



**RBC
Financial
Group**

Third Quarter 2003

Quarterly Results Slides

August 26, 2003

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Caution regarding forward-looking statements

From time to time, we make written and oral forward-looking statements, included in this presentation, in other filings with Canadian regulators or the U.S. Securities and Exchange Commission, in reports to shareholders and in other communications, which are made pursuant to the "safe harbor" provisions of the United States *Private Securities Litigation Reform Act of 1995*. These forward-looking statements include, among others, statements with respect to our objectives for 2003, and the medium and long terms, and strategies to achieve those objectives, as well as statements with respect to our beliefs, plans, expectations, anticipations, estimates and intentions. The words "may," "could," "should," "would," "suspect," "outlook," "believe," "anticipate," "estimate," "expect," "intend," "plan," and words and expressions of similar import are intended to identify forward-looking statements.

By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution readers not to place undue reliance on these statements as a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors include, but are not limited to, the strength of the Canadian economy in general and the strength of the local economies within Canada in which we conduct operations; the strength of the United States economy and the economies of other nations in which we conduct significant operations; the effects of changes in monetary and fiscal policy, including changes in interest rate policies of the Bank of Canada and the Board of Governors of the Federal Reserve System in the United States; changes in trade policy; the effects of competition in the markets in which we operate; inflation; capital market and currency market fluctuations; the timely development and introduction of new products and services in receptive markets; the impact of changes in the laws and regulations regulating financial services (including banking, insurance and securities); changes in tax laws; technological changes; our ability to complete strategic acquisitions and to integrate acquisitions; unexpected judicial or regulatory proceedings; unexpected changes in consumer spending and saving habits; the possible impact on our businesses of international conflicts and other developments including those relating to the war on terrorism; and our anticipation of and success in managing the risks implicated by the foregoing.

We caution that the foregoing list of important factors is not exhaustive. When relying on forward-looking statements to make decisions, investors and others should carefully consider the foregoing factors and other uncertainties and potential events. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on our behalf.



Note to users

We use a variety of financial measures to evaluate our performance. In addition to GAAP-prescribed measures, we use certain non-GAAP measures we believe provide useful information to investors regarding our financial condition and results of operations. Readers are cautioned that non-GAAP financial measures, such as average common equity and managed asset balances, do not have any standardized meaning prescribed by GAAP and therefore are unlikely to be comparable to similar measures presented by other companies.

Further explanations of non-GAAP financial measures discussed in this presentation can be found in the "Explanation of certain terms" on chart 53 and reconciliation of non-GAAP measures to GAAP measures can be found throughout this presentation.



Index

Charts

| | |
|--|--------------|
| Financial overview | 4-8 |
| Business segments results | 9-17 |
| U.S. expansion | 18-22 |
| Online customers | 23 |
| In-depth financial review | |
| Revenues | 24-29 |
| Non-interest expense | 30-32 |
| Balance sheet & capital | 33-37 |
| Asset quality & risk management | 38-52 |
| Explanation of certain terms | 53 |



Financial overview

*Third quarter highlights**

- Net income up \$54 MM or 7% (up 12% under Cdn. GAAP)
- EPS - diluted up \$0.12 or 12% (up 17% under Cdn. GAAP)
- Impact of strengthening CAD vs. USD reduced net income by \$25 MM, diluted EPS by \$0.04 and ROE by 50 bp
- Net income from U.S. acquisitions was \$76 MM vs. \$65 MM in Q3/02
- Revenue and expense growth both 3%
- Excluding the \$150 MM impact on revenues and the \$110 MM impact on expenses of the strengthening CAD vs. USD, revenues and NIE both up 7%**
- Nonaccrual loans down \$264 MM or 12% from Q2/03
- Specific provision for credit losses \$170 MM (down \$41 MM or 19% from Q2/03) or 0.31% of average loans, acceptances and reverse repos (Cdn. GAAP)

*Growth vs. Q3/02 except where noted **see charts 25 and 31



Financial overview

Key third quarter and first 9 mos. numbers*

| C\$ millions | U.S. GAAP | | Cdn. GAAP | |
|----------------------|-----------|----------|-----------|----------|
| | Q3/03 | 9 mos'03 | Q3/03 | 9 mos'03 |
| Net income | \$776 | \$2,232 | \$783 | \$2,259 |
| Net income growth | 7% | 3% | 12% | 8% |
| EPS - diluted | \$1.14 | \$3.24 | \$1.16 | \$3.28 |
| EPS growth | 12% | 6% | 17% | 10% |
| ROE | 17.4% | 16.6% | 17.5% | 16.8% |
| Revenues | \$3,967 | \$11,680 | \$4,024 | \$11,875 |
| Revenue growth | 3% | (1)% | 4% | - |
| Non-interest expense | \$2,581 | \$7,654 | \$2,615 | \$7,785 |
| NIE growth | 3% | - | 3% | - |

*Growth vs. Q3/02 and 9 mos'02

5



Financial overview

Impact of stronger CAD vs. USD

| C\$ millions | Q3/03 vs. Q2/03* | Q3/03 vs. Q3/02* | 9 mos'03 vs. 9 mos'02* |
|--------------------------|---------------------|---------------------|---------------------------|
| FX impact on: | | | |
| Revenues | (85) | (150) | (275) |
| Non-interest expense | 60 | 110 | 200 |
| Net income | (15) | (25) | (45) |
| EPS - diluted (\$/share) | \$(0.03) | \$(0.04) | \$(0.07) |
| ROE | (30) bp | (50) bp | (30) bp |

| Value of C\$1.00 in USD | Q3/03 | Q2/03 | Q3/02 |
|-------------------------|----------|----------|----------|
| Average | \$0.7280 | \$0.6841 | \$0.6483 |
| Closing | \$0.7118 | \$0.6976 | \$0.6318 |

* Translating USD denominated results using Q3/03 and 9 mos'03 CAD/USD exchange rates compared to the exchange rates for Q2/03, Q3/02 and 9 mos'02, respectively

6

US GAAP



Financial overview

Reconciliation of U.S. & Cdn. GAAP EPS

| C\$ per share | Q3/03 | Q2/03 | Q3/02 | 9 months | |
|---|-----------------|-----------------|---------------|-----------------|---------------|
| | | | | 2003 | 2002 |
| U.S. GAAP EPS - diluted | \$1.14 | \$0.99 | \$1.02 | \$3.24 | \$3.07 |
| Insurance accounting | - | - | (0.04) | (0.02) | (0.08) |
| Derivatives/hedging activities | 0.03 | 0.03 | (0.02) | 0.08 | (0.05) |
| Cost of stock apprec. rights | - | (0.01) | 0.01 | (0.01) | (0.03) |
| Reclassification of securities* | - | - | - | 0.02 | - |
| Other | 0.01 | 0.01 | 0.01 | 0.02 | 0.04 |
| Tax impact of above items | (0.02) | (0.02) | 0.01 | (0.05) | 0.03 |
| Cdn. GAAP EPS - diluted | \$1.16 | \$1.00 | \$0.99 | \$3.28 | \$2.98 |
| U.S. GAAP EPS less Cdn. GAAP EPS | \$(0.02) | \$(0.01) | \$0.03 | \$(0.04) | \$0.09 |

