: | Q1/05 vs. Q4/04* | Q1/05 vs. Q1/04* |
|--------------------------|------------------|------------------|
| Total revenues | ↓ 55 | ↓ 100 |
| Non-interest expense | ↓ 30 | ↓ 60 |
| Net income | ↓ 15 | ↓ 25 |
| EPS – diluted (\$/share) | ↓ \$0.02 | ↓ \$0.04 |

| Value of C\$1.00 in USD | Q1/05 | Q4/04 | Q1/04 |
|-------------------------|----------|----------|----------|
| Average | \$0.8269 | \$0.7918 | \$0.7653 |
| Closing | \$0.8057 | \$0.8210 | \$0.7548 |

* Translating USD denominated results using average CAD/USD exchange rates for respective periods



Impact of FIN 46R

VIEs consolidated

| C\$ millions | Jan 31/05 | Oct 31/04 | Jan 31/04 |
|-----------------------------|-------------|-------------|-----------------|
| Personal loans | \$ - | \$ - | \$ 3,205 |
| Credit cards | - | - | 822 |
| Total consumer loans | \$ - | \$ - | \$ 4,027 |
| Business & government loans | - | - | 4,615 |
| Total gross loans | \$ - | \$ - | \$ 8,642 |

Reconciliation to GAAP

| C\$ millions | Balances before VIE consolidation* | VIEs consolidated on Jan 31/04 | GAAP Loan balances Jan 31/04 |
|-----------------------------|------------------------------------|--------------------------------|------------------------------|
| Residential mortgages | \$ 78,577 | \$ - | \$ 78,577 |
| Personal loans | 32,852 | 3,205 | 36,057 |
| Credit cards | 5,403 | 822 | 6,225 |
| Total consumer loans | \$ 116,832 | \$ 4,027 | \$ 120,859 |
| Business & government loans | 50,527 | 4,615 | 55,142 |
| Total gross loans | \$ 167,359 | \$ 8,642 | \$ 176,001 |

- Note: The multi-seller asset-backed commercial paper conduit programs (multi-seller conduits) that we administer were restructured during 2004 as a result of which we are not required to consolidate their assets in accordance with FIN 46R. The amounts of such assets that we had consolidated on our balance sheet in the first quarter of 2004 due to some of the multi-seller conduits not being restructured at that time, are shown above. We have excluded these assets from the respective loan balances on slide 17, which we believe provides a more meaningful comparison.

* Non-GAAP financial measure – refer to slide 53 for discussion of the use of Non-GAAP financial information

47

US GAAP



Year over year growth in non-interest income

| C\$ millions | Q1/05 vs. | | | |
|---|-----------|------|--------|------|
| | Q4/04 | | Q1/04 | |
| Non-interest income growth | \$ 239 | 9% | \$ 353 | 14% |
| Due to: | | | | |
| Insurance premiums, investment & fee income | \$ 1 | 0% | \$ 124 | 25% |
| Mutual fund revenues | 7 | 3 | 23 | 11 |
| Securities brokerage commissions | 22 | 8 | (42) | (13) |
| Underwriting and other advisory | 59 | 27 | 64 | 30 |
| Gain on sale of available for sale securities | (5) | (19) | 14 | 200 |
| Investment management and custodial fees | 26 | 10 | 15 | 5 |
| FX revenues other than trading | 18 | 24 | 19 | 26 |
| Securitization | 32 | 59 | 23 | 37 |
| Card service revenues | (9) | (10) | 12 | 17 |
| Mortgage banking | 45 | n.m. | 49 | n.m. |
| Trading revenues | 119 | 39 | 1 | 0 |
| Other* | (76) | (15) | 51 | 13 |

* Other includes service charge, credit fees and other.