* Relates to a \$13 million after-tax write-down of an investment in Q1/03 to recognize other-than-temporary impairment, which is not required under Cdn. GAAP

7



Financial overview

Performance vs. objectives – first 9 mos. 2003

| | Objectives for 2003 | Performance 9 mos. 03 |
|---|------------------------|--------------------------|
| <u>Profitability measures</u> | | |
| ROE | 17-19% | 16.6% |
| EPS growth - diluted | 10-15% | 6%* |
| Revenue growth | 5-8% | (1)% |
| Expense growth | < revenue growth | - ** |
| Specific PCL/avg. loans, accept. & reverse repos (Cdn. GAAP) | 0.45-0.55% | 0.36% net 0.34%*** |
| <u>Capital ratios (OSFI)</u> | | |
| Tier 1 capital | maintain strong | 9.6% |
| Total capital | capital ratios | 12.7% |
| Dividend payout ratio | 35-45% | 38% |

* Revenue growth was 1% excluding impact of CAD/USD exchange rate change (see chart 25)

** Expense growth was 3% excluding impact of CAD/USD exchange rate change (see chart 31)

*** Net of effect of credit derivative gains and losses which are reconciled on chart 42 and explained on chart 53

8

US GAAP



Business segment results

Third quarter 2003

C\$ millions

| | Net income | Net income growth* | ROE |
|---------------------|------------|--------------------|-------|
| RBC Banking | \$ 414 | 5% | 22.6% |
| RBC Insurance | 57 | 16 | 24.4 |
| RBC Investments | 113 | 35 | 16.7 |
| RBC Capital Markets | 147 | 44 | 15.9 |
| RBC Global Services | 49 | - | 30.4 |
| Other | (4) | (109) | (0.8) |
| Total | \$ 776 | 7% | 17.4% |

* Growth vs. Q3/02

Note: ROE, and average common equity for the segments, which is used in the ROE calculation, are discussed on chart 53



Business segment results

First nine months 2003

C\$ millions

| | Net income | Net income growth* | ROE |
|---------------------|------------|--------------------|-------|
| RBC Banking | \$1,175 | 3% | 21.0% |
| RBC Insurance | 167 | 20 | 26.4 |
| RBC Investments | 286 | 14 | 13.8 |
| RBC Capital Markets | 360 | 5 | 12.2 |
| RBC Global Services | 134 | 4 | 27.9 |
| Other | 110 | (32) | 6.6 |
| Total | \$2,232 | 3% | 16.6% |

* Growth vs. 9 mos'02

Note: ROE, and average common equity for the segments, which is used in the ROE calculation, are discussed on chart 53



Business segment results

RBC Banking

C\$ millions

| | Q3/03 | Q3/03 vs. | | 9 mos.03 | 9 mos.03 vs. |
|-----------------------------|----------|-----------|----------|----------|--------------|
| | | Q2/03 | Q3/02 | | 9 mos. 02 |
| Revenues | \$ 1,960 | 5% | 4% | \$ 5,787 | 1% |
| Non-interest expense* | 1,163 | 1 | 5 | 3,494 | 4 |
| Provision for credit losses | 135 | (15) | (7) | 423 | (16) |
| Net income | 414 | 19 | 5 | 1,175 | 3 |
| Return on common equity | 22.6% | ↑ 380 bp | ↑ 270 bp | 21.0% | ↑ 190 bp |
| Average common equity | \$ 7,250 | (2)% | (5)% | \$ 7,400 | (6)% |
| Efficiency ratio | 59.3% | ↓ 240 bp | ↑ 60 bp | 60.4% | ↑ 160 bp |

* increase compared to last year largely due to costs associated with higher mortgage origination volumes in the U.S., a \$14 million increase in pension and post-retirement benefits, additional salaries relating to the expansion of the sales force (450 FTE) in Canada earlier this year

See chart 19 for net income contribution of RBC Centura (including RBC Mortgage)

Note: ROE and average common equity for the segments are discussed on chart 53

11

US GAAP



Business segment results

RBC Banking - highlights

| | Change Q3/03 vs. Q3/02 |
|-------------------------------|---------------------------|
| Domestic revenues | ↑ 5% (↑ 8% vs. Q2/03) |
| Domestic revenues from: | |
| Residential mortgages | ↑ 14% |
| Total personal lending | ↑ 9% |
| Business lending | ↑ 5% |
| Revenues from U.S. operations | |
| - in USD | ↑ 13% |
| - in CAD | flat |

12



Business segment results

RBC Banking - consumer market shares

Market share among all financial institutions in Canada

| | Rank* | Δ May-03 vs. Jan-03 | Market share | | |
|--|-------|------------------------|--------------|--------|--------|
| | | | May-03 | Apr-03 | Jan-03 |
| Total deposits**: | #1 | ↑ 4 bp | 12.61% | 12.63% | 12.57% |
| <i>Personal deposits</i> | | ↑ 8 bp | 15.12% | 15.11% | 15.04% |
| <i>Mutual funds</i> | | ↓ 8 bp | 8.88% | 8.93% | 8.96% |
| Residential mortgages | #1 | ↑ 9 bp | 14.82% | 14.82% | 14.73% |
| Personal loans & credit cards | #2 | ↑ 8 bp | 13.43% | 13.47% | 13.35% |

* Market share rank among all financial institutions in Canada, at May 31, 2003

** Consists of personal deposits and mutual funds

13



Business segment results

RBC Insurance

C\$ millions

| | Q3/03 | Q3/03 vs. | | 9 mos.03 | 9 mos.03 vs. |
|-------------------------|--------|-----------|----------|----------|--------------|
| | | Q2/03 | Q3/02 | | 9 mos. 02 |
| Premiums & deposits | \$ 556 | 16% | 4% | \$ 1,568 | 6 % |
| Revenues | 170 | 10 | 22 | 479 | 17 |
| Non-interest expense | 117 | 19 | 29 | 316 | 14 |
| Net income | 57 | 2 | 16 | 167 | 20 |
| Return on common equity | 24.4% | ↓ 420 bp | ↓ 220 bp | 26.4% | ↑ 100 bp |
| Average common equity | \$ 900 | 13% | 29 % | \$ 850 | 21 % |

See chart 19 for net income contribution of RBC Liberty Insurance

Note: ROE and average common equity for the segments are discussed on chart 53

14

US GAAP



Business segment results

RBC Investments

C\$ millions

| | Q3/03 | Q3/03 vs. | | 9 mos.03 | 9 mos.03 vs. |
|-----------------------------|----------|-----------|----------|----------|--------------|
| | | Q2/03 | Q3/02 | | 9 mos. 02 |
| Revenues | \$ 904 | 9% | 1% | \$ 2,616 | (5)% |
| Non-interest expense | 733 | - | (5) | 2,189 | (9) |
| Provision for credit losses | - | - | - | - | n.m. |
| Net income | 113 | 64 | 35 | 286 | 14 |
| Return on common equity | 16.7% | ↑ 690 bp | ↑ 600 bp | 13.8% | ↑ 310 bp |
| Average common equity | \$ 2,650 | (2)% | (10)% | \$ 2,700 | (8)% |

See chart 19 for net income contribution of RBC Dain Rauscher (including Tucker Anthony Sutro)

Note: ROE and average common equity for the segments are discussed on chart 53

15

US GAAP



Business segment results

RBC Capital Markets

C\$ millions

| | Q3/03 | Q3/03 vs. | | 9 mos.03 | 9 mos.03 vs. |
|-----------------------------|----------|-----------|----------|----------|--------------|
| | | Q2/03 | Q3/02 | | 9 mos. 02 |
| Revenues | \$ 688 | 11% | 7% | \$ 1,993 | (2)% |
| Non-interest expense | 420 | 7 | 1 | 1,240 | 2 |
| Provision for credit losses | 39 | (33) | (49) | 174 | (50) |
| Net income | 147 | 52 | 44 | 360 | 5 |
| Return on common equity | 15.9% | ↑ 610bp | ↑ 630 bp | 12.2% | ↑ 130 bp |
| Average common equity | \$ 3,650 | (8)% | (9)% | \$ 3,850 | (4)% |

Note: ROE and average common equity for the segments are discussed on chart 53

16

US GAAP



Business segment results

RBC Global Services

C\$ millions

| | Q3/03 | Q3/03 vs. | | 9 mos.03 | 9 mos.03 vs. |
|-----------------------------|--------|-----------|----------|----------|--------------|
| | | Q2/03 | Q3/02 | | 9 mos. 02 |
| Revenues | \$ 218 | 10% | 3% | \$ 628 | 4% |
| Non-interest expense | 149 | 4 | 6 | 436 | 6 |
| Provision for credit losses | - | n.m. | n.m. | 2 | (71) |
| Net income | 49 | 32 | - | 134 | 4 |
| Return on common equity | 30.4% | ↑ 720 bp | ↓ 200 bp | 27.9% | ↓ 50 bp |
| Average common equity | \$ 650 | - | 8% | \$ 650 | 8% |

Note: ROE and average common equity for the segments are discussed on chart 53

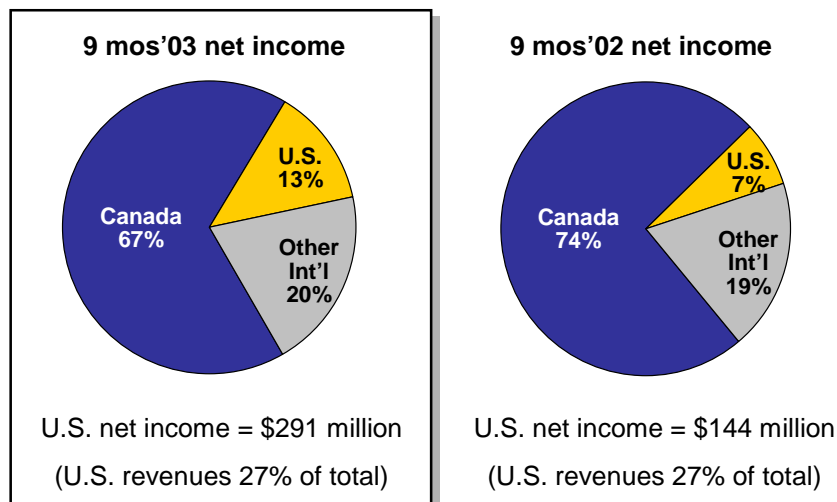
17

US GAAP



Expansion outside Canada

Proportion of U.S. earnings growing



18

US GAAP



U.S. acquisition contributions

Significant growth at RBC Dain Rauscher

| | Net income (\$ millions) | | | | | | | | | |
|--------------------------------|--------------------------|------|-------|------|-------|------|----------|------|----------|------|
| | Q3/03 | | Q2/03 | | Q3/02 | | 9 mos'03 | | 9 mos'02 | |
| | C\$ | US\$ | C\$ | US\$ | C\$ | US\$ | C\$ | US\$ | C\$ | US\$ |
| RBC Centura* | 41 | 30 | 39 | 27 | 49 | 32 | 140 | 95 | 149 | 95 |
| RBC Dain Rauscher** | 35 | 26 | 12 | 9 | 10 | 6 | 63 | 44 | (13) | (8) |
| RBC Liberty Insurance | - | - | 7 | 5 | 6 | 4 | 13 | 9 | 17 | 11 |
| Total U.S. acquisitions | 76 | 56 | 58 | 41 | 65 | 42 | 216 | 148 | 153 | 98 |

* RBC Centura (acquired in Q3/01) includes its RBC Mortgage subsidiary

** Excludes Dain Rauscher Wessels, whose operations have been integrated into RBC Capital Markets since early 2002



U.S. acquisition contributions

Comparison of CAD & USD net income growth rates

| Growth in net income | Q3/03 vs. | | | | 9 mos'03 vs. | |
|--------------------------------|-----------|------|-------|------|--------------|-------|
| | Q2/03 | | Q3/02 | | 9 mos'02 | |
| | C\$ | US\$ | C\$ | US\$ | C\$ | US\$ |
| RBC Centura | 5% | 11% | (16)% | (6)% | (6)% | - |
| RBC Dain Rauscher* | 192% | 189% | 250% | 333% | n.m. | n.m. |
| RBC Liberty Insurance* | n.m. | n.m. | n.m. | n.m. | (24)% | (18)% |
| Total U.S. acquisitions | 31% | 37% | 17% | 33% | 41% | 51% |

* Comparisons vs. prior periods marked with "n.m." are not meaningful as RBC Liberty Insurance reported nil net income in Q3/03 and RBC Dain Rauscher reported a loss in 9 mos'03



Retention compensation costs

Q3/03 lower as forecasted

C\$ millions

| | Q3/03 | | Q2/03 | | Q1/03 | | Q4/02 | | Q3/02 | |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | pre-tax | after-tax | pre-tax | after-tax | pre-tax | after-tax | pre-tax | after-tax | pre-tax | after-tax |
| RBCInv* | 13 | 8 | 15 | 9 | 22 | 13 | 24 | 15 | 23 | 14 |
| RBCCM | 2 | 1 | 3 | 2 | 8 | 5 | 12 | 7 | 11 | 7 |
| Total | 15 | 9 | 18 | 11 | 30 | 18 | 36 | 22 | 34 | 21 |

* Includes Tucker Anthony Sutro

RBCInv = RBC Investments RBCCM = RBC Capital Markets

21



Retention compensation costs

Costs to fall in 2003

C\$ millions

| | 2001 A | | 2002 A | | 2003 F* | | 2004 F* | | 2005 F* | |
|--------------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | pre-tax | after-tax | pre-tax | after-tax | pre-tax | after-tax | pre-tax | after-tax | pre-tax | after-tax |
| RBCInv | 88 | 54 | 107 | 66 | 63 | 39 | 43 | 26 | 20 | 12 |
| RBCCM | 88 | 54 | 51 | 31 | 15 | 9 | 2 | 1 | - | - |
| Total | 176 | 108 | 158 | 97 | 78 | 48 | 45 | 27 | 20 | 12 |

* Forecast. Nil in 2006.