48

US GAAP



Business realignment charges in Q4/04 by segments

| Segments | Total \$ MM | Total (after-tax) \$ MM |
|---------------------------------|----------------|----------------------------|
| Canadian P&B Clients | 63 | 41 |
| U.S & International P&B Clients | 38 | 25 |
| Global Capital Markets | 27 | 18 |
| Corporate support | 64 | 41 |
| Total | 192 | 125 |

Note: In Q1/05, Corporate Support recorded \$2 million before tax for Business realignment charge



Reconciliation of U.S. & International U.S. dollar denominated revenue

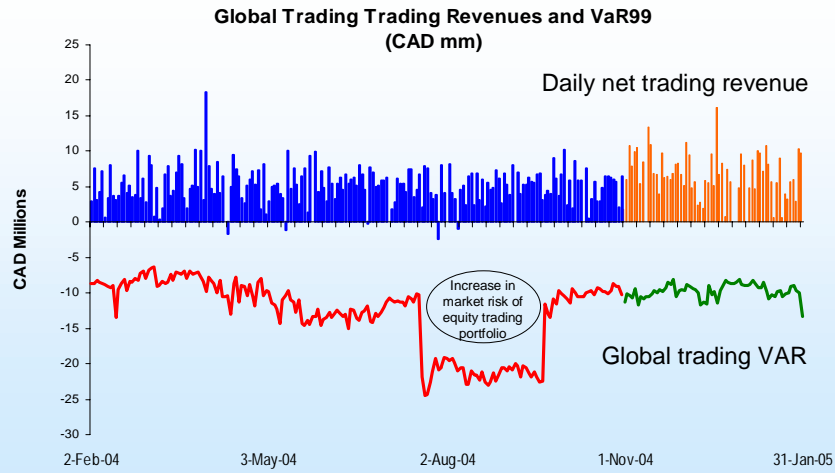
| Q1/05 (C\$ millions) | Growth vs. Q4/04 | Growth vs. Q1/04 |
|---|------------------|------------------|
| Impact of U.S. vs. Canadian dollar translation on revenues | | |
| Banking | (13) | (23) |
| Wealth Management | (17) | (29) |
| Total | (30) | (52) |

| Value of C\$1.00 in USD | Q1/05 | Q4/04 | Q1/04 |
|-------------------------|---------|---------|---------|
| Average | \$0.827 | \$0.792 | \$0.765 |
| Period end | \$0.806 | \$0.821 | \$0.755 |



Trading revenue performance

Zero days of net trading losses

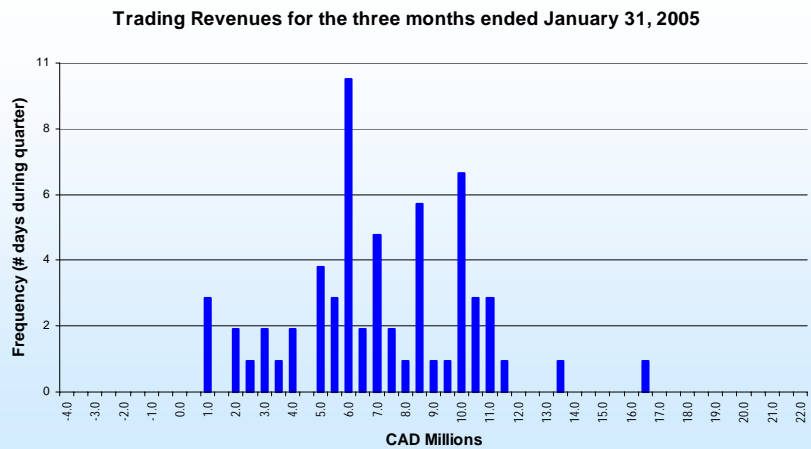


51



Trading revenue performance

Distribution of Q1/05 trading revenues



52



Note to users

We use a variety of financial measures to evaluate our performance. In addition to GAAP-prescribed measures, we use certain non-GAAP measures we believe provide useful information to investors regarding our financial condition and results of operations. Readers are cautioned that non-GAAP financial measures, such as revenues, excluding the impact of the Canadian dollar appreciation relative to the U.S. dollar, or ROE and average allocated common equity, do not have any standardized meaning prescribed by US or Canadian GAAP, and therefore, are unlikely to be comparable to similar measures presented by other companies.

Reconciliation of non-GAAP measures to GAAP measures can be found throughout this presentation.