RBCInv = RBC Investments RBCCM = RBC Capital Markets

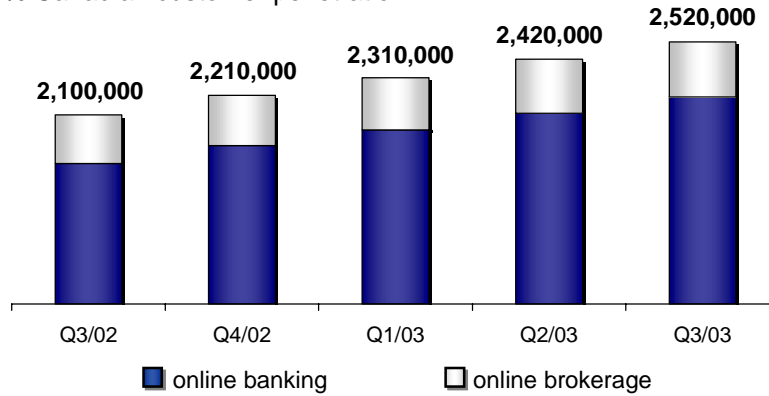
22



Canadian online customers

Number of online clients continues to increase

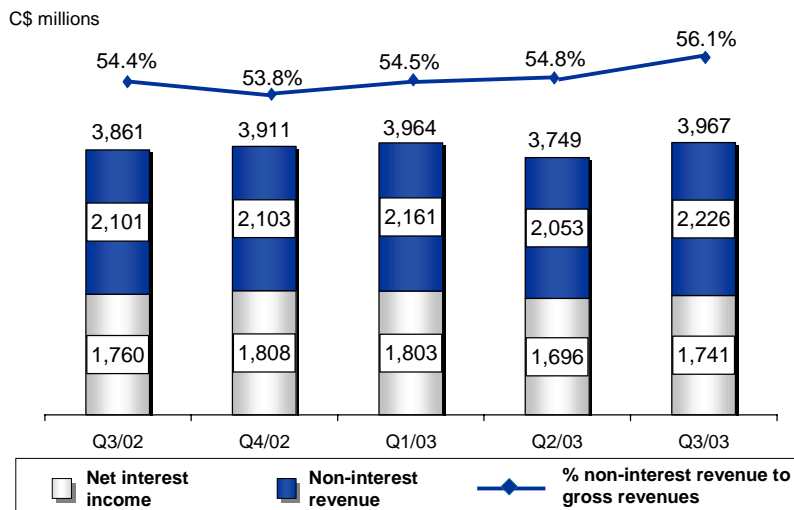
- 2,520,000 clients enrolled as at July 31, 2003 (2,200,000 banking and 320,000 brokerage)
- 25% Canadian customer penetration



23



Revenues



24

US GAAP



Revenues

Impact of strengthening CAD on revenues

C\$ millions

| | Q3/03 vs. | | | | 9 mos'03 vs. | |
|--|--------------|-----------|--------------|-----------|----------------|-------------|
| | Q2/03 | | Q3/02 | | 9 mos'02 | |
| Change in gross revenues | \$218 | 6% | \$106 | 3% | \$(139) | (1)% |
| Add back: impact of CAD appreciation vs. USD* | 85 | | 150 | | 275 | |
| Change in gross revenues excluding above factor | \$303 | 8% | \$256 | 7% | \$136 | 1% |

* Translating USD denominated results using Q3/03 and 9 mos'03 CAD/USD exchange rates compared to the exchange rates for Q2/03, Q3/02 and 9 mos'02, respectively



Revenues

Net interest margin

| | Q3/03 | Q2/03 | Q3/02 |
|----------------------------|-----------|---------|-------|
| Net interest margin | 1.72% | 1.74% | 1.90% |
| Avg. Canadian prime rate | 4.96% | 4.70% | 4.20% |
| | Q3/03 vs. | | |
| | Q2/03 | Q3/02 | |
| Change in margin | (2) bp | (18) bp | |
| Due to change in: | | | |
| Prime-core deposit spread | 9 | 11 | |
| Lending spread* | 1 | (7) | |
| Low-yielding assets** | (9) | (20) | |
| Other | (3) | (2) | |
| | (2) bp | (18) bp | |

* Largely in commercial and wholesale lending

** Largely relating to higher volumes and funding costs of low interest yielding assets such as securities



Revenues

Non-interest revenue

C\$ millions

| | Q3/03 vs. | | | | 9 mos'03 vs. | |
|--|-----------|-------|--------|------|--------------|------|
| | Q2/03 | | Q3/02 | | 9 mos'02 | |
| Non-interest revenue growth | \$ 173 | 8% | \$ 125 | 6% | \$ (36) | (1)% |
| Due to: | | | | | | |
| Trading revenues | \$ 62 | 13% | \$ 103 | 23% | \$ 288 | 23% |
| Deposit & payment service charges | 9 | 3 | 8 | 3 | 44 | 6 |
| Insurance | (18) | (21) | (3) | (4) | 21 | 11 |
| Securities gains (losses) | (54) | (113) | 5 | n.m. | 13 | 433 |
| Mortgage banking | 4 | 7 | 8 | 15 | 9 | 5 |
| Securitization revenues | (12) | (29) | (9) | (24) | (23) | (18) |
| Mutual fund revenues | 7 | 4 | (20) | (11) | (55) | (10) |
| Investment management and custodial fees | - | - | (37) | (12) | (63) | (7) |
| Capital market fees | 99 | 25 | 32 | 7 | (147) | (10) |
| Other* | 76 | 31 | 38 | 14 | (123) | (12) |

* Includes credit derivative gains and losses discussed on charts 42 and 53

27

US GAAP



Revenues

Capital market fees

C\$ millions

| | Q3/03 | Q3/03 vs. | | | | 9 mos'03 | 9 mos'03 vs. | |
|----------------------------------|---------------|--------------|------------|--------------|-----------|-----------------|-----------------|--------------|
| | | Q2/03 | | Q3/02 | | | 9 mos'02 | |
| Full-service brokerage | \$ 293 | \$ 49 | 20% | \$ 20 | 7% | \$ 791 | \$ (106) | (12)% |
| Institutional | 183 | 46 | 34 | 8 | 5 | 445 | (39) | (8) |
| Discount brokerage | 20 | 4 | 25 | 4 | 25 | 57 | (2) | (3) |
| Total capital market fees | \$ 496 | \$ 99 | 25% | \$ 32 | 7% | \$ 1,293 | \$ (147) | (10)% |

28

US GAAP



Revenues

Revenue growth excluding recent U.S. acquisitions*

| C\$ millions | Q3/03 | Q2/03 | Q3/02 | 9 mos'03 | 9 mos'02 | |
|--|--------------|-----------|--------------|--------------|----------------|-------------|
| Revenues | \$ 3,967 | \$ 3,749 | \$ 3,861 | \$ 11,680 | \$ 11,819 | |
| Less: revenues of recent U.S. acquisitions* | 805 | 779 | 784 | 2,405 | 2,415 | |
| Revenues excl. U.S. acquisitions | \$ 3,162 | \$ 2,970 | \$ 3,077 | \$ 9,275 | \$ 9,404 | |
| | Q3/03 vs. | | | 9 mos'03 vs. | | |
| | Q2/03 | Q3/02 | | 9 mos'02 | | |
| Change in revenues excl. U.S. acquisitions | \$192 | 6% | \$ 85 | 3% | \$(129) | (1)% |
| Add back: impact of CAD appreciation vs. USD** (excl. acqs) | 35 | | 50 | | 90 | |
| Change excl. U.S. acqs. and impact of CAD/USD rate change | \$227 | 8% | \$135 | 4% | \$ (39) | - |

* Represents revenues of RBC Centura (includes its subsidiary RBC Mortgage), RBC Liberty Insurance and RBC Dain Rauscher (includes Tucker Anthony Sutro). Dain Rauscher Wessels is not included as its operations have been integrated into RBC Capital Markets since early 2002

**Translating USD denominated results using Q3/03 and 9 mos'03 CAD/USD exchange rates compared to the exchange rates for Q2/03, Q3/02 and 9 mos'02, respectively

29

US GAAP



Non-interest expense

Cost discipline maintained

| C\$ millions | Q3/03 | Q2/03 | Q3/02 | 9 mos'03 | 9 mos'02 |
|-----------------------------------|----------|----------|----------|----------|----------|
| Non-interest expense | \$ 2,581 | \$ 2,514 | \$ 2,515 | \$ 7,654 | \$ 7,643 |
| Change vs. Q3/03 and 9 mos'03 | | 3% | 3% | | - |
| Includes: | | | | | |
| • Retention compensation expense* | \$ 15 | \$ 18 | \$ 34 | \$ 63 | \$ 122 |
| • Stock compensation expense | | | | | |
| - Stock Appreciation Rights** | - | 8 | (15) | 12 | 28 |
| - Performance-deferred stock plan | 10 | 9 | 3 | 23 | 7 |
| - Stock options | 2 | 1 | - | 4 | - |
| • Pension expense | 49 | 53 | 49 | 159 | 120 |

* Related to the acquisitions of Dain Rauscher, Dain Rauscher Wessels and Tucker Anthony Sutro

** Under Cdn. GAAP, the cost of stock appreciation rights was nil in Q3/03, \$15 million in Q2/03, \$(21) million in Q3/02, \$20 million in 9 mos'03 and \$51 million in 9 mos'02. Since Q2/02, under U.S. GAAP, the expense is based on an estimate of 40% of all participants exercising stock appreciation rights and 60% exercising options (based on past experience). Under Canadian GAAP, the expense must be based on 100% of all participants exercising their stock appreciation rights

Note: In addition to the above categories, variable compensation costs were \$565 million in Q3/03, \$479 million in Q2/03, \$550 million in Q3/02, \$1,555 million in 9 mos'03 and \$1,646 million in 9 mos'02

30

US GAAP



Non-interest expense

Impact of strengthening CAD on expenses

| C\$ millions | Q3/03 vs. | | | | 9 mos'03 vs. | |
|--|--------------|-----------|--------------|-----------|--------------|-----------|
| | Q2/03 | | Q3/02 | | 9 mos'02 | |
| Change in non-interest expense | \$ 67 | 3% | \$ 66 | 3% | \$ 11 | - |
| Add back: impact of CAD appreciation vs. USD* | 60 | | 110 | | 200 | |
| Change in non-interest expense excluding above factor | \$127 | 5% | \$176 | 7% | \$211 | 3% |

* Translating USD denominated results using Q3/03 and 9 mos'03 CAD/USD exchange rates compared to the exchange rates for Q2/03, Q3/02 and 9 mos'02, respectively

31

US GAAP



Non-interest expense

*Expense growth excluding recent U.S. acquisitions**

| C\$ millions | Q3/03 | Q2/03 | Q3/02 | 9 mos'03 | 9 mos'02 |
|---------------------------------|----------------------|----------|----------|----------|----------|
| | Non-interest expense | \$ 2,581 | \$ 2,514 | \$ 2,515 | \$ 7,654 |
| Less: NIE of recent U.S. acqs.* | 670 | 666 | 665 | 2,019 | 2,132 |
| NIE excl. U.S. acquisitions | \$ 1,911 | \$ 1,848 | \$ 1,850 | \$ 5,635 | \$ 5,511 |

| | Q3/03 vs. | | | | 9 mos'03 vs. | |
|--|--------------|-----------|--------------|-----------|--------------|-----------|
| | Q2/03 | | Q3/02 | | 9 mos'02 | |
| Change in NIE excl. U.S. acquisitions | \$ 63 | 3% | \$ 61 | 3% | \$124 | 2% |
| Add back: impact of CAD appreciation vs. USD**(excl. acqs) | 20 | | 30 | | 50 | |
| Change excl. U.S. acqs. and impact of CAD/USD rate change | \$ 83 | 4% | \$ 91 | 5% | \$174 | 3% |

* Represents NIE (including retention compensation costs) of RBC Centura (includes its subsidiary RBC Mortgage), RBC Liberty Insurance and RBC Dain Rauscher (includes Tucker Anthony Sutro). Dain Rauscher Wessels is not included as its operations have been integrated into RBC Capital Markets since early 2002

** Translating USD denominated results using Q3/03 and 9 mos'03 CAD/USD exchange rates compared to the exchange rates for Q2/03, Q3/02 and 9 mos'02, respectively

32

US GAAP



Solid balance sheet

Growth in consumer balances

C\$ millions

| | July 31, 2003 vs. | | | |
|-------------------------------------|-------------------|-----------|-----------------|-----------|
| | April 30, 2003 | | July 31, 2002 | |
| Managed residential mortgages* | \$ 2,922 | 4% | \$ 7,408 | 10% |
| Personal loans | 720 | 2 | 949 | 3 |
| Managed credit cards* | 298 | 4 | 851 | 13 |
| Total managed consumer loans | \$ 3,940 | 3% | \$ 9,208 | 8% |
| Managed business & gov't loans* | (535) | (1) | (6,814) | (11) |
| Total managed gross loans | \$ 3,405 | 2% | \$ 2,394 | 1% |
| Allowance for loan losses | (70) | (3) | (62) | (3) |
| Total managed net loans | \$ 3,475 | 2% | \$ 2,456 | 1% |
| Personal deposits | \$ 933 | 1% | \$ 5,706 | 6% |

* Managed assets are comprised of sold and unsold balances of mortgage-backed securities, securitized credit card loan balances and securitized commercial mortgages. The use of "managed assets" in the analysis of our balance sheet is discussed on chart 53 and a reconciliation between GAAP and managed balances can be found on chart 34

33

US GAAP



Solid balance sheet

Impact of securitizations on loan balances

C\$ millions

| | July 31/03 | April 30/03 | July 31/02 |
|--|------------------|------------------|------------------|
| Residential mortgages | \$ 77,201 | \$ 74,431 | \$ 70,641 |
| Mortgage-backed securities* | 5,969 | 5,817 | 5,121 |
| Managed residential mortgages | \$ 83,170 | \$ 80,248 | \$ 75,762 |
| Credit cards | \$ 5,625 | \$ 5,327 | \$ 4,774 |
| Credit card securitizations | 1,675 | 1,675 | 1,675 |
| Managed credit cards | \$ 7,300 | \$ 7,002 | \$ 6,449 |
| Business & government loans | \$ 57,242 | \$ 57,908 | \$ 64,187 |
| Commercial mortgage securitizations | 131 | - | - |
| Managed business & government loans | \$ 57,373 | \$ 57,908 | \$ 64,187 |

* Includes both sold and unsold mortgage-backed securities balances. Unsold balances are reported as securities on the Balance Sheet

34

US GAAP



Capital strength

Maintaining strong capital ratios

Capital ratios (using OSFI guidelines)

| | <u>Q3/03</u> | <u>Q2/03</u> | <u>Q3/02</u> |
|------------------------|--------------|--------------|--------------|
| • Tier 1 ratio: | 9.6% | 9.6% | 9.1% |
| • Total capital ratio: | 12.7% | 12.8% | 12.7% |

Share repurchases (Q3/03):

| | # of shares | Average price | \$ repurchased |
|------------------------------------|-------------|---------------|----------------|
| Under program ended June 23/03 | 2.7 mm | \$59.36 | \$159 mm |
| Under program commenced June 24/03 | 2.3 mm | \$58.45 | \$137 mm |
| Total repurchases | 5.0 mm | \$58.94 | \$296 mm |

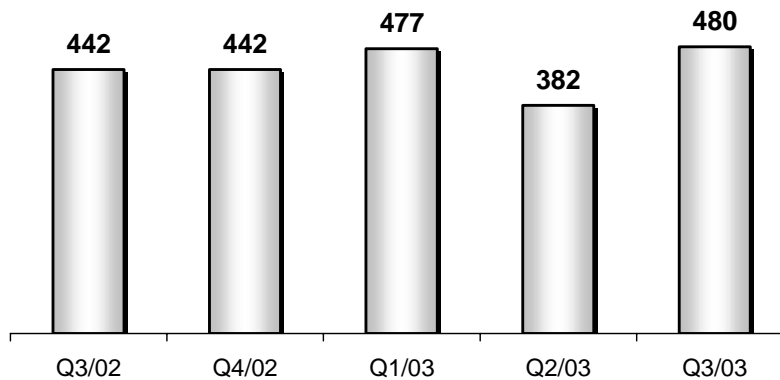
35

CDN GAAP



Substantial internal capital generation

C\$ millions



36

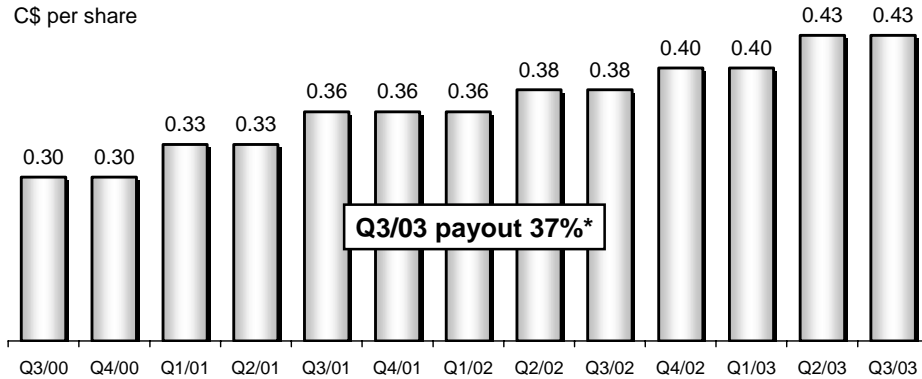
US GAAP



Common share dividends

Five increases since Q3/00

C\$ per share



- history of uninterrupted dividend payments
- target dividend payout range: 35-45%

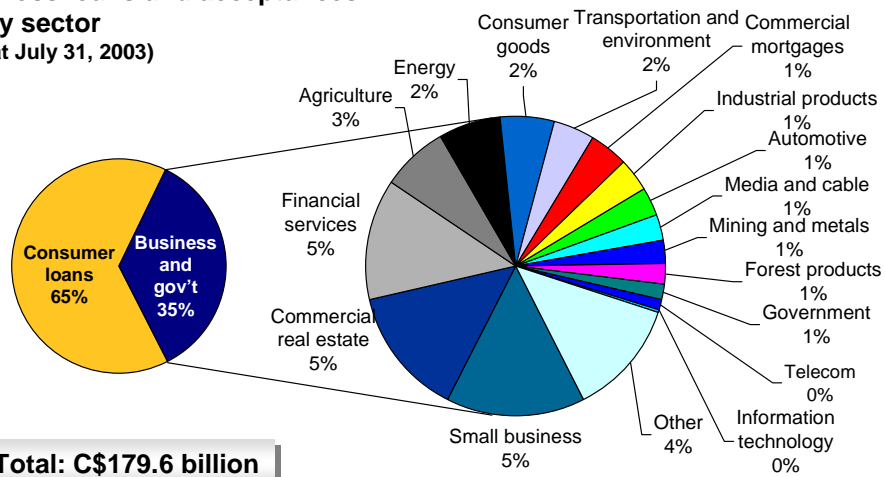
*US GAAP



Asset quality

Diversified loan portfolio

**Gross loans and acceptances
by sector
(at July 31, 2003)**



Total: C\$179.6 billion

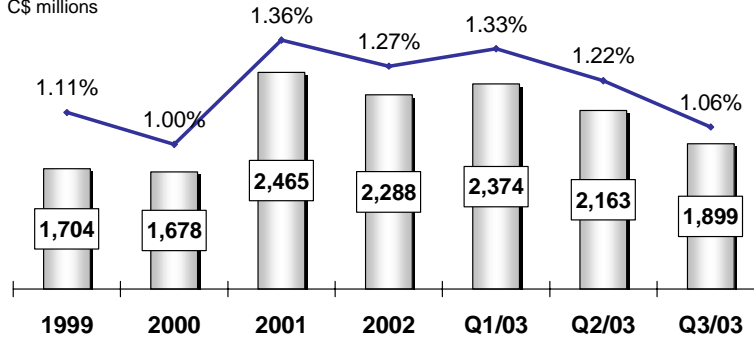


Asset quality

Nonaccrual loans

Nonaccrual loans ratio*

C\$ millions



\$247 million of the decrease in nonaccrual loans from Q2/03 to Q3/03 occurred in the business and government loan portfolio.

* Nonaccrual loans (before deducting allowance for credit losses) as a percentage of related loans and acceptances



Asset quality

Nonaccrual loans

C\$ millions

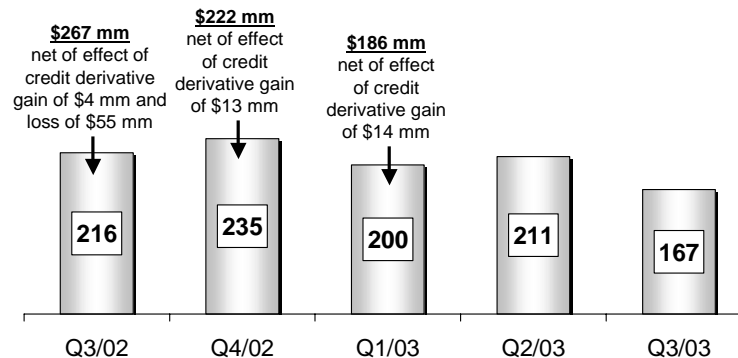
| | Q3/03 | Q3/03 vs. | |
|-------------------------|-----------------|-----------------------|-----------------------|
| | | Q2/03 | Q3/02 |
| Nonaccrual loans | \$ 1,899 | \$ (264) (12)% | \$ (472) (20)% |
| Comprising: | | | |
| Canada - consumer | \$ 330 | \$ (13) (4)% | \$ (62) (16)% |
| Canada - business | 766 | (192) (20) | (189) (20) |
| U.S.A. | 409 | (58) (12) | (289) (41) |
| Other international | 394 | (1) - | 68 21 |



Asset quality

Allocated specific provision for credit losses

C\$ millions



Please see charts 42 and 53 for reconciliation and further details on these net credit derivative gains.

41

US GAAP



Asset quality

Impact of credit derivative gains/losses on accounts in default

C\$ millions

| | Q3/03 | Q2/03 | Q1/03 | Q4/02 | Q3/02 | 9 mos. 2003 | 9 mos. 2002 |
|------------------------------------|-------|-------|-------|-------|-------|-------------|-------------|
| Allocated specific PCL | \$167 | \$211 | \$200 | \$235 | \$216 | \$578 | \$830 |
| Credit derivative gains* | - | - | (14) | (13) | (4) | (14) | (102) |
| Credit derivative losses** | - | - | - | - | 55 | - | 69 |
| Net credit derivative gains/losses | - | - | (14) | (13) | 51 | (14) | (33) |
| "Net" allocated specific PCL | \$167 | \$211 | \$186 | \$222 | \$267 | \$564 | \$797 |

* Mark-to-market gains on derivatives purchased to hedge accounts classified as nonaccrual (gains recorded in "non-interest revenue" in accordance with FAS 133). The gains recorded in Q1/03 and Q4/02 related to a European energy account that was classified as nonaccrual in Q4/02 (this credit derivative settled in Q1/03). Q2/02 and Q3/02 gains related to a telecom account that was classified as nonaccrual in Q2/02 (these credit derivatives settled in Q3/02).

** Mark-to-market losses recorded in "non-interest revenue". We had provided credit protection through derivatives to counterparties in order to obtain exposure to a large U.S. telecommunications company. This company defaulted in Q3/02 and the related credit derivatives settled in Q4/02

Please refer to chart 53 for further details on the use of credit derivatives

42

US GAAP



Asset quality

Details on credit protection portfolio

C\$ millions, at July 31, 2003

| | <u>Bought</u> | <u>Sold</u> |
|---|---------------|---------------|
| Financial services | \$ 440 | \$ 14 |
| Energy | 69 | 24 |
| Telecommunications & Media | 76 | 17 |
| Transportation & Environmental | 68 | 14 |
| Other industries | <u>157</u> | <u>154</u> |
| | <u>\$ 810</u> | <u>\$ 223</u> |
| Investment grade | \$ 716 | \$ 223 |
| Non-investment grade | \$ 94 | - |

43

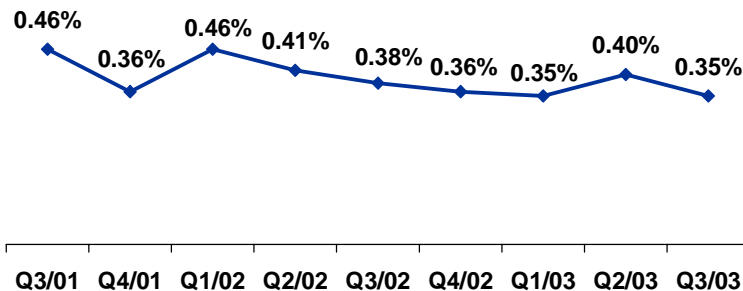


Asset quality

Stable Canadian consumer loan portfolio

Provision for credit losses

% of average balances*, annualized



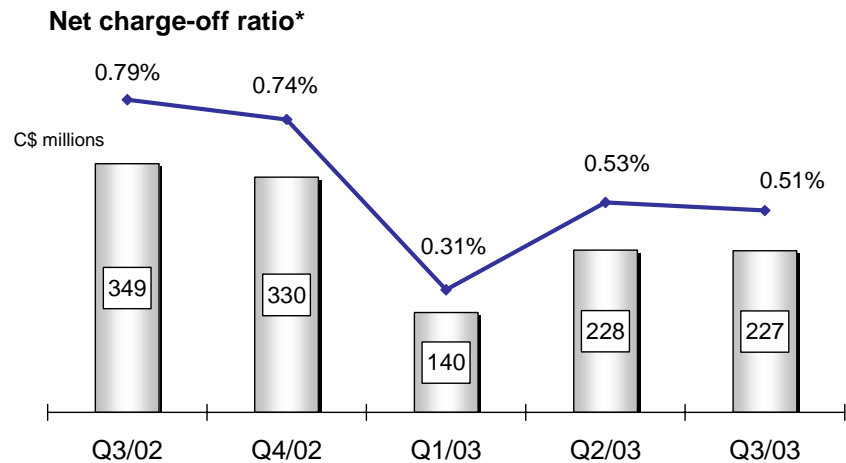
* Total Canadian residential mortgage, personal loan and credit card portfolios. Excludes the student loan portfolio, which has unique portfolio characteristics

44



Asset quality

Net charge-offs



* Net charge-offs as a percentage of average loans and acceptances

45

US GAAP



Asset quality

Power generation and distribution loans

C\$ millions

| | Q3/03 | | | | | Q2/03 | |
|--|------------|----------------|--------------|----------------|--------------|----------------|--------------|
| | Inv. grade | Non-inv. grade | Total loans | Impaired Gross | Impaired Net | Total loans | Net impaired |
| Regulated power transmission/distrib. | 56 | 168 | 224 | - | - | 338 | - |
| Diversified generation | 5 | 117 | 122 | 89 | 29 | 166 | 30 |
| Diversified utility | 436 | 247 | 683 | 8 | 3 | 713 | 3 |
| Generation projects with Offtake* | 102 | 128 | 230 | - | - | 210 | - |
| Merchant generation | - | 202 | 202 | 6 | 2 | 207 | - |
| Total sector | 599 | 862 | 1,461 | 103 | 34 | 1,634** | 33 |

* Offtake = guarantees, tolling agreements, Power Purchase Agreements and other contractual obligations

**Included \$611 million of investment grade and \$1,023 million of non-investment grade loans

46



Asset quality

Telecommunication and cable loans

C\$ millions

| | Q3/03 | | | | | Q2/03 | |
|---------------------|------------|----------------|--------------|----------------|--------------|----------------|--------------|
| | Inv. grade | Non-inv. grade | Total loans | Impaired Gross | Impaired Net | Total loans | Net impaired |
| Telecom | 248 | 491 | 739 | 37 | 16 | 955 | 23 |
| Cable | 133 | 555 | 688 | 76 | 67 | 732 | 49 |
| Total sector | 381 | 1,046 | 1,427 | 113 | 83 | 1,687** | 72 |

* Includes CLEC exposure of \$15 million in Q3/03 (net of allowances, exposure was \$2 million) and \$48 million in Q2/03 (net of allowances, exposure was \$38 million)

**Included \$542 million of investment grade and \$1,145 million of non-investment grade loans



Asset quality

*Airlines and aerospace loans**

C\$ millions

| | Q3/03 | | | | | Q2/03 | |
|---------------------|------------|----------------|-------------|----------------|--------------|----------------|--------------|
| | Inv. grade | Non-inv. grade | Total loans | Impaired Gross | Impaired Net | Total loans | Net impaired |
| Airlines | 379 | 373 | 752 | 108 | 42 | 802 | 62 |
| Aerospace | 79 | 124 | 203 | 2 | 2 | 226 | 2 |
| Total sector | 458 | 497 | 955 | 110 | 44 | 1,028** | 64 |

* Airlines and aerospace loans are included in the "Transportation and environment" sector on chart 38

**Included \$566 million of investment grade and \$462 million of non-investment grade loans



Asset quality

Hotels, restaurants & entertainment loans*

C\$ millions

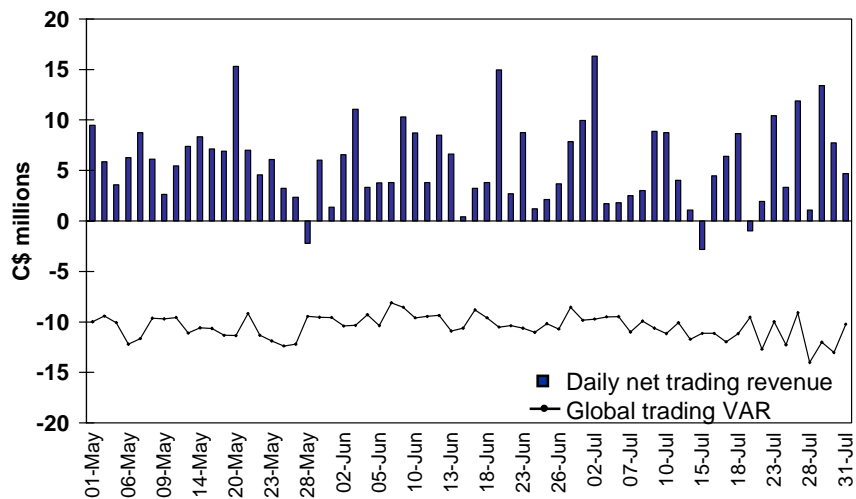
| | Q3/03 | | | | | | Q2/03 | |
|----------------------|----------------|----------------|------------------------|----------------|--------------|----------------|----------------|----------------|
| | Small business | | Corporate & Commercial | | Total loans | Gross Impaired | Total loans | Gross Impaired |
| | Inv. grade | Non-inv. grade | Inv. grade | Non-inv. grade | | | | |
| Hotels | 42 | 193 | 216 | 742 | 1,193 | - | 1,169 | - |
| Restaurants | 86 | 369 | 223 | 93 | 771 | 6 | 765 | 6 |
| Entertainment | 76 | 214 | 127 | 646 | 1,063 | 1 | 957 | 4 |
| Total | 204 | 776 | 566 | 1,481 | 3,027 | 7 | 2,891** | 10 |

* The small business portion is included in the "Small business" sector and the corporate & commercial portion is included in the "Other" sector on chart 38

**Included \$214 million of investment grade small business, \$801 million of non-investment grade small business, \$457 million of investment grade corporate/commercial and \$1,419 million of non-investment grade corporate/commercial



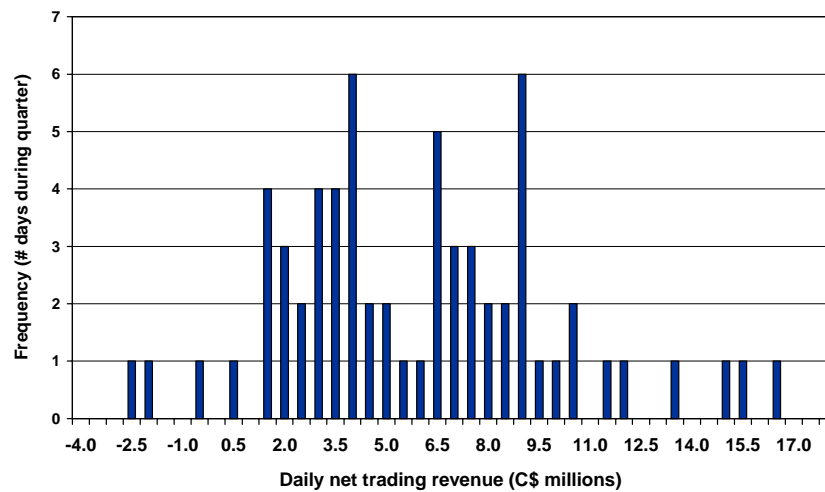
Trading revenue performance





Trading revenue performance

Distribution of Q3/03 trading revenues



51



Risk management

Summary

- **Nonaccrual loans down \$264 million from Q2/03 due to decreases in the business & government loan portfolio**
- **Allocated specific PCL down \$44 million from Q2/03 and \$49 million from Q3/02**
- **Total loans down 11%, 15% and 7% from Q2/03 in the power, telecom and airline sectors, respectively**
- **Continued solid trading performance**

52

US GAAP



Explanation of certain terms

Average common equity: GAAP does not prescribe a method for allocating equity to business segments. For management and reporting purposes, we attribute common equity to each of our business segments (including the "Other" segment) based on methodologies designed to measure the equity capital necessary to underpin the risks of the businesses in each segment, as discussed on page 54 of our 2002 annual report, under the discussion of "Economic Capital". The capital attribution methodologies involve judgment by management, are revised from time to time, and will impact other measures such as business segment ROE. Average common equity is calculated as the average of the month-end balances for the period.

Return on equity (ROE): ROE is calculated as net income available to common shareholders, as a percent of average common equity for the period.

Managed assets: In addition to the amounts on our balance sheet, we also measure the size of our loan portfolios on a "managed" basis, meaning before the impact of securitizations. We measure managed assets as they are subject to the same underwriting standards and are serviced by the same personnel as our on-balance sheet assets, and we continue to earn a net interest spread on securitized assets, net of funding costs, and/or receive servicing fees on them.

Credit derivatives: In order to mitigate risk on portions of our portfolio, we enter into credit derivative contracts. We believe that an analysis which nets credit derivative gains and losses (which are recorded in "non-interest revenue") on accounts in default against provision for credit losses is useful since it reflects the full loss associated with such accounts and management considers such information when evaluating our credit exposures. We also believe that investors may find this information useful in their assessment of our credit quality and risk management.